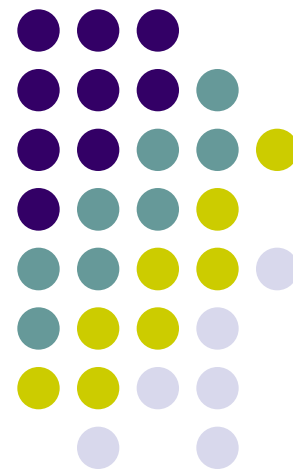


Games with Incomplete Information

資訊不全賽局

Joseph Tao-yi Wang
2010/10/8

(Lecture 6, Micro Theory I-2)



Games with Incomplete Information



- One or more players know preferences only probabilistically (cf. Harsanyi, 1976-77)
- Player i of **Type** $t_i \in \mathcal{T}_i = \{1, \dots, T_i\}$
- Market Entry Game (of Section 9.2)
 - Entrant chooses **Enter** or **Out**
 - Incumbent chooses **Fight** or **Share**
- Both players choose before knowing **how strong is player 1 (entrant)'s financial backing**

Market Entry Game with Incomplete Information



If Entrant's backing is **Weak**

Agent 2: Incumbent

Agent 1:
Entrant

		Fight	Share
Enter	-2, <u>4</u>	<u>3</u> , 3	
Out	<u>0</u> , <u>6</u>	0, <u>6</u>	

Market Entry Game with Incomplete Information



If Entrant's backing is **Strong**

Agent 2: Incumbent

Agent 1:
Entrant

Enter

Out

Fight

Share

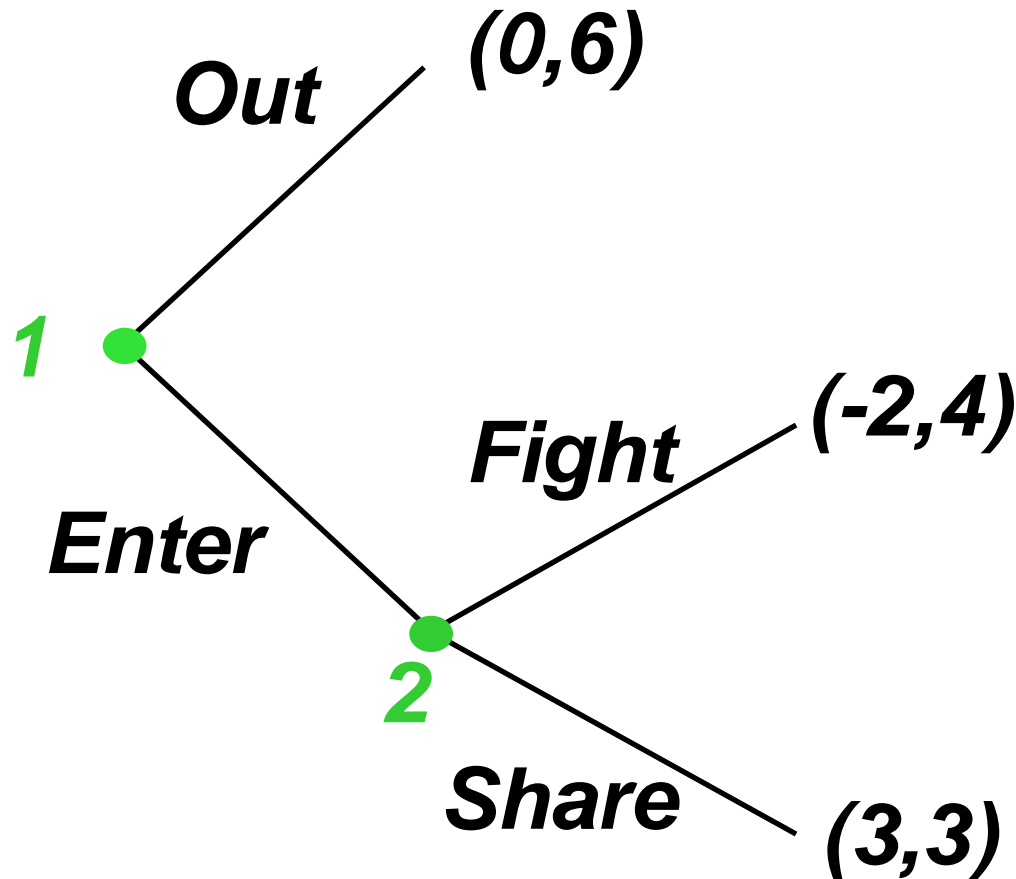
-1, 2

3, 3

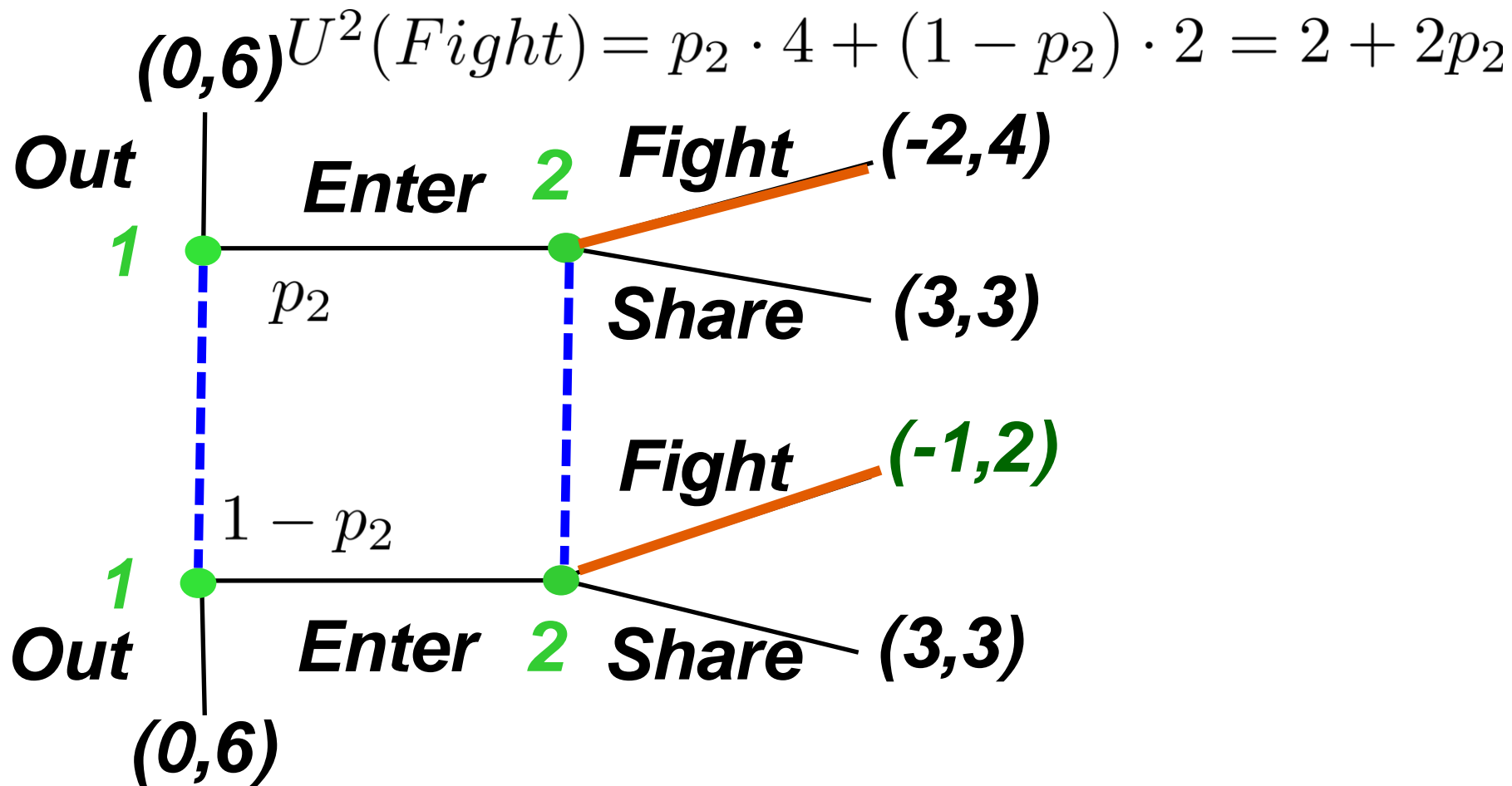
0, 6

0, 6

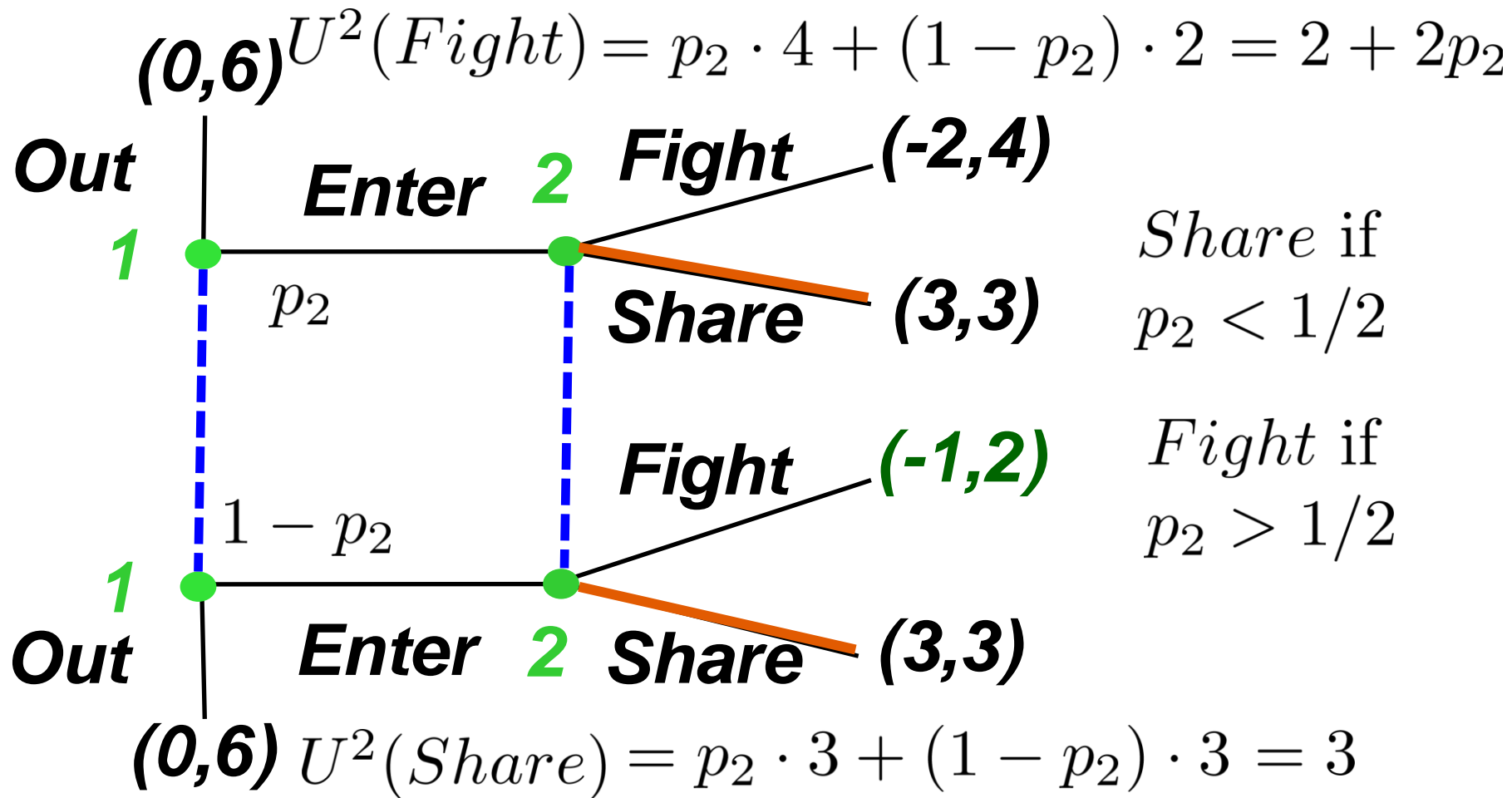
Market Entry Game with Incomplete Information



Market Entry Game with Incomplete Information



Market Entry Game with Incomplete Information



Bayesian Nash Equilibrium (BNE)



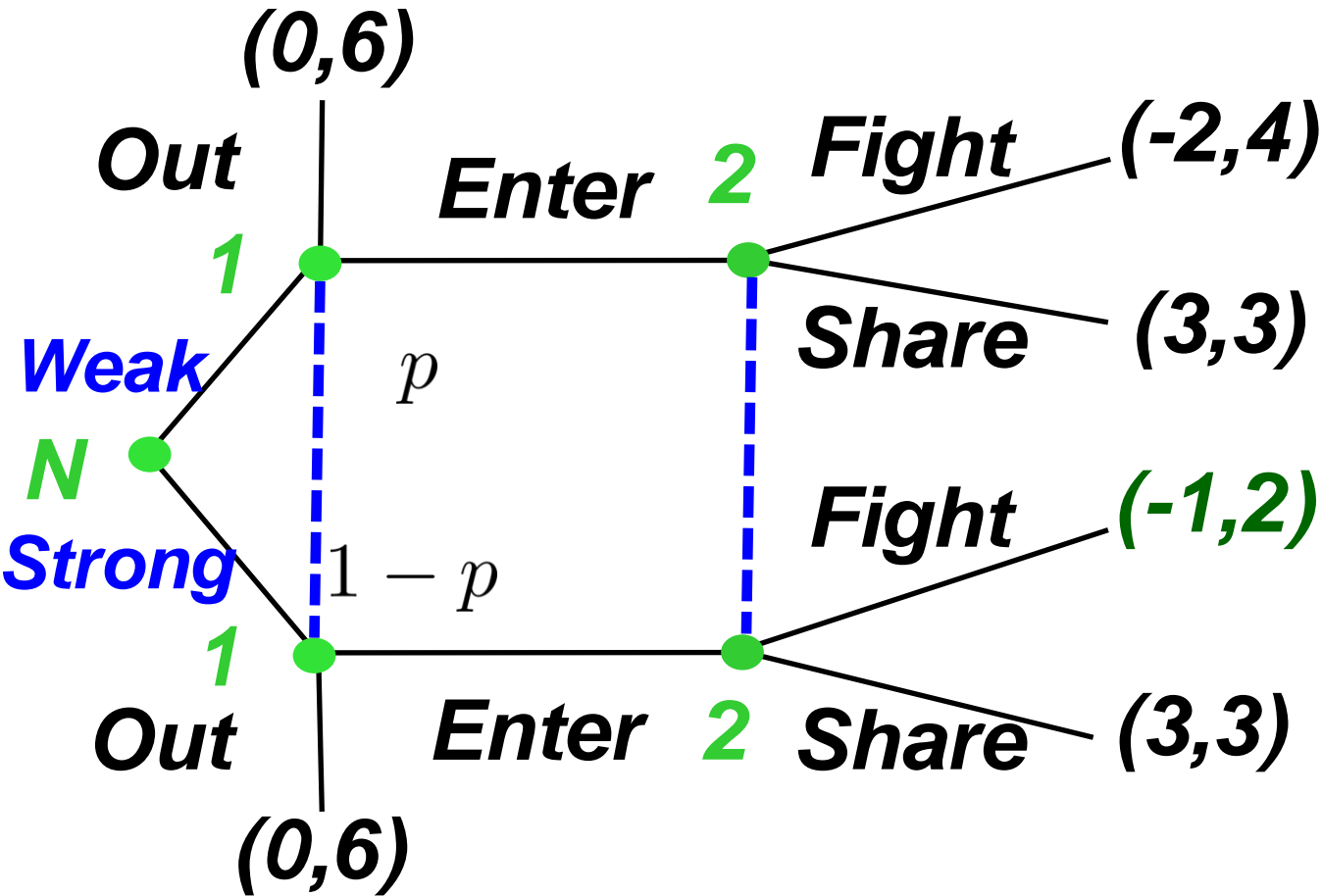
- Let $U^i(s; t_i)$, $s \in \mathcal{S}$ be the **payoffs** of player $i \in \mathcal{I}$
- If his **type** is $t_i \in \mathcal{T}_i = 1, \dots, T_i$
- Let $f(t_1, \dots, t_I)$ be the joint distribution over types, which **common knowledge**. Then, a
- strategy profile is a **Bayesian Nash equilibrium**
- If **player i 's strategy is a BR** at each decision node that is reached with positive probability
 - given the common knowledge beliefs

Bayesian Nash Equilibrium (BNE)

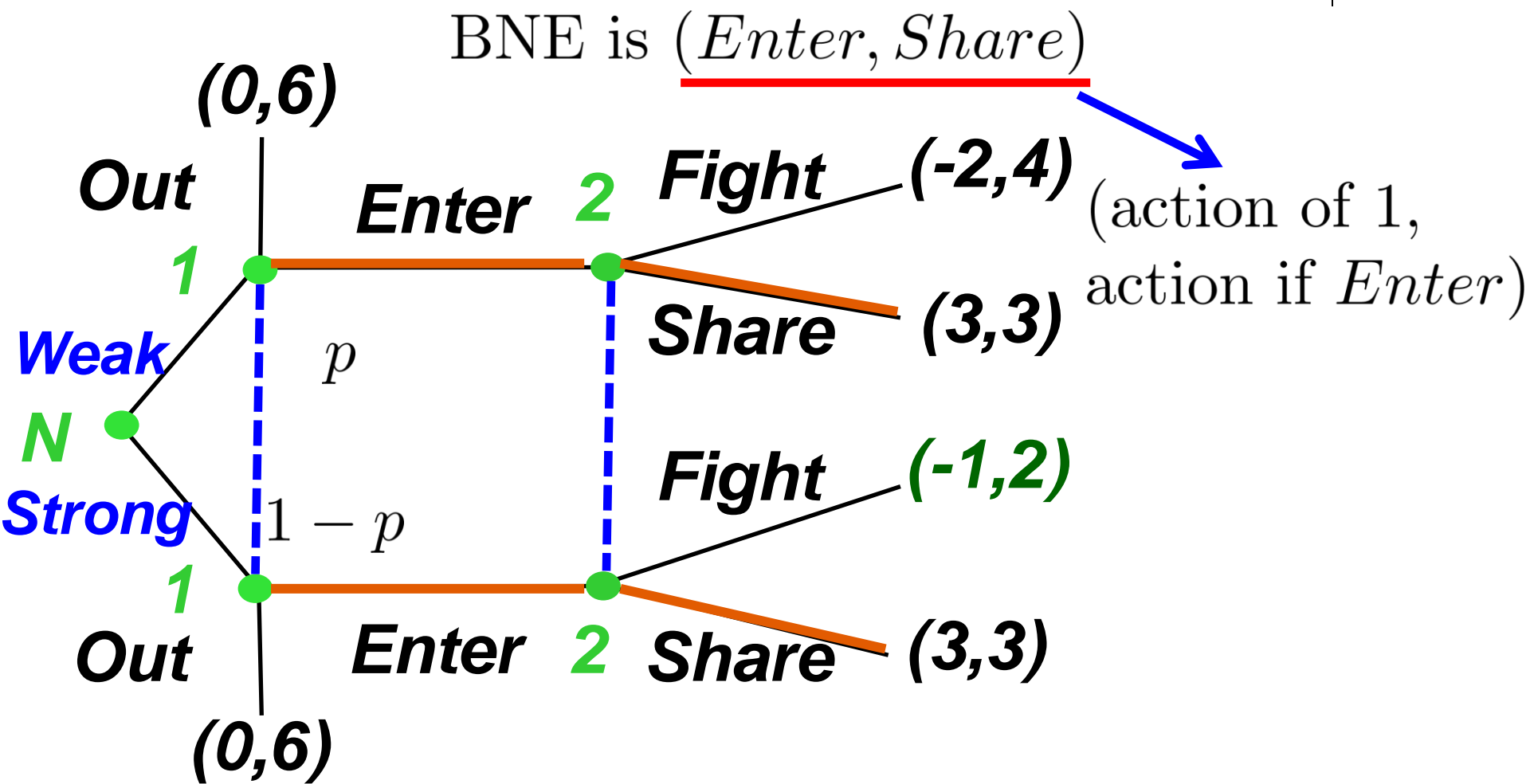


- **As if** Nature moves in stage 0 to choose
 - Player **types** $(t_1, \dots, t_I) \in \mathcal{T}_1 \times \dots \times \mathcal{T}_I$
- Nature's payoffs same for all outcomes
- It is a BR to play mixed strategy $f(t_1, \dots, t_I)$
- **BNE** of the I -player game is NE of the $(I+1)$ -player game (with Nature moving first)
 - All existence theorems apply...

Market Entry Game with Incomplete Information



BNE with Player 2 Choosing *Share*: BR of Player 2

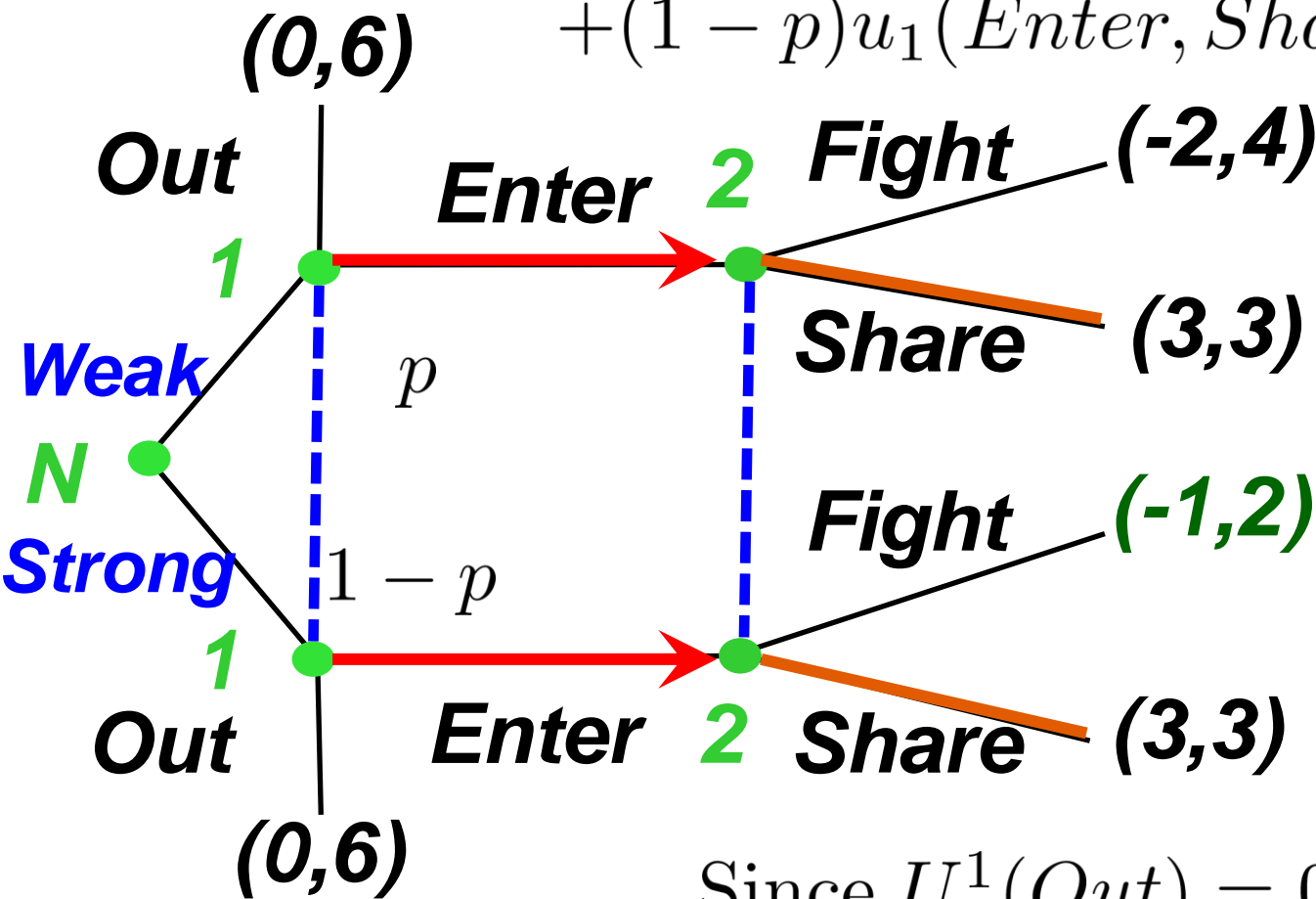


BNE with Player 2 Choosing

Share: BR of Player 1



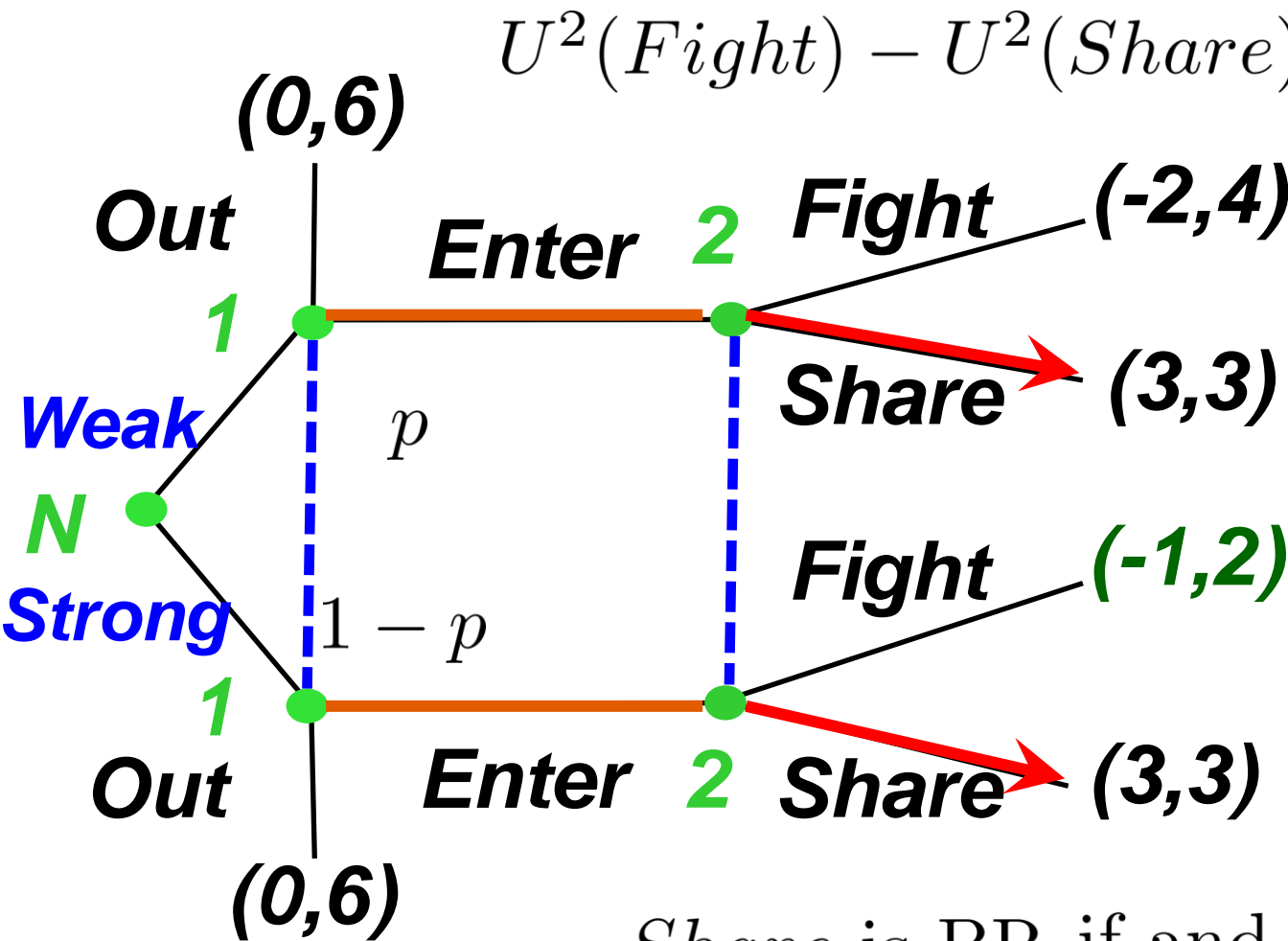
$$U^1(Enter) = pu_1(Enter, Share; Weak) + (1 - p)u_1(Enter, Share; Strong) = 3$$



Since $U^1(Out) = 0$, Enter is BR

BNE with Player 2 Choosing

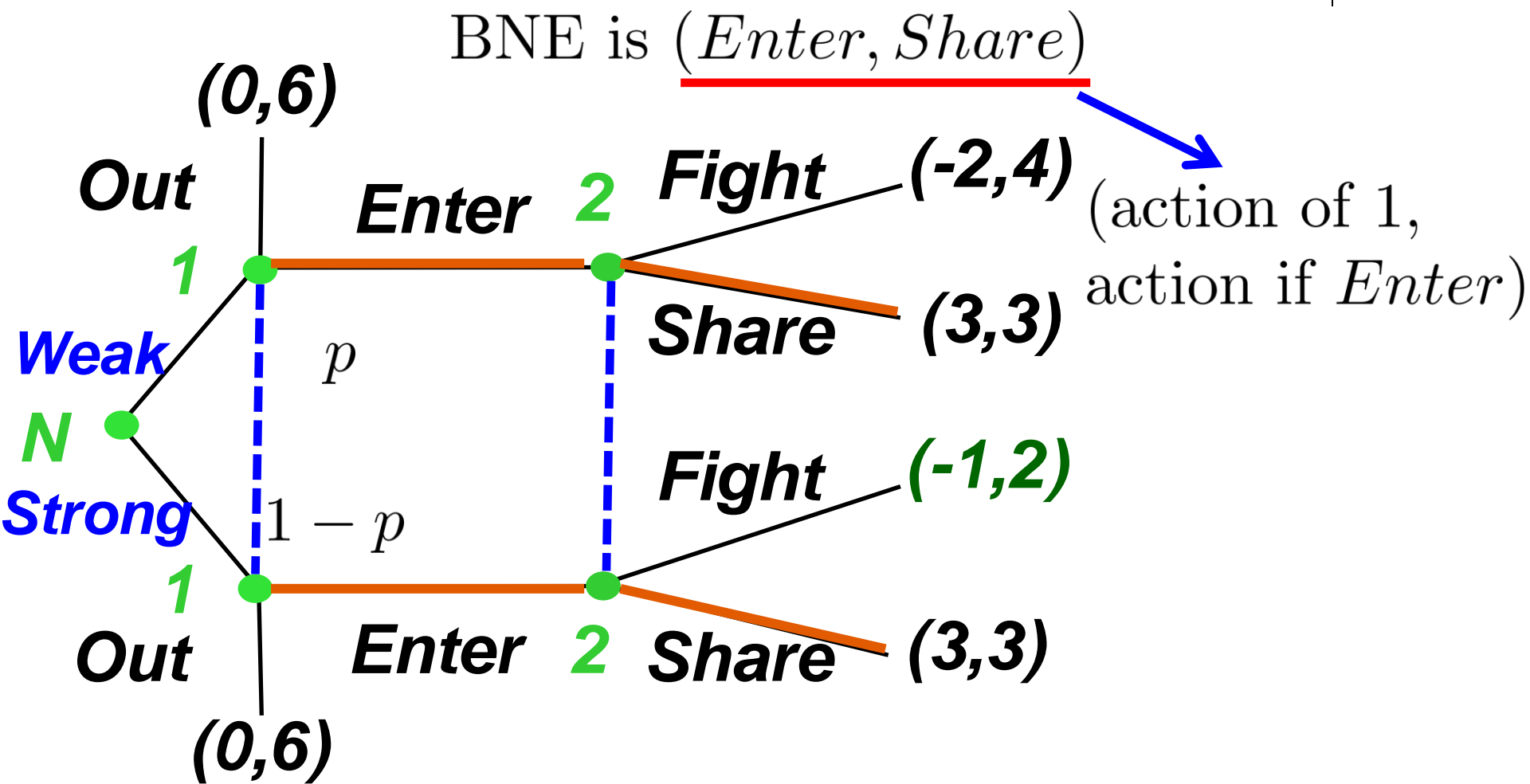
Share: BR of Player 2



$$\begin{aligned}
 U^2(\textit{Fight}) - U^2(\textit{Share}) &= (2 + 2p) - 3 \\
 &= 2p - 1
 \end{aligned}$$

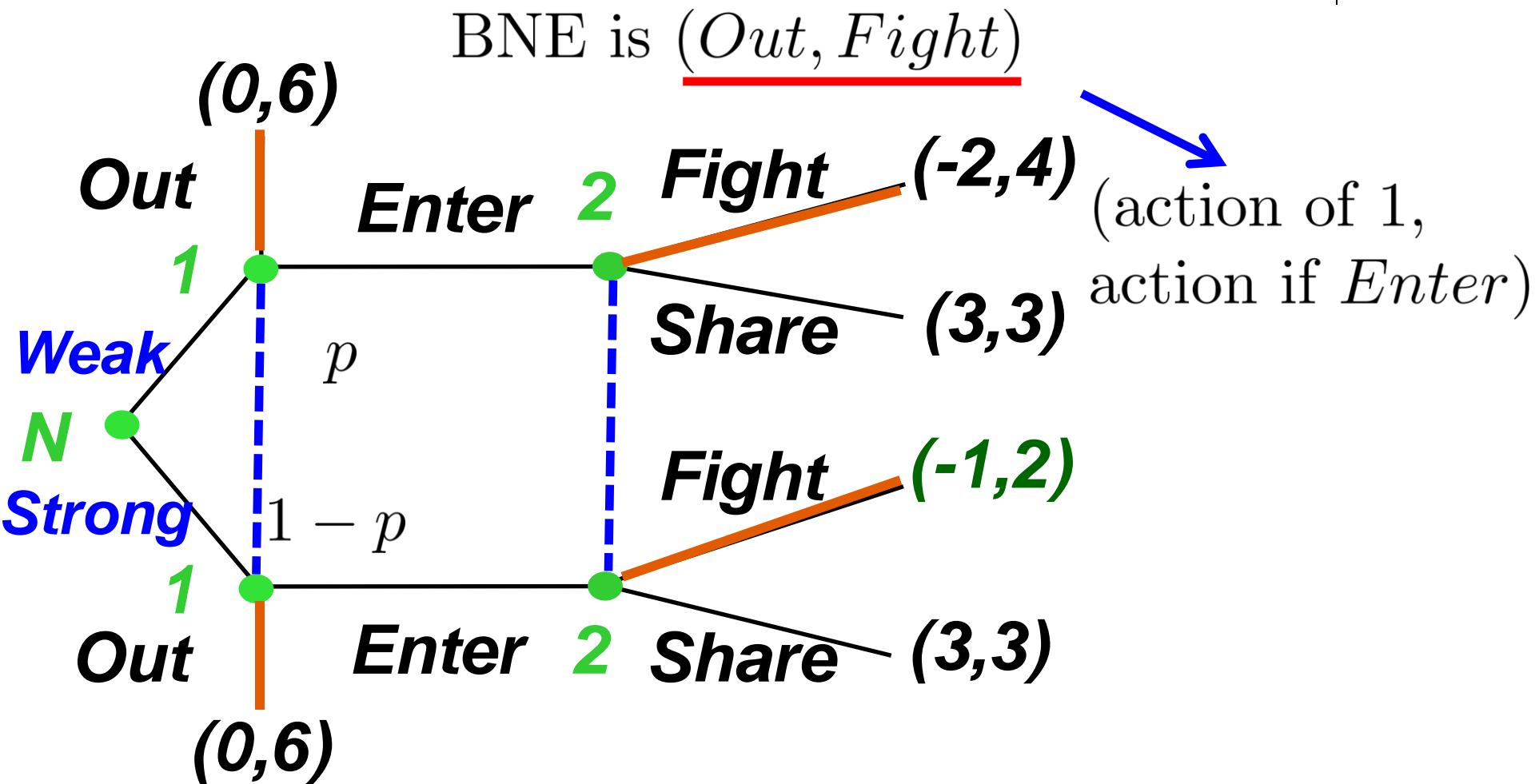
Share is BR if and only if $p \leq 1/2$

BNE with Player 2 Choosing *Share*: BR of Player 2



BNE with Player 2 Choosing

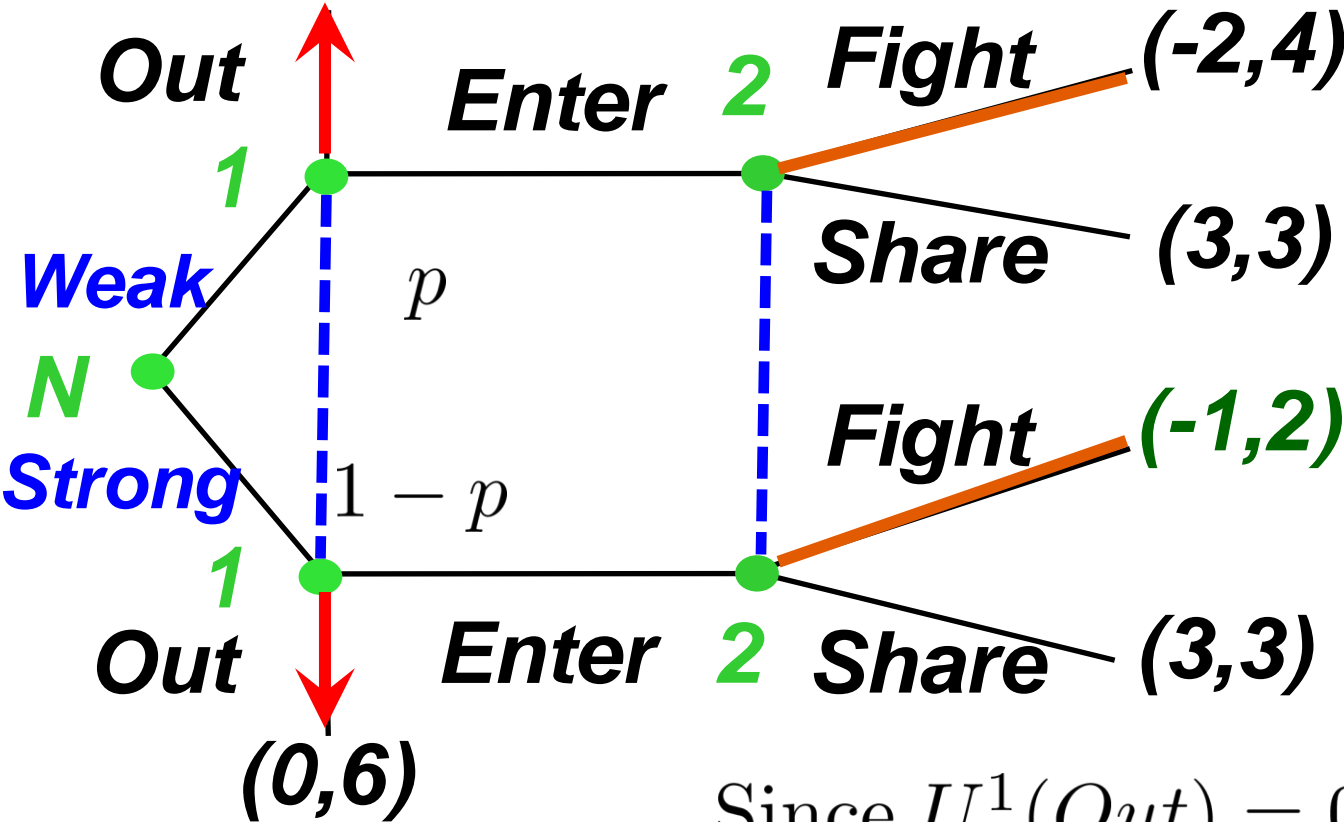
Fight: BR of Player 1



BNE with Player 2 Choosing

Fight: BR of Player 1

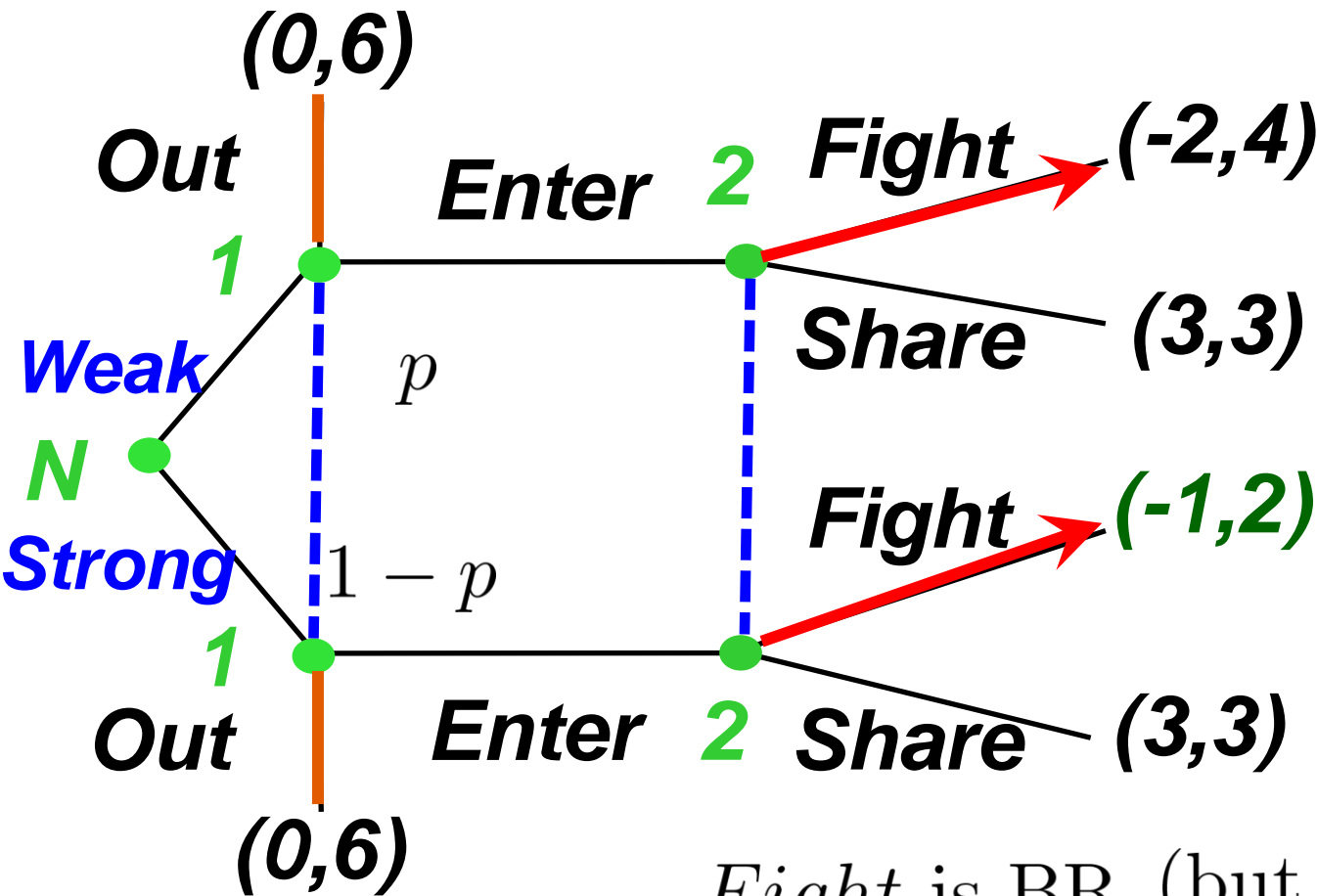
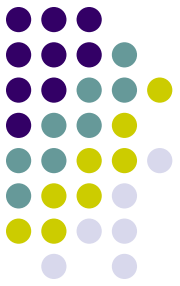
$$U^1(Enter) = pu_1(Enter, Fight; Weak) + (1 - p)u_1(Enter, Fight; Strong) < 0$$



Since $U^1(Out) = 0$, Out is BR

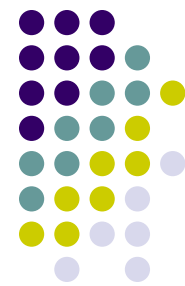
BNE with Player 2 Choosing

Fight: BR of Player 2



Fight is BR (but never “tested”)

Empty Threats Off the Equilibrium Path



- If $p \leq 1/2$, Incumbent would not want to *Fight*
- Not a “Sensible” Equilibrium...
- Problem due to “crazy” beliefs that are:
- **Off the Equilibrium Path:** nodes that are **not reached** in equilibrium
 - Not reached = Zero probability? Yes here, but not true with continuous types... Comparison:
- **On the Equilibrium Path:** nodes that are **reached** in equilibrium

Trembling-Hand Perfect Equilibrium



- To rule out “crazy” equilibrium, can perturb the BNE by making them **completely mixed**:
 - Consider a game with T stages
 - Set of feasible actions at stage t is A_t (finite)
 - For the BNE $\bar{\pi} = (\bar{\pi}_1, \dots, \bar{\pi}_T)$
 - Consider a sequence of completely mixed strategies $\{\pi^k\}_{k=1}^{\infty} \rightarrow \bar{\pi}$ (trembles)
 - All nodes are reached (and tested in the BNE)
 - No more “crazy” beliefs off the equilibrium path...

Trembling-Hand Perfect Equilibrium



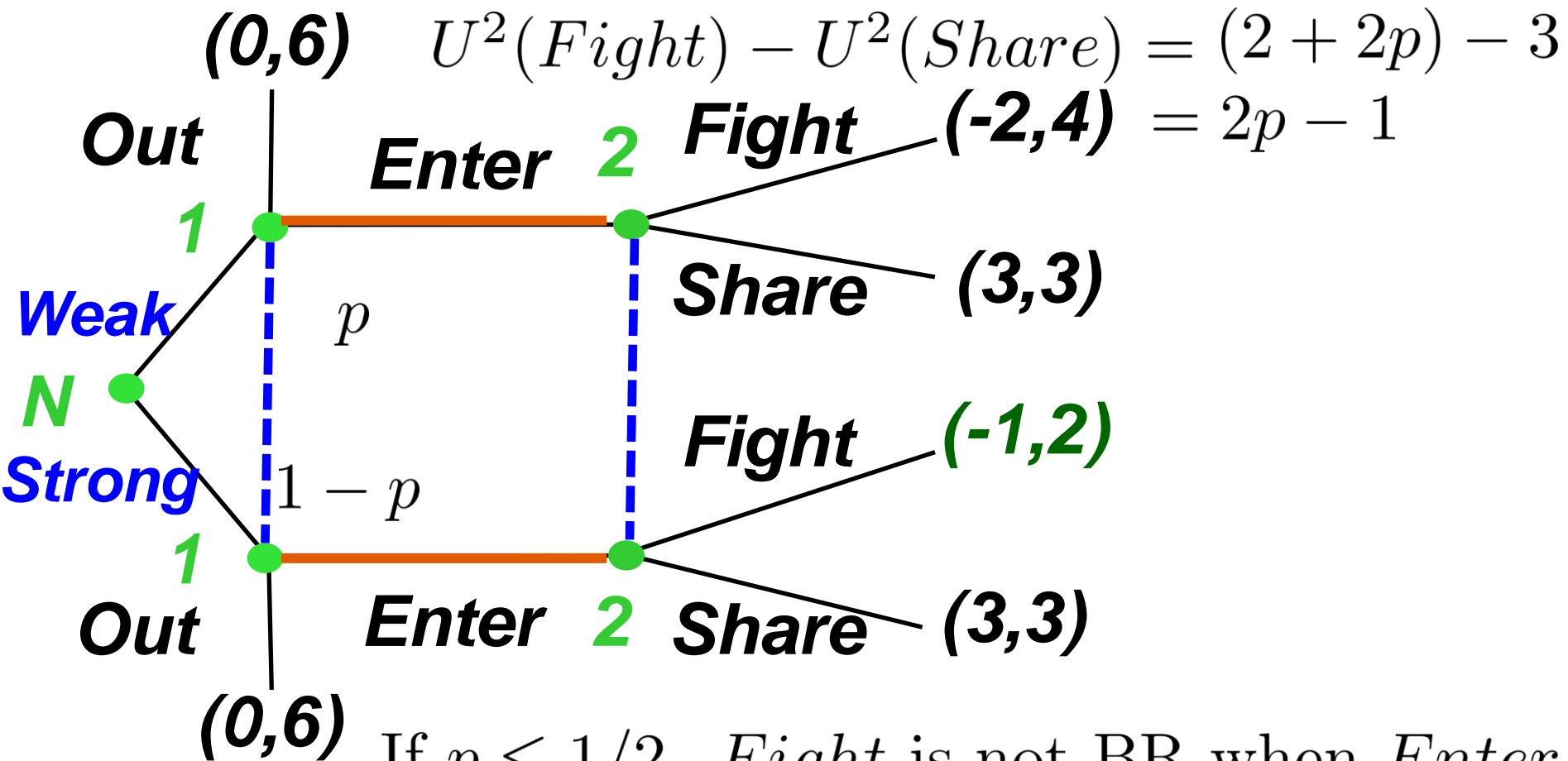
- A BNE is **Trembling-Hand Perfect (THP)** if
- There exists some sequence of completely mixed strategy profiles $\{\pi^k\}_{k=1}^{\infty}$
- Converging to the equilibrium strategies, s. t.
- For all sufficiently large k , the equilibrium strategies are BR
 - **Note:** If a sequence of Logit QRE converges to a BNE, would the BNE automatically be THP?
 - QRE solves this by construct since it is completely mixed already...

BNE with Player 2 Choosing

Fight: Not THP



For all $\{\pi^k\}_{k=1}^\infty$, *Enter* with error probability ϵ_1^k

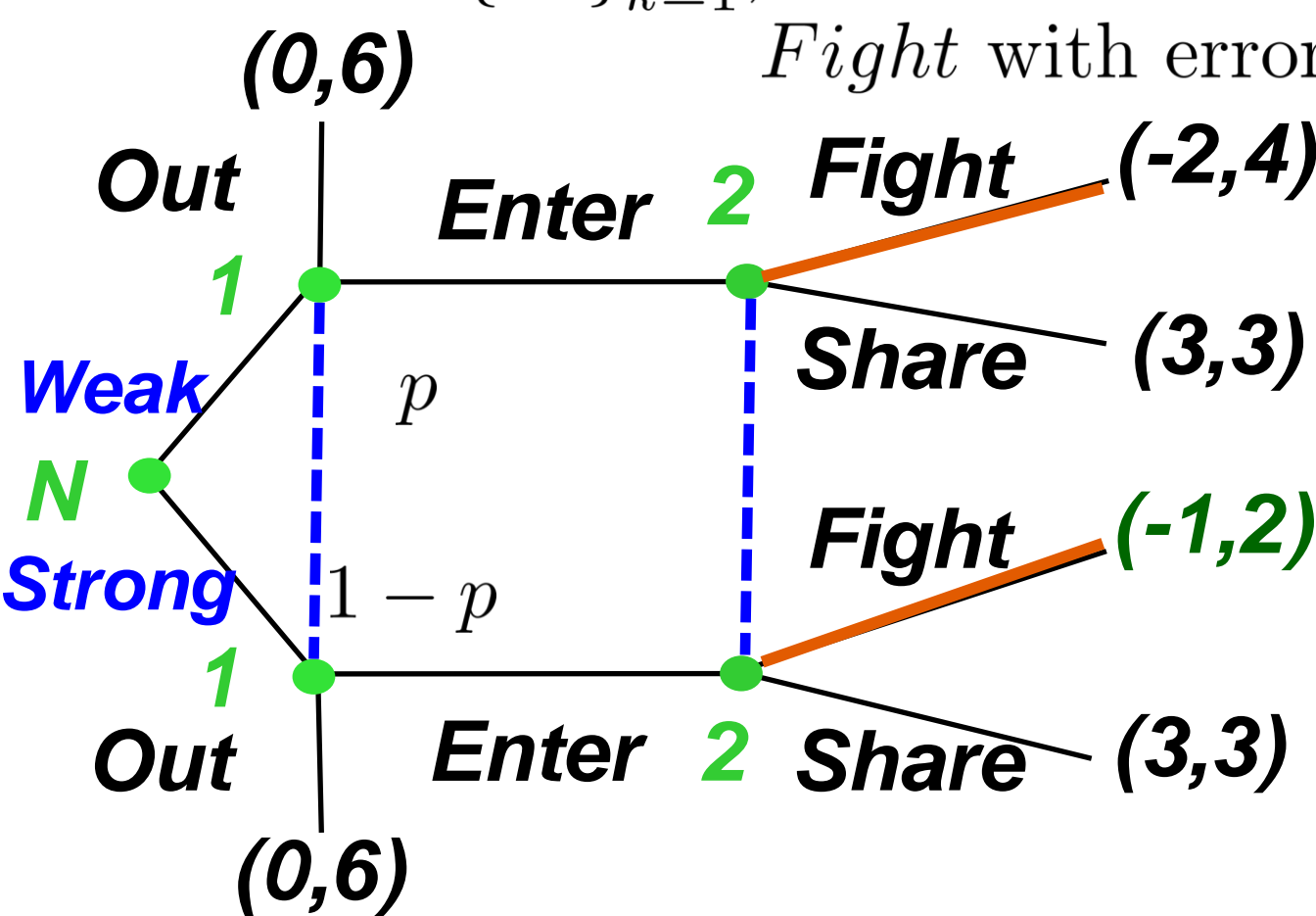


If $p \leq 1/2$, *Fight* is not BR when *Enter*

BNE with Player 2 Choosing *Share*: Indeed THP



For all $\{\pi^k\}_{k=1}^{\infty}$,



Fight with error probability ϵ_2^k

$$U^1(Enter)$$

$$= 3(1 - \epsilon_2^k)$$

$$- \epsilon_2^k - p\epsilon_2^k$$

$$> 0$$

for small ϵ_2^k

Enter is BR



Sequential Equilibrium

- The BNE profile (s_1, \dots, s_n) of the n players in a game is a **sequential equilibrium** if
- Each strategy is a BR at each node
- When beliefs at each node are the limits of beliefs associated with trembles as the probability of trembles $\rightarrow 0$

- Note: THP \rightarrow SE



Summary of 9.6

- Bayesian Games
 - Incomplete Information as “Types”
- Bayesian Nash Equilibrium
- Trembling-hand Perfect Equilibrium
- Sequential Equilibrium

- HW 9.6: Riley – 9.6-1~3