

# The 2x2 Exchange Economy

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(Lecture 8, Micro Theory I)

## 台灣行政長官陳儀的評論...

- 夫週詳之 分析，時有賴於正確的 推理，故今日之治社會科學者，無不重視 推理，以其與政治經濟有不可分離之密切關聯也。為
- 我國 經研 人員輒喜歡閱讀文章，厭煩 數學推理，是以 研究 專憑 嘴砲，逞臆而斷，缺乏科學根據，循致失時誤事，而使國家民族受不可補償之損失。

— 《臺灣省五十一年來統計提要》序

Parody by Joseph Tao-yi Wang

## More seriously...Why should I learn this?

- This is a real question...
- And that is why I always want to ask the question, “Why should we care about this?”
- However, it is true that one may not need to know all this (when going on the job market)
- If you have any suggestions, please let me know...

# Road Map for Chapter 3

- **Pareto Efficiency Allocation (PEA)**
  - Cannot make one better off without hurting others
- **Walrasian (Price-taking) Equilibrium (WE)**
  - When Supply Meets Demand
  - Focus on Exchange Economy First
- **1st Welfare Theorem:**
  - Any WE is PEA (Adam Smith Theorem)
- **2nd Welfare Theorem:**
  - Any PEA can be supported as a WE with transfers

## 2x2 Exchange Economy

- 2 Commodities: Good 1 and 2
- 2 Consumers: Alex and Bev -  $h = A, B$ 
  - Endowment:  $\omega^h = (\omega_1^h, \omega_2^h)$ ,  $\omega_i = \omega_i^A + \omega_i^B$
  - Consumption Set:  $x^h = (x_1^h, x_2^h) \in \mathbb{R}_+^2$
  - Strictly Monotonic Utility Function:  
$$U^h(x^h) = U^h(x_1^h, x_2^h)$$
- Edgeworth Box
- These consumers could be representative agents, or literally TWO people (bargaining)

# Why do we care about this?

- The Walrasian (Price-taking) Equilibrium (W.E.) is (a candidate of) Adam Smith's "Invisible Hand"
  - Are real market rules like Walrasian auctioneers?
  - Is Price-taking the result of competition, or competition itself?
- Illustrate W.E. in more general cases
  - Hard to graph "N goods" as 2D
- Two-party Bargaining
  - This is what Edgeworth himself really had in mind

# Why do we care about this?

- Consider the following situation: You company is trying to make a deal with another company
  - You have better technology, but lack funding
  - They have plenty of funding, but low-tech
- There are “gives” and “takes” for both sides
- Where would you end up making the deal?
  - Definitely not where “something is left on the table.”
- What are the possible outcomes?
  - How did you get there?

# Social Choice and Pareto Efficiency

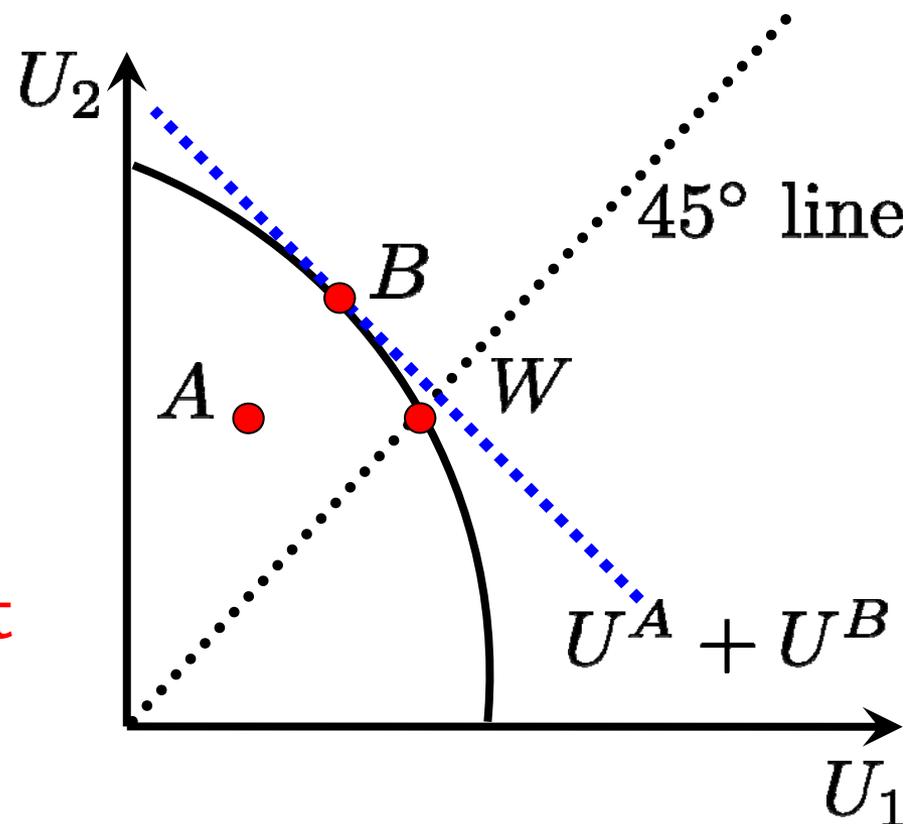
- **Benthamite:**
  - Behind Veil of Ignorance
  - Assign Prob. 50-50

$$\max \frac{1}{2}U^A + \frac{1}{2}U^B$$

- **Rawlsian:**
  - Infinitely Risk Averse

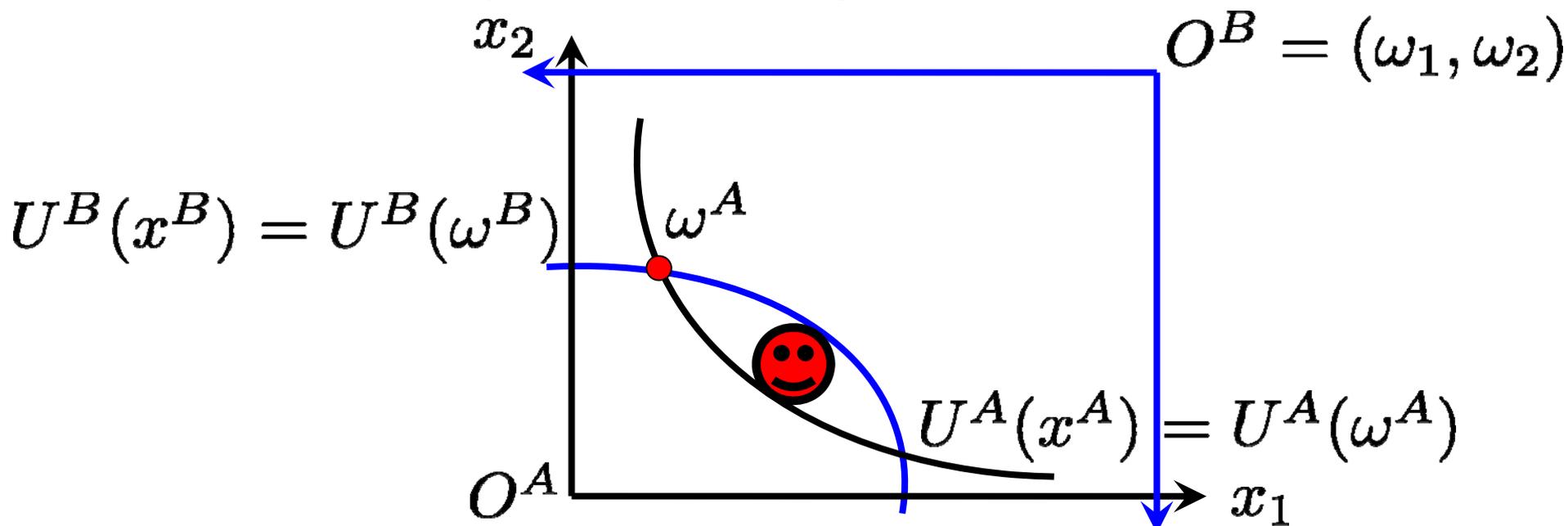
$$\max \min\{U^A, U^B\}$$

- Both are **Pareto Efficient**
  - But *A* is not



# Pareto Efficiency

- A feasible allocation is **Pareto efficient** if
- there is no other feasible allocation that is
- **strictly preferred** by at least one consumer
- and is **weakly preferred** by all consumers.

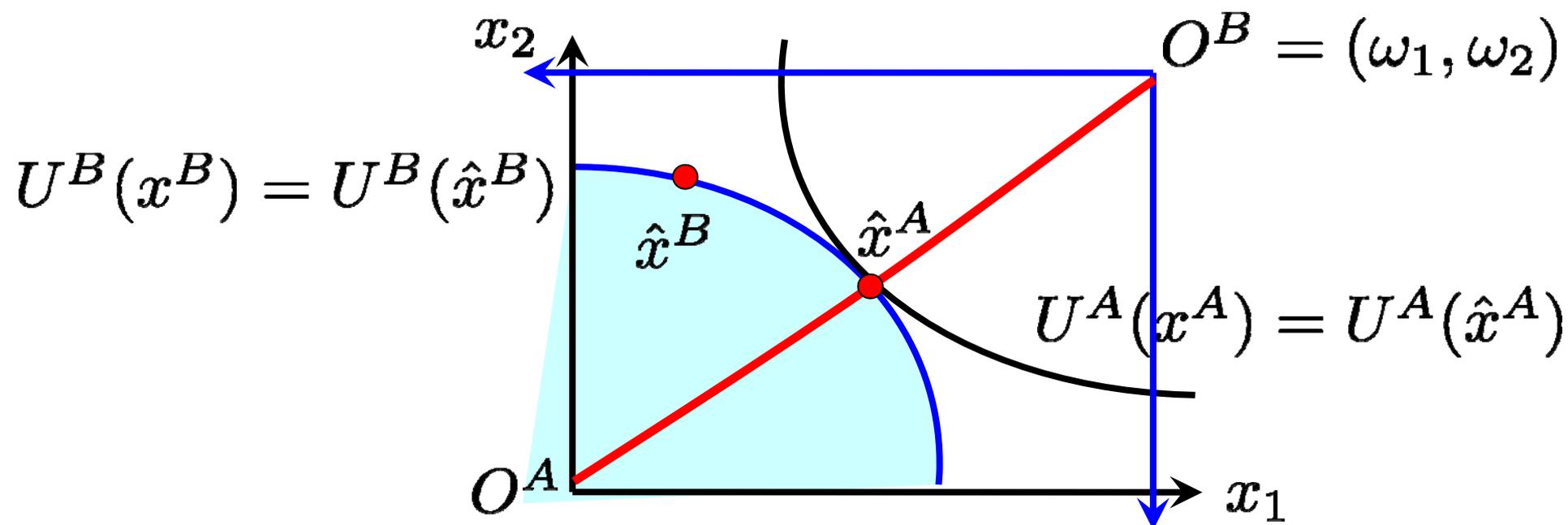


# Pareto Efficient Allocations

For  $\omega = (\omega_1, \omega_2)$ , consider

$$\max_{x^A, x^B} \{U^A(x^A) \mid U^B(x^B) \geq U^B(\hat{x}^B), x^A + x^B \leq \omega\}$$

Need  $MRS^A(\hat{x}^A) = MRS^B(\hat{x}^A)$  (interior solution)



## Example: CES Preferences

- CES: 
$$U(x) = \left( \alpha_1 x_1^{1-\frac{1}{\theta}} + \alpha_2 x_2^{1-\frac{1}{\theta}} \right)^{\frac{1}{1-\frac{1}{\theta}}}$$
- MRS: 
$$MRS^h(x^h) = k \left( \frac{x_2^h}{x_1^h} \right)^{1/\theta}, h = A, B$$
- Equal MRS for PEA in interior of Edgeworth box  
$$\Rightarrow \frac{x_2^A}{x_1^A} = \frac{x_2^B}{x_1^B} = \frac{x_2^A + x_2^B}{x_1^A + x_1^B} = \frac{\omega_2}{\omega_1}$$
- Thus, 
$$MRS^h(x^h) = k \left( \frac{\omega_2}{\omega_1} \right)^{1/\theta}, h = A, B$$

# Walrasian Equilibrium - 2x2 Exchange Economy

- All Price-takers: Price vector  $p \geq 0$
- 2 Consumers: Alex and Bev -  $h \in \mathcal{H} = \{A, B\}$ 
  - Endowment:  $\omega^h = (\omega_1^h, \omega_2^h)$ ,  $\omega_i = \omega_i^A + \omega_i^B$
  - Consumption Set:  $x^h = (x_1^h, x_2^h) \in \mathbb{R}_+^2$
  - Wealth:  $W^h = p \cdot \omega^h$
- Market Demand:  $x(p) = \sum_h x^h(p, p \cdot \omega^h)$   
(Solution to consumer problem)
- Vector of Excess Demand:  $z(p) = x(p) - \omega$ 
  - Vector of total Endowment:  $\omega = \sum_h \omega^h$

# Definition: Market Clearing Prices

- Let excess demand for commodity  $j$  be  $z_j(p)$
- The market for commodity  $j$  clears if
$$z_j(p) \leq 0 \text{ and } p_j \cdot z_j(p) = 0$$
  - Excess demand = 0, or it's negative (& price = 0)
    - Excess demand = shortage; negative ED means surplus
- Why is this important?
  1. Walras Law
    - The last market clears if all other markets clear
  2. Market clearing defines Walrasian Equilibrium

## Local Non-Satiation Axiom (LNS)

For any consumption bundle  $x \in C \subset \mathbb{R}^n$

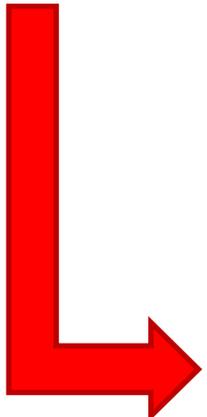
and any  $\delta$ -neighborhood  $N(x, \delta)$  of  $x$ ,

there is some bundle  $y \in N(x, \delta)$  s.t.  $y \succ_h x$

- LNS implies consumer must **spend all income**
- If not, we have  $p \cdot x^h < p \cdot \omega^h$  for optimal  $x^h$
- But then there exist  $\delta$ -neighborhood  $N(x^h, \delta)$
- In the budget set for sufficiently small  $\delta > 0$
- LNS  $\Rightarrow y \in N(x^h, \delta), y \succ_h x^h, x^h$  is not optimal!

# Walras Law

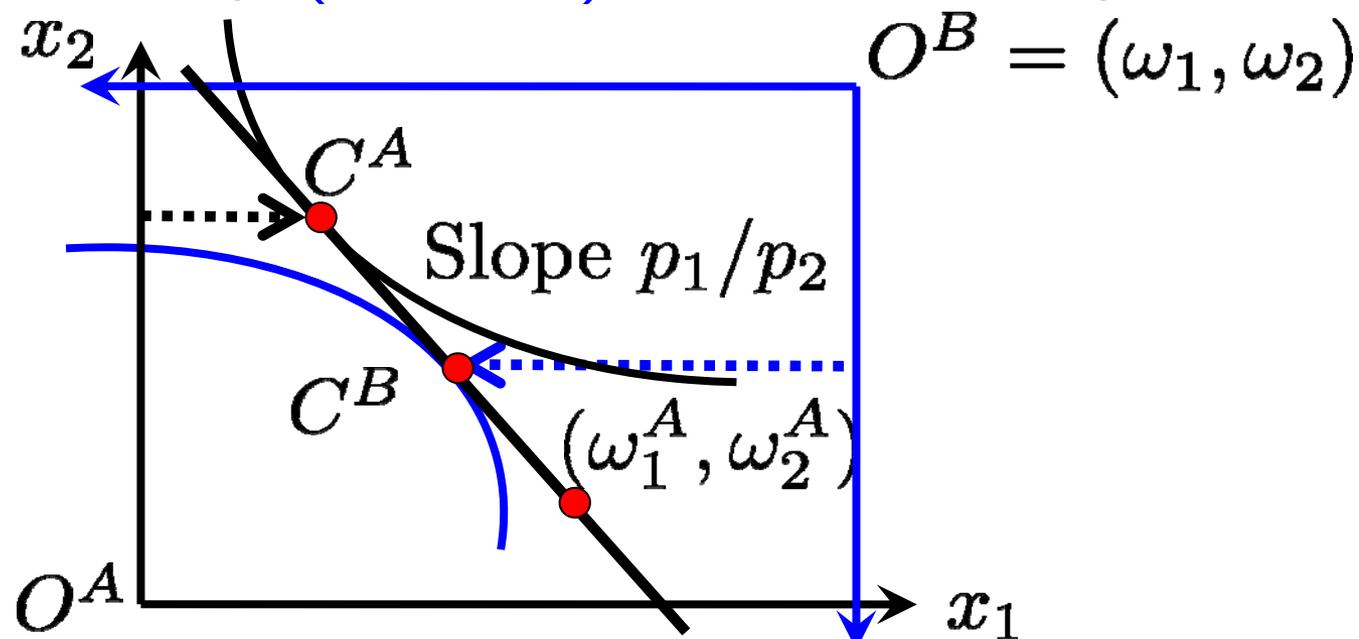
- For any price vector  $p$ , the market value of excess demands must be zero, because:

$$\begin{aligned} p \cdot z(p) &= p \cdot (x - \omega) = p \cdot \left( \sum_h (x^h - \omega^h) \right) \\ &= \sum_h (p \cdot x^h - p \cdot \omega^h) = 0 \text{ by LNS} \\ &= p_1 z_1(p) + p_2 z_2(p) = 0 \end{aligned}$$


- If one market clears, so must the other.

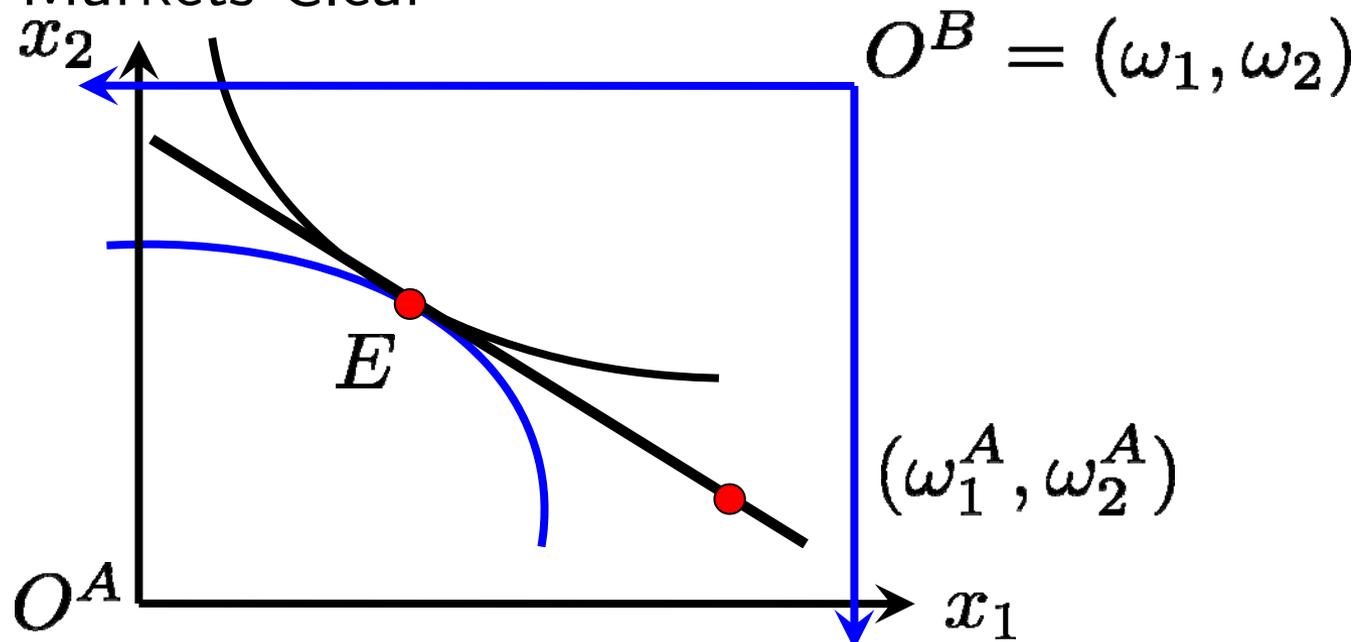
# Definition: Walrasian Equilibrium

- The price vector  $p \geq 0$  is a **Walrasian Equilibrium price vector** if all markets clear.
  - WE = price vector!!!
- EX: **Excess supply (surplus) of commodity 1...**



# Definition: Walrasian Equilibrium

- Lower price for commodity 1 if excess supply
  - Until Markets Clear



- Cannot raise Alex's utility without hurting Bev
  - Hence, we have...

# First Welfare Theorem: WE $\rightarrow$ PEA

- If preferences satisfy LNS, then a Walrasian Equilibrium allocation (in an exchange economy) is Pareto efficient.
- Sketch of Proof:
  1. Any weakly (strictly) preferred bundle must cost at least as much (strictly more) as WE
  2. Markets clear  
 $\rightarrow$  Pareto preferred allocation not feasible

# First Welfare Theorem: WE $\rightarrow$ PEA

1. Since WE allocation  $\bar{x}^h$  maximizes utility, so

$$U^h(x^h) > U(\bar{x}^h) \Rightarrow p \cdot x^h > p \cdot \bar{x}^h$$

Now need to show: (Duality Lemma 2.2-3!)

$$U^h(x^h) \geq U(\bar{x}^h) \Rightarrow p \cdot x^h \geq p \cdot \bar{x}^h$$

- Recall Proof: If not, we have  $p \cdot x^h < p \cdot \bar{x}^h$
- But then LNS yields a  $\delta$ -neighborhood  $N(x^h, \delta)$
- In the budget set for sufficiently small  $\delta > 0$
- In which a point  $\tilde{x}^h$  such that

$$U^h(\tilde{x}^h) > U^h(x^h) \geq U(\bar{x}^h) \quad \text{Contradiction!}$$

# First Welfare Theorem: WE $\rightarrow$ PEA

$$1. U^h(x^h) > U(\bar{x}^h) \Rightarrow p \cdot x^h > p \cdot \bar{x}^h$$

$$U^h(x^h) \geq U(\bar{x}^h) \Rightarrow p \cdot x^h \geq p \cdot \bar{x}^h$$

- Satisfied by Pareto preferred allocation  $(x^A, x^B)$

2. Hence,  $p \cdot x^h > p \cdot \bar{x}^h$  for at least one, and

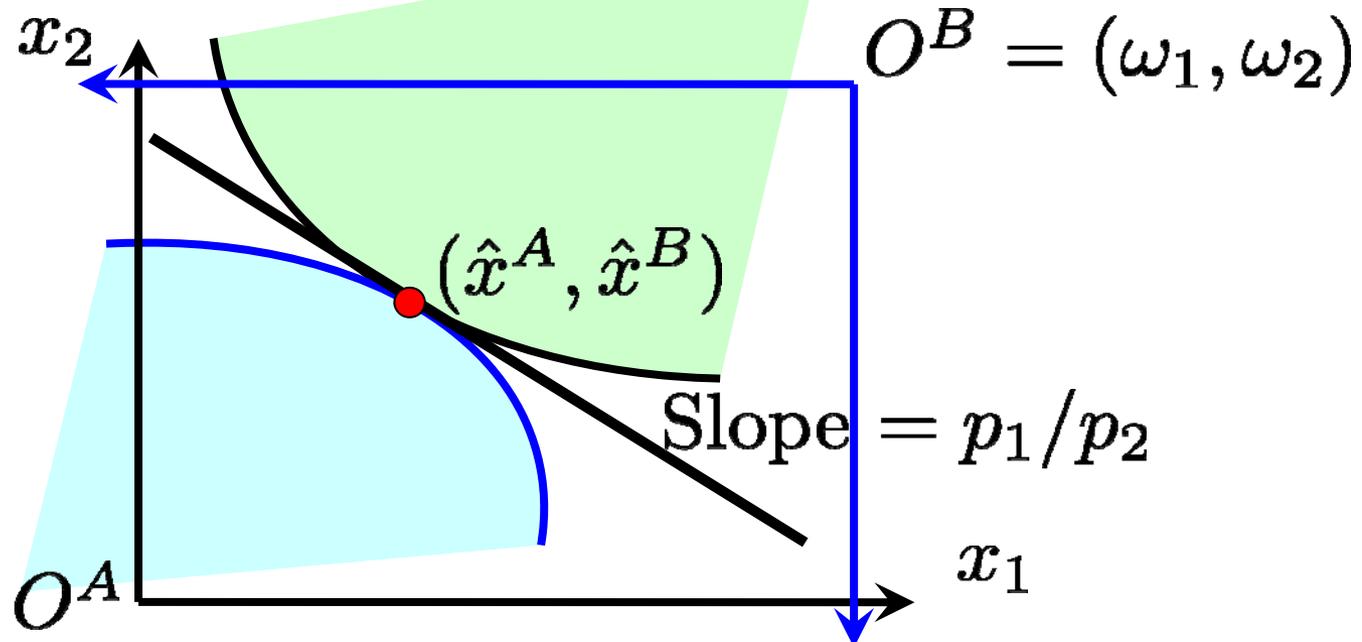
- $p \cdot x^h \geq p \cdot \bar{x}^h$  for all others (preferred)

- Thus, 
$$p \cdot \sum_h x^h > p \cdot \sum_h \bar{x}^h = p \cdot \sum_h \omega^h$$

- Since  $p \geq 0$ , at least one  $j \rightarrow \sum_h x_j^h > \sum_h \omega_j^h$ 
  - Not feasible!

## Second Welfare Theorem: PEA $\rightarrow$ WE

- (2-commodity) For PE allocation  $(\hat{x}^A, \hat{x}^B)$ 
  1. Convex preferences imply **convex** regions
  2. Separating hyperplane theorem yields **prices**



## Second Welfare Theorem: PEA $\rightarrow$ WE

3. Alex and Bev are both optimizing

- For **interior** Pareto efficient allocation  $(\hat{x}^A, \hat{x}^B)$

$$\frac{\frac{\partial U^A}{\partial x_1}(\hat{x}^A)}{\frac{\partial U^A}{\partial x_2}(\hat{x}^A)} = \frac{\frac{\partial U^B}{\partial x_1}(\hat{x}^B)}{\frac{\partial U^B}{\partial x_2}(\hat{x}^B)} \Rightarrow \frac{\partial U^A}{\partial x}(\hat{x}^A) = \theta \cdot \frac{\partial U^B}{\partial x}(\hat{x}^B)$$

- Since we have convex upper contour set

$$X^A = \{x^A \mid U^A(x^A) \geq U^A(\hat{x}^A)\}$$

- Lemma 1.1-2 yields:

$$U^A(x^A) \geq U^A(\hat{x}^A) \Rightarrow \frac{\partial U^A}{\partial x}(\hat{x}^A) \cdot (x^A - \hat{x}^A) \geq 0$$

## Second Welfare Theorem: PEA $\rightarrow$ WE

$$U^B(x^B) \geq U^B(\hat{x}^B) \Rightarrow \frac{\partial U^B}{\partial x}(\hat{x}^B) \cdot (x^B - \hat{x}^B) \geq 0$$

- Choose  $p = \frac{\partial U^B}{\partial x}(\hat{x}^B)$ , then  $\frac{\partial U^A}{\partial x}(\hat{x}^A) = \theta p$

- And we have:

$$U^A(x^A) \geq U^A(\hat{x}^A) \Rightarrow p \cdot x^A \geq p \cdot \hat{x}^A$$

$$U^B(x^B) \geq U^B(\hat{x}^B) \Rightarrow p \cdot x^B \geq p \cdot \hat{x}^B$$

- In words, weakly “better” allocations are at least as expensive (under this price vector)
  - For  $\hat{x}^A, \hat{x}^B$  optimal, need them not affordable...

## Second Welfare Theorem: PEA $\rightarrow$ WE

- Suppose a strictly “better” allocation is feasible
- i.e.  $U^A(x^A) > U^A(\hat{x}^A)$  and  $p \cdot x^A = p \cdot \hat{x}^A$
- Since  $U$  is strictly increasing and continuous,
- Exists  $\delta \gg 0$  such that  
 $U^A(x^A - \delta) > U^A(\hat{x}^A)$  and  $p \cdot (x^A - \delta) < p \cdot \hat{x}^A$
- Contradicting:  
$$U^A(x^A) \geq U^A(\hat{x}^A) \Rightarrow p \cdot x^A \geq p \cdot \hat{x}^A$$

– So, Strictly “better” allocations are not affordable!

## Second Welfare Theorem: PEA $\rightarrow$ WE

- Strictly “better” allocations are not affordable:
- i.e.  $U^h(x^h) > U^h(\hat{x}^h) \Rightarrow p \cdot x^h > p \cdot \hat{x}^h, h \in \mathcal{H}$
- So both Alex and Bev are optimizing under  $p$
- Since markets clear at  $\hat{x}^A, \hat{x}^B$ , it is a WE!
- In fact, to achieve this WE, only need transfers
$$T^h = p \cdot (\hat{x}^h - \omega^h), h \in \mathcal{H}$$
  - Add up to zero (feasible transfer payment), so:
- Budget Constraint is  $p \cdot x^h \leq p \cdot \omega^h + T^h, h \in \mathcal{H}$

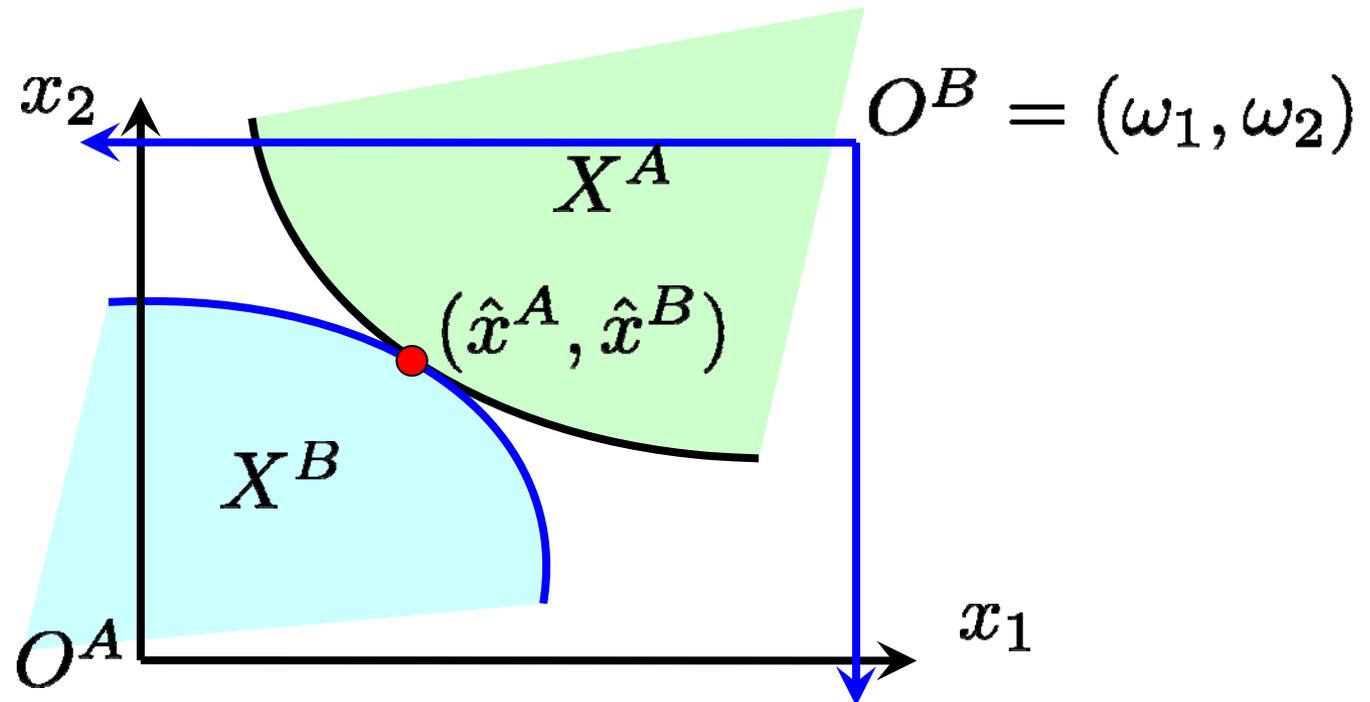
## Proposition 3.1-3: Second Welfare Theorem

- In an exchange economy with endowment  $\{\omega^h\}_{h \in \mathcal{H}}$
- Suppose  $U^h(x)$  is continuously differentiable, quasi-concave on  $\mathbb{R}_+^n$  and  $\frac{\partial U^h}{\partial x^h}(x^h) \gg 0, h \in \mathcal{H}$
- Then any PE allocation  $\{\hat{x}^h\}_{h \in \mathcal{H}}$  where  $\hat{x}^h \neq 0$
- can be supported by a price vector  $p \geq 0$  (as WE)
- **Sketch of Proof: (Need not be interior as above!)**
  1. Constraint Qualification of the PE problem ok
  2. **Kuhn-Tucker conditions** give us (shadow) prices
  3. Alex and Bev both maximizing under these prices

# Proof of Second Welfare Theorem

- (Proof for 2-player case) PEA  $\Rightarrow \hat{x}^A$  solves:

$$\max_{x^A, x^B} \{U^A(x^A) \mid x^A + x^B \leq \omega, U^B(x^B) \geq U^B(\hat{x}^B)\}$$



# Proof of Second Welfare Theorem

$$\max_{x^A, x^B} \{U^A(x^A) \mid x^A + x^B \leq \omega, U^B(x^B) \geq U^B(\hat{x}^B)\}$$

- Consider the feasible set of this problem:

1. The feasible set has a non-empty interior

- Since  $U^B(x)$  is strictly increasing, for small  $\delta$ ,

$$0 < \hat{x}^B < \omega \Rightarrow U^B(\hat{x}^B) < U^B(\omega - \delta) < U^B(\omega)$$

2. The feasible set is convex ( $U^B(\cdot)$  quasi-concave)

3. Constraint function have non-zero gradient

➤ Constraint Qualifications ok, use Kuhn-Tucker

# Proof of Second Welfare Theorem

$$\mathcal{L} = U^A(x^A) + \nu(\omega - x^A - x^B) + \mu(U^B(x^B) - U^B(\hat{x}^B))$$

- Kuhn-Tucker conditions require: (Inequalities!)

$$\frac{\partial \mathcal{L}}{\partial x^A} = \frac{\partial U^A}{\partial x^A}(\hat{x}^A) - \nu \leq 0, \quad \hat{x}^A \left[ \frac{\partial U^A}{\partial x^A}(\hat{x}^A) - \nu \right] = 0$$

$$\frac{\partial \mathcal{L}}{\partial x^B} = \mu \frac{\partial U^B}{\partial x^B}(\hat{x}^B) - \nu \leq 0, \quad \hat{x}^B \left[ \mu \frac{\partial U^B}{\partial x^B}(\hat{x}^B) - \nu \right] = 0$$

$$\frac{\partial \mathcal{L}}{\partial \nu} = \omega - \hat{x}^A - \hat{x}^B \geq 0, \quad \nu [\omega - \hat{x}^A - \hat{x}^B] = 0$$

$$\frac{\partial \mathcal{L}}{\partial \mu} = U^B(x^B) - U^B(\hat{x}^B) \geq 0, \quad \mu [U^B(x^B) - U^B(\hat{x}^B)] = 0$$

# Proof of Second Welfare Theorem

- Assumed positive MU:  $\frac{\partial U^A}{\partial x^A}(\hat{x}^A) \gg 0$

$$1. \frac{\partial \mathcal{L}}{\partial x^A} = \frac{\partial U^A}{\partial x^A}(\hat{x}^A) - \nu \leq 0 \Rightarrow \nu \geq \frac{\partial U^A}{\partial x^A}(\hat{x}^A) \gg 0$$

$$2. \frac{\partial \mathcal{L}}{\partial \nu} \geq 0, \nu [\omega - \hat{x}^A - \hat{x}^B] = 0 \Rightarrow \omega - \hat{x}^A - \hat{x}^B = 0$$

$$3. \frac{\partial \mathcal{L}}{\partial x^B} \leq 0, \hat{x}^B \left[ \mu \frac{\partial U^B}{\partial x^B}(\hat{x}^B) - \nu \right] = 0$$

- Since  $\hat{x}^B > 0$ ,  $\frac{\partial U^B}{\partial x^B}(\hat{x}^B) \gg 0 \Rightarrow \mu > 0$

# Proof of Second Welfare Theorem

- Consider Alex's consumer problem with  $p = \nu \gg 0$

$$\max_{x^A} \{U^A(x^A) \mid \nu \cdot x^A \leq \nu \cdot \hat{x}^A\}$$

- FOC: (sufficient since  $U^h(\cdot)$  is quasi-concave)

$$\frac{\partial \mathcal{L}}{\partial x^A} = \frac{\partial U^A}{\partial x^A}(\bar{x}^A) - \lambda^A \nu \leq 0,$$

$$\bar{x}^A \left[ \frac{\partial U^A}{\partial x^A}(\bar{x}^A) - \lambda^A \nu \right] = 0$$

- Same for Bev's consumer problem...

# Proof of Second Welfare Theorem

- FOC: (sufficient for  $U^h(\cdot)$  is quasi-concave)  
$$\frac{\partial U^A}{\partial x^A}(\bar{x}^A) - \lambda^A \nu \leq 0, \quad \bar{x}^A \left[ \frac{\partial U^A}{\partial x^A}(\bar{x}^A) - \lambda^A \nu \right] = 0$$
$$\frac{\partial U^B}{\partial x^B}(\bar{x}^B) - \lambda^B \nu \leq 0, \quad \bar{x}^B \left[ \frac{\partial U^B}{\partial x^B}(\bar{x}^B) - \lambda^B \nu \right] = 0$$
- Set,  $\lambda^A = 1, \lambda^B = 1/\mu,$
- Then, FOCs are satisfied at  $\bar{x}^A = \hat{x}^A, \bar{x}^B = \hat{x}^B$
- At price  $p = \nu \gg 0$ , neither Alex nor Bev want to trade, so this PE allocation is indeed a WE!

# Proof of Second Welfare Theorem

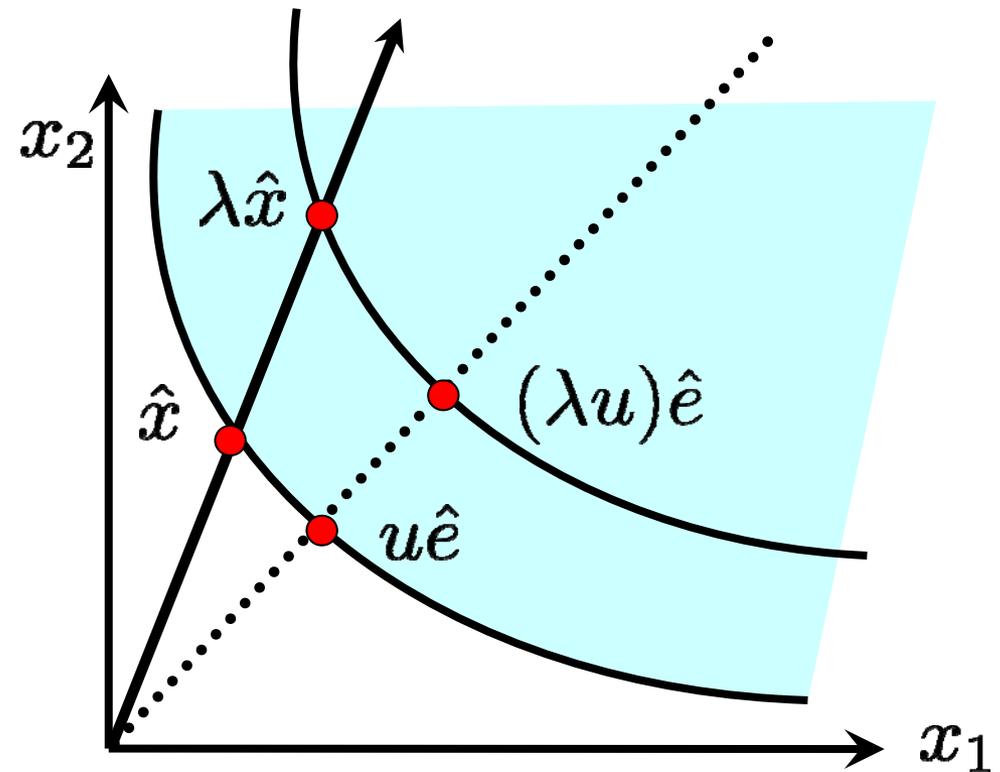
- Define **transfers**  $T^A = \nu \cdot (\hat{x}^A - \omega^A)$   
 $T^B = \nu \cdot (\hat{x}^B - \omega^B)$
- With  $\omega - \hat{x}^A - \hat{x}^B = \omega^A + \omega^B - \hat{x}^A - \hat{x}^B = 0$
- Alex and Bev's new budget constraints with these transfers are:  
$$\nu \cdot x^A \leq \nu \cdot \omega^A + T^A = \nu \cdot \hat{x}^A$$
$$\nu \cdot x^B \leq \nu \cdot \omega^B + T^B = \nu \cdot \hat{x}^B$$
- Thus, PE allocation can be supported as WE with these transfers. Q.E.D.

## Example: Quasi-Linear Preferences

- Alex has utility function  $U^A = x_1^A + \ln x_2^A$
- Bev has utility function  $U^B = x_1^B + 2 \ln x_2^B$
- Draw the Edgeworth box and find:
- All PE allocations
- Can they be supported as WE?
- What are the supporting price ratios?

# Homothetic Preferences: Radial Parallel Pref.

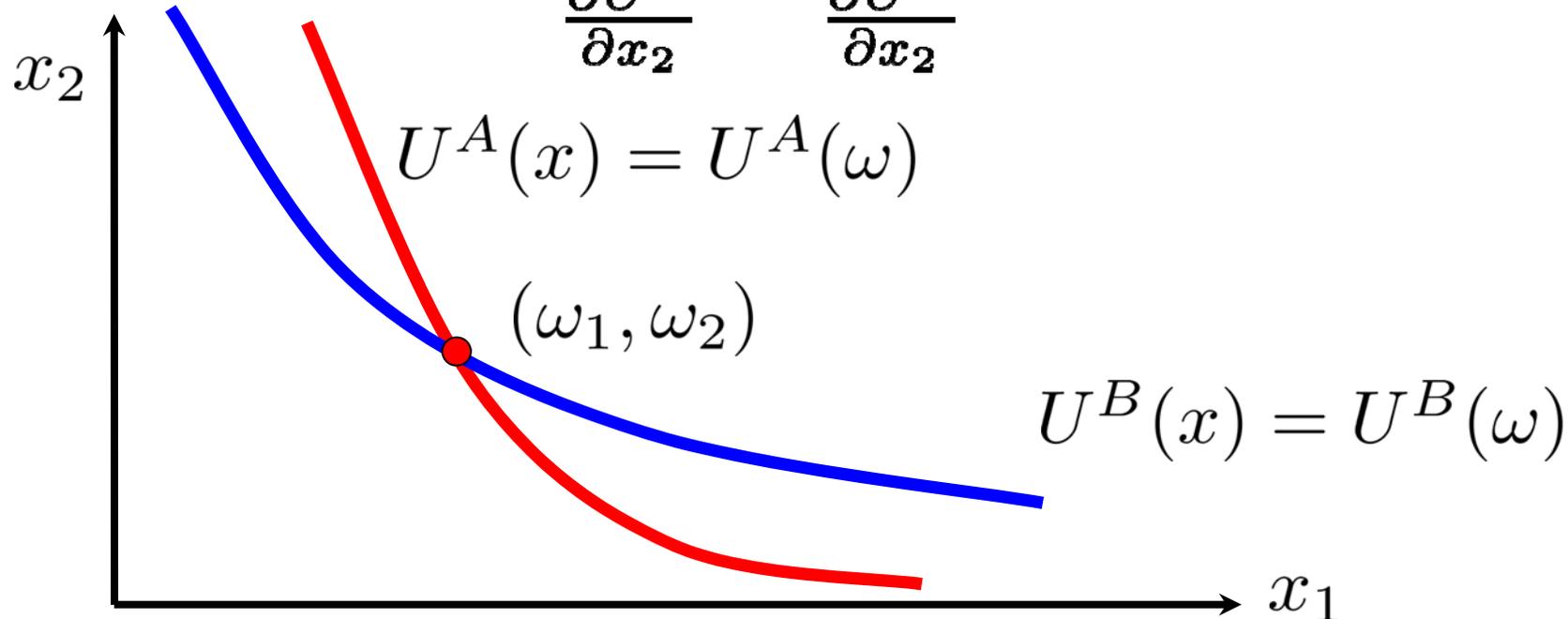
- Consumers have homothetic preferences (CRS)
  - MRS same on each ray, increases as slope of the ray increase



# Assumption: Intensity of Preferences

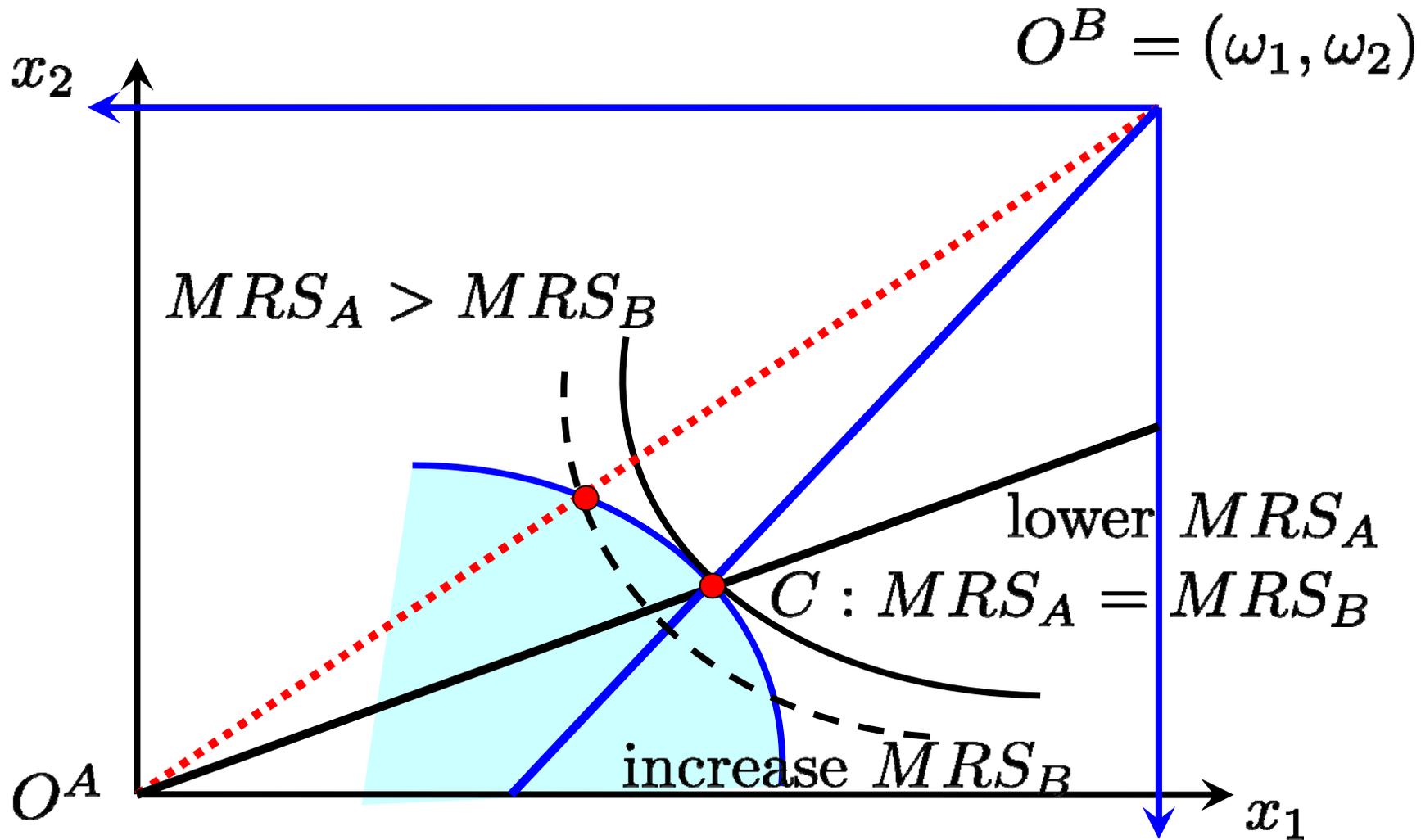
- At aggregate endowment, Alex has a stronger preference for commodity 1 than Bev.

$$MRS_A(\omega_1, \omega_2) = \frac{\frac{\partial U^A}{\partial x_1}}{\frac{\partial U^A}{\partial x_2}} > \frac{\frac{\partial U^B}{\partial x_1}}{\frac{\partial U^B}{\partial x_2}} = MRS_B(\omega_1, \omega_2)$$



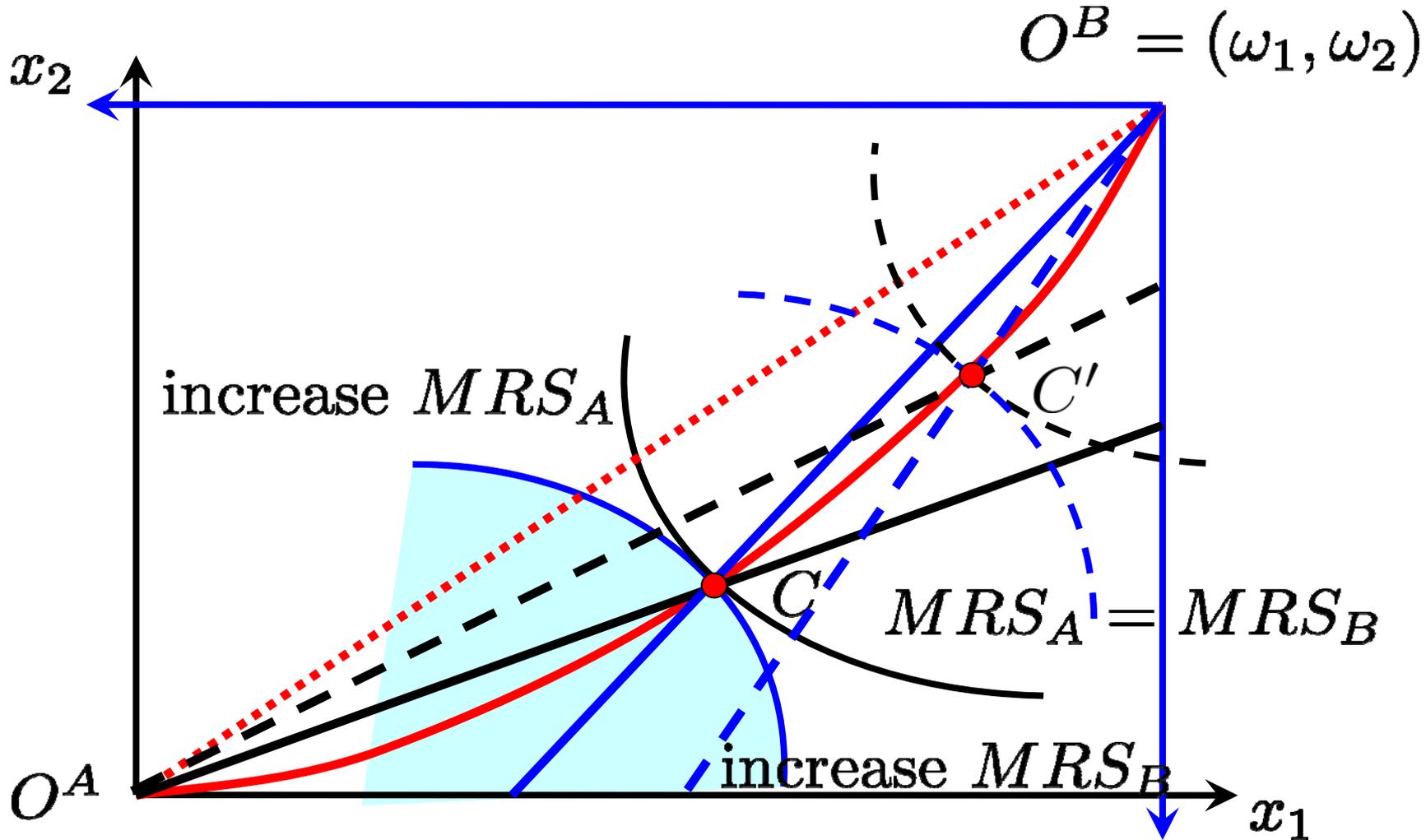
Pareto Efficiency (PE)  
Walrasian Equilibrium (WE)  
FWT/SWT  
Homothetic Preferences

# PE Allocations with Homothetic Preferences



Pareto Efficiency (PE)  
Walrasian Equilibrium (WE)  
FWT/SWT  
Homothetic Preferences

# PE Allocations with Homothetic Preferences



# PE Allocations with Homothetic Preferences

- 2x2 Exchange Economy: Alex and Bev have convex and homothetic preferences
- At aggregate endowment, Alex has a stronger preference for commodity 1 than Bev.
- Then, at any interior PE allocation, we have:
$$\frac{x_2^A}{x_1^A} < \frac{\omega_2}{\omega_1} < \frac{x_2^B}{x_1^B}$$
- And, as  $U^A(x^A)$  rises, consumption ratio  $\frac{x_2^A}{x_1^A}$  and MRS both rise.

# Summary of 3.1

- Pareto Efficiency:
  - Can't make one better off without hurting others
- Walrasian Equilibrium: market clearing prices
- First Welfare Theorem: WE is PE
- Second Welfare Theorem: PE allocations can be supported as WE (with transfers)
- Homework: 2008 midterm-Question 3
  - (Optional: 2009 midterm-Part A and Part B)

## In-Class Exercise 3.1-4: Linear Preferences

- Alex has utility function  $U^A = 2x_1^A + x_2^A$
- Bev has utility function  $U^B = x_1^B + 2x_2^B$ 
  - Total endowment is (30, 20)
- a) Find/depict PE allocations in an Edgeworth box
- Show that if Alex has sufficiently large fraction of the total endowment, equilibrium price ratio is
$$p_1/p_2 = 2$$
- What if Bev has a large fraction of the total endowment?

## In-Class Exercise 3.1-4: Linear Preferences

- Alex has utility function  $U^A = 2x_1^A + x_2^A$
- Bev has utility function  $U^B = x_1^B + 2x_2^B$ 
  - Total endowment is (30, 20)
- b) For what endowment will the price ratio lie between these two extremes? Find the WE.
- c) Show that for some endowments a transfer of wealth from Alex to Bev has no effect on prices, and for other endowment there is no effect on WE allocation.