



Game Rules (遊戲規則)

- There will be **SEVERAL** rounds (本活動將進行 **多** 個回合)
- Each group receives **4** cards (same number, **2B2R**)
(各組會發到 **4** 張牌面數字相同的撲克牌: 兩**紅**/兩**黑**)
- In each round, each group gives me **2** cards
(每回合開始時, 主持人會去跟各組收取 **2** 張撲克牌)
- You have to decide which **2** cards to **DONATE**
(各組要決定繳交哪兩張牌給主持人以存入 **公庫**)
- Donate cards **faced down** so others cannot see
(繳交撲克牌時注意 **牌面朝下** 以確保他組無法看到你們繳出的牌組內容)

Game Rules (遊戲規則)

- Payoff depends on number of **red** cards **donated**
(各組的報酬決定於繳出多少張 **紅** 牌給 **公庫**)
- Value of **Red** cards **kept** differ from that **donated**
(**紅** 牌留在手中 (**私庫**) 跟存入 **公庫** 的報酬 **不同**)
- In the beginning, each **Red** card kept yields **5** Ecoins
(在前幾個回合中, 每張 **私庫** 中的 **紅** 牌價值 **5** Ecoins)
- **Red** card **donated** yields **10** Ecoins **for all groups**
(**公庫** 中每張 **紅** 牌價值 **10** Ecoins, **各組** 都能得到)

Game Rules (遊戲規則)

- Ex: 8 groups each donate 1**R**1**B** and keep 1**R**1**B**
(有 **8** 組參與遊戲, 每一組都繳出一**紅**一**黑**存入公庫, 並留下一**紅**一**黑**在手上)
- ➔ **8** cards donated (=80 Ecoins); each group earn **85**
(公庫中共有 **8** 張紅牌總價值 **80** Ecoins, 各組得分 **85**)
 - Your cards will **not** be revealed when counting and be returned **faced down**. (主持人在計算公庫中有多少紅牌時, 決不會透露各組所繳出的牌組內容, 發回牌組時也會嚴守 **牌面朝下** 原則)
 - **Black** cards are **worthless** & exist only to **conceal**.
(**黑牌** 完全沒有 點數價值, 其存在目的僅在於 **保密**)

Game Rules (遊戲規則)

- [Summary (整理)] In the beginning, each group earns
(在前幾個回合中, 各組報酬的計算方式為)
- $$5 * \text{Red cards kept} + 10 * \text{Total Red cards donated}$$
- (私庫紅牌數) (公庫紅牌 總數)
- Later, value of red cards **kept** may **change**, but value of red cards **donated** remain the same.
(在之後的回合中, **私庫** 中的紅牌價值會 **有所變動**, 但 **公庫** 中的紅牌價值 **總是不變**)

Practice Round (練習回合) 1

$$\text{Group Earnings (小組報酬) = } 5 * \text{R kept} + 10 * \text{Total R donated}$$

(私庫紅牌數) (公庫紅牌 總數)

Practice Round (練習回合) 2

$$\text{Group Earnings (小組報酬)} = 150 * \text{R kept} + 10 * \text{Total R donated}$$

(私庫紅牌數) (公庫紅牌總數)

Round (回合) 1

$$\text{Group Earnings (小組報酬)} = 20 * \text{R kept} + 10 * \text{Total R donated}$$

(私庫紅牌數) (公庫紅牌總數)

Round (回合) 2

$$\text{Group Earnings (小組報酬)} = 20 * \text{R kept} + 10 * \text{Total R donated}$$

(私庫紅牌數) (公庫紅牌總數)

Allow 2 min Discussion
(開放組間討論 2 分鐘)

Round (回合) 3

$$\text{Group Earnings (小組報酬)} = 20 * \text{R kept} + 10 * \text{Total R donated}$$

(私庫紅牌數) (公庫紅牌總數)

Allow 2 min Discussion & Reveal
Donation (開放組間討論 2 分鐘 · 資訊公開)

Round (回合) 4

$$\text{Group Earnings (小組報酬)} = 20 * \text{R kept} + 10 * \text{Total R donated}$$

(私庫紅牌數) (公庫紅牌總數)

Calculate Total Earnings
(計算總得分)

Discussion (小組討論)

- What did your group do in the real round?
How many cards did you donate?
(你們這一組在正式回合做了什麼的決策(繳出幾張紅牌到公庫)?)
- Explain your reason for this decision.
(請解釋這些決策背後的思考邏輯或理由為何?)

Discussion (小組討論)

- Did you discuss other considerations or have disagreements on how much to donate?
(小組討論時你們有提及哪些考量? 在繳出幾張牌的決策上有出現不一致的看法嗎?)
- Did your decision differ from that of other groups?
(請比較你們的決定跟其他各組的整體情況, 有沒有什麼不同?)

Discussion (小組討論)

- What is the cost of donating one **R**?
(繳出一張紅牌到公庫的代價是什麼?)
- What is the rate of return donating one **R**?
(繳出一張紅牌到公庫的投資報酬率是多少?)
- Is it good for groups to donate (from a social standpoint)? Explain. (從所有組別的整体觀點來看, 單一組別繳出紅牌到公庫是好事嗎? 請解釋你的推理。)

Discussion (小組討論)

- Some goods are non-rival (非敵對/共享), so adding another consumer does not reduce the utility of others consuming it.
- What are examples of non-rival goods in the real world? Do reds cards donated in the experiment count? Why or why not?
(那些現實中的商品具有「非敵對性»? 公庫的紅牌算嗎? 為什麼?)

Discussion (小組討論)

- Some goods are non-excludable (非排他), so one cannot prevent free-riders from enjoying it.
- What are examples of non-excludable goods in the real world? Do reds cards donated in the experiment count? Explain.
(那些現實中的商品具有「非排他性»? 公庫的紅牌算嗎? 請解釋。)

Discussion (小組討論)

- If a firm produces something that is both non-rival and non-excludable, what problem will it face?
(如果一家廠商生產的商品同時具有「非敵對」與「非排他」兩種特性, 你認為這家廠商會面臨什麼樣的問題?)

Discussion (小組討論)

- What did you discuss in the next-to-last round (when the experimenter left the room)? Did it affect your decision? Was the result of that round surprising to you? Why or why not?
- (在倒數第二回合主持人離開現場時，各組之間討論了些什麼？你們在決策時有受到這些討論的影響嗎？這個回合最後的結果有讓你感到驚訝嗎？如果有的話，為什麼驚訝呢？)

Discussion (小組討論)

- Did your decision change in the last round (compared to the next-to-last round)? Why or why not? Was the result of this round surprising?
- (相較於倒數第二回合，你們在最後一回合的決策有沒有不同呢？有的話又是為什麼呢？這回合其他組的決策有讓你感到驚訝之處嗎？)

Discussion (小組討論)

- What happens if donations are revealed?
(當資訊公開的時候發生甚麼事情?)
- [Irrigation Game] How will things change if groups took Ecoins from the pool 1-by-1?
(灌溉賽局: 如果改成讓各組輪流一個個從公庫中拿走任何數量的Ecoin?)
- Are there other ways to promote donations?
(有其他辦法鼓勵更多捐獻嗎?)