Consumer Preferences regarding News Slant and Accuracy in News Programs

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Abstract

We use weekly audience ratings data from different regions in Taiwan to investigate the role of news slant and news accuracy in consumers' choices of TV news programs in Taiwan. We find that news programs leaning toward the Pan-Blue parties have more viewers from areas with more Pan-Blue supporters. Moreover, we find that consumers are more politically segregated in choosing news programs during political events than on ordinary days. The finding cannot be explained by reverse causality and suggests that consumers are inclined to watch news programs with a political ideology that approximates their own. Regarding consumer preferences for news accuracy, we examine changes in viewership caused by two well-known false news scandals involving reports that provided erroneous information. We find that the effects of these two incidents were either small or insignificant.

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Keywords: consumer preferences, news slant, news accuracy.

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1 Introduction

The TV news market in Taiwan is competitive. There are seven news exclusive channels and many other channels also air news programs. However, the credibility of the TV news in Taiwan ranked lowest among 48 countries in the world value surveys (Chiu, 2011). This low credibility could result from consumer judgments based on the following two elements: (1) objective inaccuracy, which involves the distortion of news content or the provision of erroneous information and (2) news slant, which involves focusing on either the favorable or the unfavorable portions of an incident or selecting information that is favorable to particular groups. In the Taiwanese TV news market, it is believed that news channels present news reports in ways that apparently favor different political parties, and numerous false news incidents have occurred. In this paper, we investigate how consumers respond to news slant and news accuracy in their choice of TV news programs in Taiwan.

First, we use survey data from Taiwan's Election and Democratization Study (TEDS) to examine whether consumers are more likely to watch news programs with news that is slanted toward the political parties that they support. Previous studies have presented evidence that Formosa Television (FTV) and Sanlih E-Television News (SET) significantly favor the Democratic Progressive Party (DPP) and that Television Broadcasts Satellite (TVBS) tends to downplay negative news regarding the Kuomintang Party (KMT) (Lo et al. 2004; Liu 2009; Tsai 2008; Li 2008; and Huang 2009). Using survey data, we find that the consumers who support the KMT are more likely to select TVBS than FTV, supporting the idea that consumers prefer to watch news that approximates their own beliefs.

The link between the media's political ideology and consumer preferences may vary between media markets. Gentzkow and Shapiro(2011) develope a ideological segregation index for consumers in a media market, and find that ideological segregation on the Internet is low in magnitude but higher than offline media outlets. Based on the survey data from TEDS, we calculate the segregation index for consumer political-ideology segregation derived by Gentzkow and Shapiro (2011) and find that, consumers in the TV news market in Taiwan are more politically segregated than consumers in the US media markets.

The TEDS survey data confirm a significant correlation between the political ideology of consumers and their choice of TV channels in Taiwan. However, this phenomenon could be caused by the effect of news stories on the political preferences of viewers. We then compare viewers' selection of TV news programs during political events with their selection on ordinary days using the weekly audience ratings of news channels. If consumers prefer news programs that favor the political parties that they support, then more political news will result in greater extremes in the segregation of consumers by political ideology through their choice of various news sources. We combine data from the weekly audience ratings of news channels with the political preferences of regional consumers between 2004 and 2008, and we find that during the 2008 presidential election and the Chen Yunlin incident (i.e., a unique political incident), the increase in ratings for TVBS was greater than that for FTV in regions with greater proportions of Pan-Blue supporters. This finding indicates that during political incidents, consumers are more inclined to watch news programs with a political ideology that ap-

proximates their own. In contrast to the findings using TEDS data, the phenomenon observed from the weekly viewership data cannot be explained by reverse causality. Our findings suggest that consumers are aware of the slant in news programs and prefer programs that favor the political parties that they support.

Our findings are consistent with the results of previous empirical studies that address reader responses to political slant in news reports. For instance, Gentzkow and Shapiro (2010) used data from contemporary U.S. newspapers in their analyses and find that the primary source of media bias in the U.S. is the tendency to cater to consumers. In contrast, the political ideology of a newspaper company's owner has nearly no influence on the newspaper's bias. Durante and Knight (2010) analyzed Italy's TV media and found that news reports on public TV became more rightist after a center-right party was elected to succeed a center-left ruling party in 2001. Furthermore, the authors employed election questionnaire data to show that the number of rightist viewers of public TV channels increased and that the leftist viewers who originally watched public TV shifted to other TV channels that were more leftist.

Finally, we examine whether consumers are sensitive to news accuracy in news program. Theories of media bias provide various explanations regarding the origin of media under different assumptions regarding consumer preferences with respect to news slant and accuracy (Simeon Djankov et al., 2003; Besley and Prat, 2006; and Baron, 2006). It is natural to assume that consumers prefer to watch news stories that slant towards their own ideologies and to infer that greater competitiveness in the media market results in greater media bias (Mullainathan and Shleifer, 2005; Stone, 2011; and Sobbrio, 2012). It is also natural to assume that people appreciate news accuracy because the primary demand for news is related to the acquisition of information. The model proposed in Gentzkow and Shapiro (2006) assumes that consumers prefer to receive accurate information while maintaining biased beliefs, predicting that media bias decreases when the probability of consumers learning the actual facts increases. The existing empirical studies on media bias, however, are primarily focused on news slant rather than news accuracy. In this paper, aside from news slant, we also examine the role of news accuracy in the choice of news programs. We use two false news events, TVBS's Chou Cheng-pao videotape incident and SET's 228 false footage incident, to estimate the effect of news accuracy on viewership. We analyze ratings fluctuations for TVBS and SET after the disclosure that these reports were false. We find that compared with other news channels, SET and TVBS did not experience significant decreases in ratings as a result of false news incidents. These findings indicate that consumers are not very sensitive to accuracy in news programs.

The remainder of this paper is organized as follows. Section 2 describes the background of the news channels and examines the correlation between consumer ideology and the selection of TV channels. Section 3 introduces the audience rating data. Section 4 presents a demand model for news. Section 5 presents the empirical specifications and estimation results. Section 6 concludes the paper.

2 Background

This section contains the following content: (1) an overview of various news channels and their possible political ideologies and (2) an examination of the correlation between

consumer ideology and choices of TV channels based on survey data from the TEDS.

2.1 News Channel Overview

Prior to 1990, the market structure of Taiwan's wireless TV industry was characterized by a long-term oligopoly of three channels, primarily because of government control. The operation of cable TV systems was not legalized until 1993. Since then, Taiwan's TV market structure has undergone extensive changes. On average, clients of Taiwan's cable TV system can watch between 74 and 108 basic channels, of which TVBS, FTV, SET, Eastern Television News (ETT), Eastern Television Today (ETTO), Chung T'ien Television News (CTI), and Era Television News (ERA) are exclusively news channels. Table 1 contains an overview of Taiwan's major news channels.

Regarding the political ideology of news channel reports in Taiwan, previous studies that have adopted the quantitative content analysis method to examine news content have indicated that different news channels process political news using various methods. Lo et al. (2004) asserted that during the 2004 presidential election, FTV significantly favored DPP candidates compared with other TV channels (e.g., TTV, CTV, TVBS, and CTI). In addition, 43.9% of FTV's information sources were DPP supporters, known as Pan-Green supporters (the average for all news channels was 33.5%). The duration of news reports on the DPP and coverage of DPP candidate speeches exceeded that of candidates from other parties (i.e., 71.1% for former DPP presidential candidate Chen Shui-bian's speeches compared with an average of 55% for all news channels). This fact suggests an overall impression that was more beneficial for DPP candidates. Tsai (2008) examined 100 episodes of news programs from ETT, FTV, SET, and CTI between April 15 and May 9, 2007. The results show that in terms of the number of reports and the language used, ETT and CTI both showed preferences for the KMT, whereas FTV and SET favored the DPP. In another study, Liu (2009) examined various news channel reports on the 312 Wei-xin incident during the 2008 presidential election. The results showed that TVBS reported only 8 relevant news stories during the 7 p.m. hourly news, whereas SET provided 34 reports. Furthermore, the news titles used by TVBS tended to be more supportive of the KMT, and negative reports on the KMT were understated. Conversely, SET had a more critical attitude toward the KMT. In other works, Li (2008) and Huang (2009) analyzed the news content of various channels during the 2008 presidential election. Li (2008) asserted that FTV, compared with other news channels, referenced the most information from the DPP and that their reporting content was more beneficial to the DPP. However, TVBS's reports were found to be more supportive of the KMT. Huang (2009) found that the proportion of election news involving KMT candidates was significantly greater for TVBS and CTI. Conversely, FTV's reporting durations were significantly longer for DPP candidates than for KMT candidates, and its information sources were primarily Pan-Green.

In summary, during the analysis period for this study (2004 to 2008), empirical evidence indicates that TVBS, CTI, and ETT news reports were beneficial to Pan-Blue politicians, whereas FTV and SET news reports were favorable to Pan-Green politicians.

2.2 Consumer Choices of News Programs

Prior to conducting our primary analysis, we use TEDS survey data for 2004, 2005, 2006, and 2008 to examine consumer choices of news programs.¹ The survey provides information regarding the choices of news channels, political party preferences, and demographic characteristics of the respondents. We use a multinomial logistic model to estimate the consumer selection of news programs. One key variable is the Pan-Blue dummy variable, with 1 indicating that the viewer supports the Pan-Blue Coalition. Descriptive statistics of the variables in the sample are reported in Table 2; Table 3 presents the estimation results, and Table 4 presents the average marginal effects of some key variables. The results suggest that Pan-Blue Coalition supporters are more likely to watch news on TVBS, CTI, and ETT and less likely to watch news programs on FTV and SET. In addition, viewers who are more educated are more likely to watch TVBS and less likely to choose FTV. Viewers with a higher income showed a greater probability of choosing TVBS, CTI, and ETT compared with lower-income individuals. Viewers above the age of 50 had a greater probability of choosing FTV than those between 20 and 29 years old.

We also use the survey data to calculate the ideological segregation index as defined by Gentzkow and Shapiro (2011) and find that the ideological segregation of the TV news market in Taiwan was much higher than that of the media markets in the U.S. The segregation index ranges from 0 to 1; an index with a higher value denotes a more segregated readership, meaning that some news outlets have more conservative readers while others have more liberal readers. In the work of Gentzkow and Shapiro (2011), the segregation index was found to be 0.033 in the cable TV market and between 0.018 and 0.104 for broadcast news, magazines, local newspapers, the Internet, and national newspapers in the U.S. The segregation index of Taiwan's TV media market was 0.31, which is greater than that for the U.S. media markets. This result could mean that the TV news programs are more politically polarized in Taiwan than in the U.S. or that consumers in Taiwan care more about the ideology of news stories.

The above results from the TEDS survey data indicate a strong correlation between the political ideologies of consumers in Taiwan and their choices of TV channels. This correlation may result from the tendency of consumers to watch news that has a political ideology similar to their own. Alternatively, the political preferences of consumers could be influenced by their viewing of TV channels with a specific ideology. In Section 4, we rely on fluctuations in program ratings by region during periods in which there are more political news to examine consumer preferences in relation to news slant and news accuracy. In the next section, we begin introducing our data.

¹ Data analyzed in this section were from TEDS, 2004-2008: The Survey of Legislative Election in 2004 (TEDS 2004L) (NSC 94-2420-H004-008-SSS), the Survey of County Magistrate/City Mayoral Elections in 2005 (TEDS 2005M) (NSC 94-2420-H004-008-SSS), the Survey of Taipei City/Kaohsiung City Mayoral Elections in 2006 (TEDS 2006C) (NSC 94-2420-H004-008-SSS), and the Survey of Legislative Election in 2008 (TEDS 2008L) (NSC 94-2420-H004-008-SSS). The coordinator and principal investigators of above projects include Chi Huang, I-Chou Liu, Shiow-duan Hawang, and Yun-han Chu. More information is on TEDS website (http://www.tedsnet.org). The authors appreciate the assistance in providing data by the institute and individuals aforementioned. The authors are alone responsible for views expressed herein.

3 Data: Viewership and Consumer Ideology

3.1 Viewership

In this study, we use audience ratings data from AGB Nielsen to examine consumer sensitivity to the political ideology and accuracy of news programs. The ratings were measured and collected through people meters that were installed in households for gathering individual ratings records. The sample examined in this study consists of the weekly average ratings data for the 8 p.m. news programs on TVBS, SET, ETT, ETTO, FTV, CTI, and ERA in the four regions of Taiwan from the beginning of 2004 to the end of 2008. The four regions are the greater Taipei region, the northern region, the central region, and the southern region.² All of the news channels analyzed broadcast news reports (either hourly news or news features) at 8 p.m. during the sampling period. After combining the ratings data with consumer political ideology by region, we obtained a total of 6,073 observations.³

3.2 Consumer Political Ideology

The public opinion surveys conducted by TVBS from April 2004 to 2006 and by Global Views between May 2006 and 2008 provide us with information regarding the political preferences of people in each region by month.⁴ We classify people who support the KMT and the People First Party as Pan-Blue supporters. Supporters of the DPP and the Taiwan Solidarity Union are classified as Pan-Green supporters.

The descriptive statistics for consumers' political ideology by region are shown in Table 5, demonstrating that although the proportion of Pan-Blue supporters was greater than that of Pan-Green supporters in the four major regions, the greater Taipei region and the northern region possessed a significantly greater proportion of Pan-Blue supporters, whereas the disparity between these proportions was less in the southern region.

Table 6 presents the descriptive statistics for the weekly average ratings of the news channels. The greater Taipei region had the highest ratings for all news channels. In addition, the ratings for TVBS in the northern region were significantly higher than in the southern region, whereas the ratings for FTV and SET exhibited a smaller gap in the northern and southern regions.

² The greater Taipei region includes Taipei City and the following 10 towns in Taipei County: Xindian, Sinjhuang, Yonghe, Zhonghe, Banciao, Sanchong, Tucheng, Lujhou, Sijhih, and Shulin. The northern region includes Taipei County (excluding the above 10 towns in the greater Taipei region), Taoyuan County, Hsinchu County, Yilan County, and Keelung City. The central region includes Taichung County, Miaoli County, Changhua County, Nantou County, Yunlin County, and Hualien County. The southern region includes Chiayi County, Tainan County, Kaohsiung County, Pingtung County, and Taitung County.

³ ETTO was off-air between August 7, 2005, and June 25, 2006; thus, no ratings data were available during this period.

⁴ The surveys were collected by TVBS in May, June, July, August, September, and December 2004 and from January 2005 (excluding August and October) to April 2006 (excluding February).

4 Market Demand for News

In this section, we provide a simple model with settings similar to the model in Gentzkow and Shapiro (2010) to infer market demand for TV news programs.

4.1 Consumer Preferences

First, we assume that when consumers watch political news, they are aware of news slant and prefer news reports with ideologies that are closer to their own. Second, consumers always prefer more accurate news. The utility of individual i in region r at time t from watching news channel j can be expressed as follows:

$$u_{irjt} = \delta_{jt} - \gamma_1 P_t (x_{rt} - n_{jt})^2 + \gamma_2 Q_{jt} + \varepsilon_{irjt}, \tag{1}$$

where x_{rt} represents the preferred slant in region r at time t, and n_{jt} is the slant of news channel j, with higher values indicating more pro-Pan-Blue parties. P_t is the proportion of political news coverage in the news program at time t. The term $-y_1P_t(x_{rt}-n_{jt})^2$ represents the disutility for watching a news program whose slant n_{jt} deviates from the preferred slant x_{rt} . Q_{jt} is the news accuracy of news channel j. ε_{irjt} represents taste shocks. Finally, the term δ_{jt} is the average utility for consumers from watching news channel j at time t, derived from other unobservable characteristics of program j at time t.

In each region, the preferred slant in news reporting, x_{rt} , is assumed to be related to the the ideological position of region r at time t, B_{rt} .

$$x_{rt} = \alpha + \beta B_{rt},\tag{2}$$

 B_{rt} represents the ideological position of region r at time t. In our estimation, we use the proportion of people who support Pan-Blue coalition to proximate the ideological position of region r. Under the hypothesis that the preferred news slant is positively correlated with the ideological position of region r, β is greater than o.

4.2 Market Demand

All consumers are utility maximizers. A consumer can choose to watch a news program or to not watch any news program if the utility from the news channels is lower than the utility of the outside options. We assume that the utility of the outside options is zero for all consumers. Let y_{rjt} be the market share of news channel j in region r at time t, and y_{rot} be the share of consumers who are not watching any news channel in region r at time t:

$$y_{rot} = 1 - \sum_{j=1}^{J} y_{rjt}.$$
 (3)

According to Berry (1994), under the assumption that the error term ε_{irjt} has an extreme value type I distribution, the market share of news channel j can be derived as follows:

$$\ln(y_{rjt}) - \ln(y_{rot}) = \delta_{jt} - \gamma_1 P_t (x_{rt} - n_{jt})^2 + \gamma_2 Q_{jt} + v_{rjt}, \tag{4}$$

The derivation from the individual utility to market share enables us to infer consumer preferences using aggregate data at market level. Substituting equation (2) into equation (4), we obtain the following:

$$\ln(y_{rjt}) - \ln(y_{rot}) = \delta_{jt} - \alpha^2 \gamma_1 P_t + 2\alpha \gamma_1 P_t n_{jt} - \gamma_1 P_t n_{jt}^2 - 2\alpha \beta \gamma_1 P_t B_{rt} - \beta^2 \gamma_1 P_t B_{rt}^2 + 2\beta \gamma_1 n_{jt} P_t B_{rt} + \gamma_2 Q_{jt} + v_{rjt}$$
(5)

Under the hypothesis that consumers care for news slants and that preferred news slant is related to consumer ideology, the parameters γ_1 and β should be greater than o. In the next section, we will test this hypothesis using weekly viewership data.

5 Empirical Strategy and Estimation Results

We are interested in estimating the parameters in the news demand model. The estimation, however, suffers from several difficulties. First, we do not observe the ideological position for each news channel or other program characteristics. Second, the estimation could suffer from the endogenous problem due to omitted variables, the simultaneous problem (reverse causality), and measurement errors. Here, we present our empirical strategies to address these difficulties and derive our empirical specifications.

The first difficulty we have is that many program characteristics that would influence overall program viewership are not observable. We therefore include channel-week fixed effects in our estimation to control for unobserved program characteristics over time. Let k_{jt} be the channel-week fixed effects that absorb all observed and unobserved variation at the channel-week level:

$$k_{it} = \delta_{it} - \alpha^2 \gamma_1 P_t + 2\alpha \gamma_1 P_t n_{it} - \gamma_1 P_t n_{it}^2 + \gamma_2 Q_{it}.$$
 (6)

Equation (5) derived from section 4 can be rewritten as follows:

$$\ln(y_{rit}) - \ln(y_{rot}) = k_{it} - 2\alpha\beta y_1 P_t B_{rt} - \beta^2 y_1 P_t B_{rt}^2 + 2\beta y_1 n_{it} P_t B_{rt} + v_{rit}$$
 (7)

The week-channel fixed effects k_{jt} (terms of interaction between the week dummies and the news channel dummies) capture the influence from unobservable characteristics of news channel j and of week t. The variation of viewership that we rely on, therefore, comes from the regional variation of viewership for the same channel at the same time.

The second difficulty we have is that we do not observe the ideological position for each news channel. Without news program ideologies, n_{jt} , we cannot estimate $\beta \gamma_1$ directly. However, assuming that the news slant of a news channel does not vary significantly during our sample period, we can use FTV news as a reference group and rewrite the term $2\beta \gamma_1 n_{jt} P_t B_{rt}$ as $2\beta \gamma_1 (n_j - n_{FTV}) P_t B_{rt} + 2\beta \gamma_1 n_{FTV} P_t B_{rt}$. For any news channel j with an ideology that significantly differs from the ideology of FTV, the coefficient of $P_t B_{rt}$ will significantly differ from zero if $\beta \gamma_1$ differs from zero. Therefore, instead of estimating of the value of $\beta \gamma_1$, we are going to estimate $\beta \gamma_1 (n_j - n_{FTV})$, the coefficient of $P_t B_{rt}$.

Considering that the demand for news may vary by regions, we include regional fixed effects, ϕ_r , in our estimation. We thus change the notation of taste shocks from v_{rjt} to ζ_{rjt} ($\zeta_{rjt} = v_{rjt} - \phi_r$).

We can express the estimation equation as follows:

$$\ln(y_{rjt}) - \ln(y_{rot}) = k_{jt} - 2\alpha\beta\gamma_{1}P_{t}B_{rt} - \beta^{2}\gamma_{1}P_{t}B_{rt}^{2} + \sum_{j \neq FTV}^{J} 2\beta\gamma_{1}(n_{j} - n_{FTV})P_{t}B_{rt}I_{j} + 2\beta\gamma_{1}n_{FTV}P_{t}B_{rt} + \phi_{r} + \zeta_{rjt},$$
(8)

where I_j represents a dummy variable for news channel j, k_{jt} represents week-channel fixed effects, and ϕ_r represents regional fixed effects. ⁵ We use the proportion of people who support the Pan-Blue party coalition from the monthly survey as a measure of the ideological preferences of consumers, B_{rt} . In our baseline specification, we assume that the amount of political news does not vary over time, $P_t = \bar{P}$. The baseline specification can be expressed as follows:

$$\ln(y_{rjt}) - \ln(y_{rot}) = k_{jt} + \lambda_1 B_{rt} + \lambda_2 B_{rt}^2 + \sum_{j \neq FTV}^J \lambda_{3j} B_{rt} I_j + \phi_r + \zeta_{rjt},$$
 (9)

where $\lambda_1 = -2\alpha\beta\gamma_1\bar{P} + 2\beta\gamma_1n_{FTV}\bar{P}$, $\lambda_2 = -\beta^2\gamma_1\bar{P}$, and $\lambda_{3j} = 2\beta\gamma_1(n_j - n_{FTV})\bar{P}$. Our coefficient of interest in the baseline specification, $\lambda_{3j} = 2\beta\gamma_1(n_j - n_{FTV})\bar{P}$, is the coefficient of $B_{rt}I_j$, the interaction term between the region's ideology and the dummy variable of news channel j. Under the hypothesis that consumers prefer a news channel that is slanted toward their own ideology, the coefficient λ_{3j} , should be larger if the ideology for news channel j is much more pro-Pan-Blue than FTV; thus, a pro-Pan-Blue news channel should gain more viewership in regions with more Pan-Blue supporters.

Column 1 of Table 7 presents the results using audience ratings data for FTV and TVBS. As noted in Section 2, previous studies suggest that FTV news leans toward the Pan-Green parties and that TVBS leans toward the Pan-Blue parties. Therefore, we expected the coefficient of the interaction term between the region's ideology and TVBS to be positive. As expected, our coefficient of interest is positive and statistically significant, implying that consumers may prefer a news channel whose slant is closer to their own ideology.

Third, the estimation of our baseline specification could suffer from reverse causality. If the viewers' political preferences can be influenced by political slant in the news stories, then when more people watch news programs with a Pan-Blue ideological position, there will be also more people who support the Pan-Blue coalition parties. In this case, even when we observe that the viewership of channel j of region r is larger when the correlation between the ideology of news channel j and consumer ideology of region r is stronger, we cannot infer that the viewership segregation pattern is driven by the influence of the news programs or the choices of consumers.

⁵ We express the term $2\beta y_1(n_j - n_{FTV})P_tB_{rt}$ as $\sum_{j \neq FTV}^J 2\beta y_1(n_j - n_{FTV})P_tB_{rt}I_j$ in equation (8). These two terms are equivalent. For example, for news channel TVBS, the term $\sum_{j \neq FTV}^J 2\beta y_1(n_j - n_{FTV})P_tB_{rt}I_j$ in equation (8) is equal to $2\beta y_1(n_{TBVS} - n_{FTV})P_tB_{rt}$, which is the same as the expression of $2\beta y_1(n_j - n_{FTV})P_tB_{rt}$ when j is equal to TVBS.

Our empirical strategy to address the reverse causality issue is to use the variation in political news caused by political events. If the correlation that we observe is completely driven by the influence of news programs, rather than consumers' choices, then the viewership segregation should not vary significantly over a short period of time. In other words, the viewership segregation pattern will be more significant during political events only when the viewership pattern is driven by consumers' choices rather than the influence of news stories. Next, we present specifications and empirical results using the variation caused by political events.

5.1 Viewership Patterns during Political Events

Theoretically, if consumers prefer news channels that lean toward their favored parties, then news channels with Pan-Blue leanings will gain relatively greater viewership in areas with more Pan-blue supporters when more political coverage is presented. In other words, viewers of news programs should be more politically segregated when there is more political news. From an empirical perspective, because the political preferences of consumers were unlikely to be influenced in a short period of time, any change in viewership pattern that we observe in the data is unlikely to be driven by reverse causality.

Given the variation in the amount of political news over time, $P_t = P + d_t E_t$, our estimating equation becomes the following:

$$\ln(y_{rjt}) - \ln(y_{rot}) = k_{jt} + \phi_r + \lambda_1 B_{rt} + \lambda_2 B_{rt}^2 + \sum_{j \neq FTV}^{J} \lambda_{3j} B_{rt} I_j + \lambda_4 E_t B_{rt} + \lambda_5 E_t B_{rt}^2 + \sum_{j \neq FTV}^{J} \lambda_{6j} E_t B_{rt} I_j + \zeta_{rjt},$$
(10)

where E_t is a dummy variable indicating political events that raised the proportion of political news coverage. The coefficient of interest in this specification is $\lambda_{6j} = 2\beta y_1 d_t (n_{jt} - n_{FTV,t})$, the coefficient of $E_t B_{rt} I_j$. We expect the coefficient to be positive for channels with ideologies that are more pro-Pan-Blue than FTV because during political events, consumers are more likely to choose news programs that cater to their political ideologies. We also expect λ_{3j} to be positive for channels with ideologies that are more pro-Pan-Blue than FTV, as in our baseline specifications.

The political events in our study include the 2008 presidential election and the Chen Yunlin incident during the Second Chen-Chiang summit in 2008. The summit occurred from November 3 to 7 and was part of a series of cross-strait meetings. On the night before the first day of the summit, the representative from China, Chen Yunlin, was trapped by protesters at the Grand Formosa Regent Taipei Hotel. Hundreds of protesters surrounded the hotel, chanting, throwing eggs, and burning Chinese flags. The riot police clashed with the protesters, and dozens of people were injured. Another protest occurred when President Ma met with Chen Yun-lin at the Taipei Guest House on November 6. The protest quickly snowballed until thousands of people had joined the demonstration rally. During the event, the DPP criticized the government for mobilizing all its resources to suppress public opinion, whereas the KMT blamed the DPP for unruly protests. In this paper, we use the week between November 2 and November 8 in 2008 as the period of the Chen Yunlin incident and the week of the election as the 2008 presidential election period.

The second and fourth columns of Table 7 report the results from examining the change in viewing patterns during political events. During political events, the ratings of TVBS are expected to increase more than those of FTV in regions with more Pan-Blue supporters if the consumers prefer slanted news programs when watching political news. As a result, we expect the coefficient of $E_tB_{rt}I_{TVBS}$ to be positive. Column 2 presents the results using data from FTV and TVBS. These results show that in addition to the coefficient of $B_{rt}I_{TVBS}$ remaining positive and statistically significant, the coefficient of $E_tB_{rt}I_{TVBS}$ is also positive and statistically significant. The magnitude of these coefficients is large. For example, the coefficient of $E_{Chen}B_{rt}I_{TVBS}$ is 3.04, which implies that in the region with full of Pan-Blue supporters, the ratings of TVBS during the event would be three times larger than its ratings on ordinary days provided that the ratings of FTV and the outside options had not changed during the event. This finding implies that consumers do prefer news channels whose slant is close to their own ideology, especially when exceptional political events are occurring.

The third and fourth columns of Table 7 show the results with the inclusion of all news channels. The results of using data from all news channels are similar to the results of using data from FTV and TVBS only. Furthermore, the results for other news channels are consistent with the findings of previous studies regarding the slant of news channels. For example, our coefficients of interest that are related to CTI and ETT, $\lambda_{6,CTI}$ and $\lambda_{6,ETT}$ are positive, which is consistent with the assertion that the news content of both CTI and ETT is more Pan-Blue than the content of FTV, as documented by Tsai (2008) and Huang (2009). In addition, our results show that the coefficients related to SET are insignificant. This finding is fairly consistent with the previous finding that both FTV and SET favored the Pan-Green coalition.

Finally, our estimation could suffer from measurement errors. In our estimation, the measurement of consumers' ideologies, and thus the inferred ideologies of preferred slants, could be measured with errors due to the limited sample size of the surveys. In this case, the measurement errors will cause the estimation to be biased toward zero. The measurement errors could also come from consumer misreporting because it is believed that people who support the Pan-Green parties are less likely to reveal their political preferences. In this case, the variation in political preferences that we observed will be smaller than the true variation, which will also cause the estimation to be biased toward zero. Therefore, while our estimates may be biased downward, the interpretation of the results is still valid.

5.2 Robustness Checks

In this section, we present three sets of robustness checks. First, we use month-channel fixed effects instead of week-channel fixed effects to reduce the number of variables to be estimated in the model. Because the characteristics of news channels may vary across months but are unlikely to vary substantially within a month, using the interactions between month dummies and news channel dummies should allow us to control for unobservable program characteristics varying over time. The results are reported in Table 8. Second, we include channel specific time trend variables instead of week-channel or month channel fixed effects. The channel specific time trend variables include t, t, and t, as well as the interactions between these time-related variables and the news chan-

nel dummy I_j . Table 9 presents the estimation results. As shown in Table 8 and Table 9, while some of the coefficients are more significant than in the previous results, the results are generally consistent with the previous findings.

The derivation of market demand from individual utility in section 4 requires the assumption that the individual unobservable taste shock, ε_{irjt} , is distributed as an extreme value type I distribution; thus, our dependent variable is $\ln(y_{rjt}) - \ln(y_{rot})$ in all of the specifications above. In our third set of robustness checks, we present results with the ratings of news channels, y_{rjt} , as the dependent variable in a linear regression model. As shown in Table 10, the results are qualitatively consistent with the previous findings.

5.3 Accuracy of news

In this section, we investigate consumer sensitivity to the accuracy of news programs. We use two false news events, TVBS's Chou Cheng-pao videotape incident and SET's 228 false footage incident, to estimate the effect of news accuracy on viewership. We introduce these two events below.

5.3.1 TVBS's Chou Cheng-pao videotape incident

On March 25, 2007, TVBS aired a shocking video in which a wanted gangster sat next to a number of pistols and rifles, claimed that he was behind three shooting incidents in the Taichung area, and threatened to shoot his former gangster boss. When airing the video in the news program, TVBS claimed that the video had been received by mail. On March 27, however, it was revealed that Chou's video was shot by a TVBS reporter. TVBS subsequently fired the reporter and his superior. On March 30, the National Communications Commission (NCC) fined TVBS NT\$2 million and required TVBS to replace the general manager. Lee Tao subsequently announced his resignation as general manager of TVBS News on April 2.

5.3.2 SET's 228 false footage incident

SET broadcasted a series of special reports on the 228 Incident between March 3 and March 7 in 2007. On May 8, it was revealed that SET had misrepresented an image of KMT soldiers publicly executing a person in Shanghai in 1948 as occurred during the 228 Incident. SET apologized for its misuse of the footage on May 9, and the NCC fined SET NT\$1 million for misleading the public.

5.3.3 Empirical results

These two false news events attracted a substantial amount of public criticism and should thus be expected to hurt the viewership of these channels if consumers are concerned about accuracy. We use the week from March 25 to March 31, 2007, as the period of the Chou Cheng-pao videotape incident to examine the effect of this incident. Furthermore, to explore how long the effect of this incident persisted, we also analyze the effect one, two, and more weeks after the incident. We use the week from May 6 to May 12, 2007, as the period in which the SET's 228-related false footage was exposed.

Under the assumption that consumers care about accuracy, these two false news events should have harmed the viewership of TVBS or SET. Therefore, we expected that ratings fluctuations for TVBS and SET after the disclosure of false news would be negative relative to that of other news channels. Rather than use channel-week fixed effects, we use two different methods to estimate the effects of false news. In the first method, we include week fixed effects and channel fixed effects. In the second method, we include the channel-specific time trend (t, t^2, t^3) , and their interactions with channel dummies) in our baseline specifications to estimate the effects of Q_{it} .

Table 11 shows the estimation results for consumer sensitivity to the accuracy of news: Columns 1 and 2 are the results of using only data from 2007, and Columns 3 and 4 are the results of using the full set of data from 2004 to 2008. In Columns 1 and 3, we include week fixed effects and channel fixed effects, and in Columns 2 and 4, we include the channel-specific time trend. Columns 1 and 2 show that when using data that are exclusively from 2007, the effect of TVBS's Chou Cheng-pao videotape incident for TVBS is negative one or two weeks after the disclosure of false news. However, the effect of SET's 228 false footage incident for SET is positive during the week in which the false footage was exposed, but the effect becomes negative between one week and three weeks after the disclosure.

Using the full set of data in Columns 3 and 4, we find that the results are various in different specifications. Column 3 shows that when we include week fixed effects, only the effect of SET's false footage incident for SET is significant and positive during the week in which the false footage was exposed, and furthermore, there is no significant effect for TVBS. However, when we include the channel-specific time trend in Column 4, the effect of TVBS's incident is negative for TVBS two weeks after the disclosure of false news, and the effect of SET's incident for SET is also negative between one week and three weeks after the disclosure. Together, these results show that the changes in the ratings for TVBS and SET during incidents of false reports are either small or insignificant.

6 Conclusions

This study investigates consumer political ideology preferences regarding TV news programs in Taiwan's environment of open and competitive contemporary media. We use audience ratings data for Taiwan's news channels between 2004 and 2008 to examine the sensitivity of consumers to the political ideology and accuracy of news programs. The survey data and regional viewership data considered in this study suggest that consumers may prefer news channels whose slant is close to their own ideology.

However, the estimation results above may suffer from endogeneity problems resulting from reverse causality. Thus, we also explore changes in viewership patterns during periods with more political news to further examine consumer preferences regarding the slant of news channels. We find that during the 2008 presidential election and the Chen Yunlin incident, the increase in ratings for TVBS was greater than that for FTV in regions with greater proportions of Pan-Blue supporters. This finding indicates that during political events, consumers are more inclined to watch news programs with a political ideology approximating their own.

Moreover, the results for other news channels are consistent with previous studies regarding the slant of each news channel. Our results show that the increase in ratings for CTI and ETT was greater than that for FTV in regions with a greater proportion of Pan-Blue supporters; in contrast, there was no significant difference between changes in ratings for FTV and SET. These findings are in accordance with the results of previous studies indicating that the news content of CTI and ETT are more Pan-Blue than FTV and that both FTV and SET are Pan-Green.

After examining consumer sensitivity to political ideology, we explore the sensitivity of consumers to the accuracy of news programs. We employ TVBS's Chou Cheng-pao videotape incident and SET's 228 false footage incident as examples of sudden changes in news accuracy for these two news channels. We find that changes in ratings for TVBS and SET during incidents in which false reports were exposed are small or insignificant.

This paper shows that consumers tend to watch news that reflects a political ideology that is similar to their own in Taiwan's current environment of open and competitive contemporary media. Furthermore, compared to the tendency to watch news that approximates self-beliefs, consumers are not very sensitive to accuracy in news programs.

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Table 1: 24-hour Television News Channels in Taiwan

Name	Abbreviation	Company	Year of
	in the paper		establishment
TVBS NEWS	TVBS	TVBI Company Limited (a subsidiary of	1995
		Television Broadcasts Limite in Hong Kong)	
		ERA Group of Taiwan (2004-2005)	
		TVBI Company Limited (2005)	
FTV News	FTV	Formosa Television Inc.	1997
CTi News	CTI	China Times Group (2004- Nov. 2008)	1997
		Want Want China Times Group (Nov. 2008)	
SET News	SET	Sanlih E-Television Inc.	1998
Era News	ERA	ERA Communications Inc.	1996
ETTV News	ETT	Eastern Broadcasting Co.	1997
ETtoday	ETTO	Eastern Broadcasting Co.	1999

Notes: ETtoday was off-air between August 7, 2005, and June 25, 2006. It changed its name to EBC Financial News on mid-December, 2008.

Table 2: Summary statistics of the TEDS survey sample

	Observations	Mean	S.D.	
Choice of TV channels:				
FTV	3,584	0.182	0.386	
TVBS	3,584	0.252	0.434	
SET	3,584	0.112	0.315	
ETT	3,584	0.099	0.299	
CTI	3,584	0.096	0.295	
Political ideology:				
Pan-blue	3,584	0.571	0.495	
Gender:				
Male	3,584	0.516	0.500	
Level of education:				
Junior high school	3,584	0.116	0.320	
High school	3,584	0.292	0.455	
Junior college	3,584	0.157	0.364	
Above university	3,584	0.293	0.455	
Ethnic Group:				
Minnanese	3,584	0.733	0.442	
Mainlander	3,584	0.166	0.372	
aborigine	3,584	0.009	0.097	

Notes: (1) The data samples comprise TEDS survey data from the 2004 and 2008 legislative elections, the 2005 county governor and city mayor elections, and the 2006 Taipei and Kaohsiung City mayor elections. (2) S.D. represents the standard deviation of the variable.

Table 3: Choices of TV News Channels

ΓVBS	SET	ETT	CTI	Others
2.842***	0.400**	2.366***	2.410***	2.065***
[0.149]	[0.175]	[0.171]	[0.177]	[0.137]
0.127	0.265*	-0.014	0.091	-0.088
[0.128]	[0.140]	[0.151]	[0.154]	[0.122]
0.363	0.175	0.399	-0.037	0.047
[0.262]	[0.234]	[0.349]	[0.308]	[0.204]
1.381***	0.269	0.977***	0.640**	0.463**
[0.235]	[0.232]	[0.322]	[0.284]	[0.192]
1.543***	0.321	0.748**	0.587*	0.660***
[0.267]	[0.284]	[0.363]	[0.324]	[0.231]
1.648***	0.420	0.549	0.805**	0.675***
[0.264]	[0.270]	[0.369]	[0.314]	[0.225]
			0.00	-0.330
				[0.290]
				0.615
				[0.406]
				0.772
[1.076]	[1.209]	[1.132]	[1.282]	[0.977]
				-0.322*
				[0.168]
				-0.124
	F			[0.182]
				-0.537**
				[0.209]
				-0.209
[0.488]	[0.523]	[0.607]	[0.581]	[0.431]
3,584	3,584	3,584	3,584	3,584
	0.149] 0.127 0.128] 0.363 0.262] 0.381*** 0.235] 0.543*** 0.264] 0.321 0.307] 0.639 0.419] 0.006 1.076] 0.248 0.186] 0.124 0.195] 0.099 0.218] 2.256*** 0.488]	0.149] [0.175] 0.127 0.265* 0.128] [0.140] 0.363 0.175 0.262] [0.234] 1.381*** 0.269 0.235] [0.232] 1.543*** 0.321 0.267] [0.284] 1.648*** 0.420 0.264] [0.270] 0.321 0.161 0.307] [0.356] 0.639 0.320 0.419] [0.515] 1.006 -13.077*** 1.076] [1.209] 0.248 -0.278 0.186] [0.213] 0.124 0.479** 0.195] [0.218] 0.099 0.908*** 0.218] [0.237] 2.256*** -0.970* 0.488] [0.523]	0.149] [0.175] [0.171] 0.127 0.265* -0.014 0.128] [0.140] [0.151] 0.363 0.175 0.399 0.262] [0.234] [0.349] 0.381*** 0.269 0.977*** 0.235] [0.232] [0.322] 0.543*** 0.321 0.748** 0.267] [0.284] [0.363] 0.648*** 0.420 0.549 0.264] [0.270] [0.369] 0.321 0.161 0.076 0.307] [0.356] [0.363] 0.639 0.320 0.871* 0.419] [0.515] [0.479] 0.006 -13.077*** 1.583 1.076] [1.209] [1.132] 0.248 -0.278 -0.441** 0.186] [0.213] [0.207] 0.124 0.479** -0.530** 0.195] [0.218] [0.225] 0.099 0.908*** -0.691** 0.218] [0.237] [0.277] 2.256*** -0.970*<	0.149] [0.175] [0.171] [0.177] 0.127 0.265* -0.014 0.091 0.128] [0.140] [0.151] [0.154] 0.363 0.175 0.399 -0.037 0.262] [0.234] [0.349] [0.308] 0.381*** 0.269 0.977*** 0.640** 0.232] [0.322] [0.284] 0.543*** 0.321 0.748** 0.587* 0.267] [0.284] [0.363] [0.324] 0.648*** 0.420 0.549 0.805*** 0.264] [0.270] [0.369] [0.314] 0.321 0.161 0.076 -0.025 0.307] [0.356] [0.363] [0.380] 0.639 0.320 0.871* 0.832* 0.419] [0.515] [0.479] [0.486] 0.06 -13.077*** 1.583 0.926 1.076] [1.209] [1.132] [1.282] 0.248 -0.278 -0.441** -0.409* 0.186] [0.213] [0.207] [0.227]

Notes: (1) Coefficients from the multinomial logit model are presented in this table. The reference group is FTV. (2) Standard errors are in brackets. (3) The control group of "level of education" is "below elementary school." The control group of "Ethnic Group" is "Hakka." The control group of "year of interview" is "2004." (4) Other control variables not presented in this table include: age, income categories, occupation, regions, and mother's ethnicity. (5) ***Significant at 1 percent level. **Significant at 5 percent level. *Significant at 10 percent level.

Table 4: Choices of TV News Channels (Average Partial effects)

Choice of TV channels	FTV	TVBS	SET	ETT	CTI
Pan-Blue	-0.216***	0.188***	-0.108***	0.041***	0.040***
	[0.013]	[0.014]	[0.011]	[0.009]	[0.010]
Male	-0.008	0.020	0.023**	-0.006	0.004
	[0.012]	[0.014]	[0.011]	[0.010]	[0.010]
Level of education:		. ,			
Junior high school	-0.020	0.044	0.005	0.022	-0.021
· ·	[0.020]	[0.038]	[0.020]	[0.028]	[0.024]
High school	-0.077***	0.146***	-0.027	0.024	-0.010
	[0.019]	[0.032]	[0.019]	[0.025]	[0.021]
Junior college	-0.087***	0.167***	-0.027	-0.005	-0.023
C	[0.024]	[0.035]	[0.022]	[0.027]	[0.023]
Above university	-0.093***	0.181***	-0.021	-0.029	-0.006
•	[0.023]	[0.034]	[0.021]	[0.028]	[0.023]
Ethnic Group:					
Minnanese	0.015	-0.035	0.028	0.023	0.014
	[0.031]	[0.031]	[0.026]	[0.023]	[0.025]
Mainlander	-0.069	0.010	-0.013	0.029	0.024
	[0.045]	[0.035]	[0.036]	[0.026]	[0.027]
Aborigine	0.308***	0.290***	-1.232***	0.190***	0.125
	[0.109]	[0.108]	[0.105]	[0.063]	[0.079]
Year of interview:					
2005	0.037**	0.010	-0.005	-0.016	-0.012
	[0.017]	[0.022]	[0.017]	[0.014]	[0.016]
2006	-0.000	-0.007	0.053***	-0.043***	0.010
	[0.018]	[0.022]	[0.017]	[0.015]	[0.016]
2008	-0.001	0.048**	0.097***	-0.058***	0.029*
	[0.021]	[0.024]	[0.018]	[0.019]	[0.017]
Observations	3,584	3,584	3,584	3,584	3,584

Notes: (1) Average partial effects are presented in this table. The reference group is FTV. (2) Standard errors are in brackets. (3) The control group of "level of education" is "below elementary school." The control group of "Ethnic Group" is "Hakka." The control group of "year of interview" is "2004." (4) Other control variables not presented in this table include: age, income categories, occupation, regions, and mother's ethnicity. (5) ***Significant at 1 percent level. *Significant at 5 percent level.

Table 5: Consumer Political Preference in Taiwan

		Proport	Proportion of Pan-Blue Mean Standard errors		ion of Pan-Green
	Observations	Mean			Standard errors
Greater Taipei region	51	0.419	0.088	0.223	0.064
Northern region	51	0.444	0.094	0.203	0.073
Central region	51	0.379	0.072	0.219	0.056
Southern region	51	0.348	0.058	0.272	0.050

Notes: (1) The data is from monthly public opinion surveys conducted by TVBS in May, June, July, August, September, and December 2004 and from 2005 (excluding August and October) to April 2006 (excluding February), and from the public opinion survey data collected by Global Views Monthly between May 2006 and 2008. (2) We classify people who support for KMT and PFP as Pan-Blue Coalition supporters. People who support for the DPP and TSU are classified as Pan-Green Coalition supporters.

Table 6: Weekly average ratings for the news channels

Region		All	Greater Taipei	Northern	Central	Southern
Channel	Mean	Std. Dev.	Mean	Mean	Mean	Mean
TVBS	0.57	0.20	0.72	0.67	0.39	0.49
FTV	0.30	0.10	0.36	0.30	0.25	0.30
CTI	0.42	0.14	0.53	0.44	0.32	0.38
SET	0.44	0.14	0.57	0.41	0.36	0.42
ERA	0.21	0.06	0.26	0.22	0.17	0.19
ETT	0.34	0.12	0.44	0.38	0.26	0.29
ETTO	0.21	0.10	0.30	0.20	0.15	0.19

Notes: (1) Sample period: December 28, 2003, to December 28, 2008. (2) ETTO was off-air between August 7, 2005, and June 25, 2006. After discarding monthly ratings data that were not included in the public opinion survey data, 6,073 samples are obtained.

Table 7: Viewership Patterns during Political Events

Samples	FTV	and TVBS	All news channels		
Pan-blue ×TVBS	2.324***	2.303***	2.324***	2.303***	
	[0.181]	[0.182]	[0.184]	[0.185]	
Pan-blue × CTI			1.008***	0.984***	
Don blue v ED A			[0.201] 0.961***	[0.202] 0.938***	
Pan-blue × ERA			[0.210]	[0.211]	
Pan-blue × ETT			1.990***	1.956***	
Tun one A ETT			[0.194]	[0.194]	
Pan-blue × SET			0.330*	0.338*	
			[0.183]	[0.185]	
Pan-blue × ETTO			1.373***	1.344***	
			[0.324]	[0.327]	
Chen \times Pan-blue \times TVBS		3.043*		3.043*	
		[1.691]		[1.779]	
Chen \times Pan-blue \times CTI				2.130	
Chen \times Pan-blue \times ERA				[2.160] 3.531*	
Chen'x Pan-blue x EKA				[1.833]	
Chen \times Pan-blue \times ETT				2.910	
Chen X I an olde X EI I				[1.843]	
Chen \times Pan-blue \times SET				-1.953	
				[1.659]	
Chen \times Pan-blue \times ETTO				1.966	
				[1.992]	
$08 \text{ election} \times \text{Pan-blue} \times \text{TVBS}$		1.701***		1.701*	
00 destina v.Destiles v. CTI		[0.428]		[0.879]	
08 election ×Pan-blue × CTI				3.585*** [0.910]	
08 election ×Pan-blue × ERA				1.515	
of election XI an olde X ERVI				[0.981]	
08 election ×Pan-blue × ETT				5.050***	
				[0.950]	
08 election \times Pan-blue \times SET				0.224	
				[1.614]	
$08 \text{ election} \times \text{Pan-blue} \times \text{ETTO}$				3.743***	
				[1.138]	
Observations	1,774	1,774	6,073	6,073	
R-squared	0.857	0.859	0.861	0.863	

Notes: (1) Standard errors are in brackets. (2) The dependent variable is $\ln(y_{rjt}) - \ln(y_{rot})$. (3) Column 1 and 2 present results using data of FTV and TVBS. Column 3 and 4 present results using data of all news channels. (4) All other controls not presented in this table include: the proportion of pan-blue supporters in a region (B_{rt}) , the interaction term between the exceptional event and the proportion of pan-blue supporters in a region ($E_t \cdot B_{rt}$), the interaction term between the exceptional event and the square term of the proportion of pan-blue supporters ($E_t \cdot B_{rt}$), regional fixed effects φ_r , and week-channel fixed effects k_{jt} . (5) The control group of news channels is FTV. "Chen" represents the Chen Yun-lin incident, and "08 election" represents the 2008 presidential election. (6) ***Significant at 1 percent level. **Significant at 5 percent level. *Significant at 10 percent level.

Table 8: Robustness Checks I

Samples	FTV a	nd TVBS	All new	s channels
Pan-blue ×TVBS	2.317***	2.295***	2.317***	2.295***
Pan-blue × CTI	[0.177]	[0.178]	[0.179] 0.997***	[0.180] 0.973***
Pan-blue × ERA			[0.198] 0.958*** [0.207]	[0.199] 0.935*** [0.208]
Pan-blue × ETT			1.967***	1.933***
Pan-blue × SET			[0.197] 0.328*	[0.198] 0.337*
Pan-blue × ETTO			[0.181] 1.356***	[0.182] 1.327***
Chen \times Pan-blue \times TVBS		3.051*	[0.322]	[0.324] 3.051*
Chen \times Pan-blue \times CTI		[1.593]		[1.613] 2.141
Chen \times Pan-blue \times ERA				[1.958] 3.533**
Chen × Pan-blue × ETT				[1.663] 2.933*
Chen × Pan-blue × SET				[1.672] -1.952
Chen × Pan-blue × ETTO				[1.505] 1.983
08 election ×Pan-blue × TVBS		1.708***		[1.810] 1.708**
08 election ×Pan-blue × CTI		[0.405]		[0.799] 3.595***
08 election ×Pan-blue × ERA				[0.828] 1.517*
08 election ×Pan-blue × ETT				[0.893] 5.073***
08 election ×Pan-blue × SET				[0.865] 0.225
08 election ×Pan-blue × ETTO				[1.464] 3.760*** [1.040]
Observations R-squared	1,774 0.856	1,774 0.857	6,073 0.830	6,073 0.832

Note: (1) In these specifications, month-channel fixed effects (the interactions between month dummies and news channel dummies) are used to control for unobservable program characteristics varying over time. (2) The dependent variable is $\ln(y_{rjt}) - \ln(y_{rot})$. (3) Column 1 and 2 present the result using data of FTV and TVBS. Column 3 and 4 present the result using data of all news channels. (4) Standard errors are in brackets. (5) The control group of news channels is FTV. "Chen" represents the Chen Yun-lin incident, and "08 election" represents the 2008 presidential election.(6) ***Significant at 1 percent level. *Significant at 5 percent level. *Significant at 10 percent level.

Table 9: Robustness Checks II

Samples	FTV and TV	BS	All news cha	nnels
Pan-blue ×TVBS	1.220***	1.207***	1.220***	1.207***
Pan-blue × CTI	[0.169]	[0.169]	[0.171] 0.517*** [0.168]	[0.170] 0.508*** [0.167]
Pan-blue × ERA			0.130	0.111
Pan-blue × ETT			[0.184] 1.141***	[0.184] 1.124***
Pan-blue × SET			[0.183] 0.023 [0.169]	[0.182] 0.027 [0.168]
Pan-blue × ETTO			0.283 [0.318]	0.257 [0.320]
Chen \times Pan-blue \times TVBS		4.139***	[0.316]	4.139***
Chen \times Pan-blue \times CTI		[1.465]		[1.543] 2.605
Chen \times Pan-blue \times ERA				[1.872] 4.358***
Chen \times Pan-blue \times ETT				[1.587] 3.742**
Chen × Pan-blue × SET				[1.598] -1.641
Chen × Pan-blue × ETTO				[1.437] 3.053*
08 election ×Pan-blue × TVBS		2.796***		[1.733] 2.796***
08 election ×Pan-blue × CTI		[0.403]		[0.797] 4.060***
08 election ×Pan-blue × ERA				[0.818] 2.342***
08 election ×Pan-blue × ETT				[0.868] 5.882***
08 election ×Pan-blue × SET				[0.857] 0.536
08 election ×Pan-blue × ETTO				[1.384] 4.830*** [0.989]
Observations R-squared	1,774 0.733	1,774 0.743	6,073 0.715	6,073 0.721

Note: (1) In these specifications, channel-specific time trends ($t \cdot t^2 \cdot t^3$ and the interactions between these time-related variables and news channel dummies) are used to control for channel specific time trends. (2) The dependent variable is $\ln(y_{rjt}) - \ln(y_{rot})$. (3) Column 1 and 2 present the result using data of FTV and TVBS. Column 3 and 4 present the result using data of all news channels. (4) Standard errors are in brackets. (5) The control group of news channels is FTV. "Chen" represents the Chen Yun-lin incident, and "08 election" represents the 2008 presidential election.(6) ***Significant at 1 percent level. *Significant at 5 percent level. *Significant at 10 percent level.

Table 10: Robustness Checks III (Reduced Form Estimation)

Samples	FTV	and TVBS	All news channels		
Pan-blue ×TVBS	1.537***	1.515***	1.537***	1.515***	
	[0.087]	[0.087]	[0.089]	[0.089]	
Pan-blue × CTI			0.538***	0.520***	
Pan-blue × ERA			[0.074] 0.158***	[0.074] 0.156**	
Fall-blue X EKA			[0.061]	[0.061]	
Pan-blue × ETT			0.660***	0.642***	
1 mi 0100 · · 211			[0.064]	[0.063]	
Pan-blue × SET			0.242***	0.247***	
			[0.068]	[0.068]	
Pan-blue \times ETTO			0.166**	0.160**	
			[0.070]	[0.070]	
Chen \times Pan-blue \times TVBS		2.588**		2.588**	
Cl D. 11 CTTI		[1.010]		[1.067]	
Chen \times Pan-blue \times CTI				1.221	
Chen × Pan-blue × ERA				[1.196] -0.070	
Chen' A I an-olde A EKA				[0.829]	
Chen \times Pan-blue \times ETT				1.430*	
				[0.866]	
Chen \times Pan-blue \times SET				-1.408	
				[0.879]	
Chen \times Pan-blue \times ETTO				0.026	
00 1 1		0 401***		[0.808]	
$08 \text{ election} \times \text{Pan-blue} \times \text{TVBS}$		2.491***		2.491***	
08 election ×Pan-blue × CTI		[0.434]		[0.577] 3.194***	
oo election ×1 an-blue × C11				[0.322]	
08 election ×Pan-blue × ERA				0.682**	
				[0.268]	
08 election ×Pan-blue × ETT				2.965***	
				[0.267]	
$08 \text{ election} \times \text{Pan-blue} \times \text{SET}$				0.434	
00 1 1 1 7 7 7 7				[1.643]	
$08 \text{ election} \times \text{Pan-blue} \times \text{ETTO}$				1.195***	
				[0.389]	
Observations	1,774	1,774	6,073	6,073	
R-squared	0.857	0.859	0.861	0.863	

Notes: (1) Standard errors are in brackets. (2) The dependent variable is y_{rjt} . (3) Column 1 and 2 present the result using data of FTV and TVBS. Column 3 and 4 present the result using data of all news channels. (4) All other controls not presented in this table include: the proportion of pan-blue supporters in a region (B_{rt}^2), the interaction term between the exceptional event and the proportion of pan-blue supporters in a region ($E_t \cdot B_{rt}$), the interaction term between the exceptional event and the square term of the proportion of pan-blue supporters ($E_t \cdot B_{rt}^2$), regional fixed effects φ_r , and week-channel fixed effects k_{jt} (interaction terms of week dummies and news channel dummies). (5) The control group of news channels is FTV. "Chen" represents the Chen Yun-lin incident, and "08 election" represents the 2008 presidential election. (6) ***Significant at 1 percent level. *Significant at 5 percent level. *Significant at 10 percent level.

Table 11: Consumers' Sensitivity to News Accuracy

Samples		2007	200	04 to 2008
TVBS × the week of the Chou videotape incident was exposed	-0.129	-0.076	-0.079	-0.079
videotape meident was exposed	[0.095]	[0.086]	[0.103]	[0.064]
TVBS × one week after the Chou videotape incident was exposed	-0.150**	-0.014	-0.096	-0.043
•	[0.066]	[0.047]	[0.075]	[0.049]
TVBS × two weeks after the Chou videotape incident was exposed	-0.151	-0.153*	-0.097	-0.185**
•	[0.108]	[0.085]	[0.106]	[0.085]
TVBS × three weeks after the Chou videotape incident was exposed	0.044	0.012	0.099	-0.022
•	[0.111]	[0.090]	[0.104]	[0.090]
TVBS × four weeks after the Chou videotape incident was exposed	-0.057	-0.023	-0.003	-0.059
•	[0.050]	[0.047]	[0.067]	[0.046]
SET \times the week of the false footage was exposed	0.213*	0.235**	0.341**	0.160
-	[0.120]	[0.111]	[0.140]	[0.114]
SET × one week after the false footage was exposed	-0.130*	-0.149**	-0.002	-0.233***
	[0.072]	[0.066]	[0.067]	[0.060]
SET × two weeks after the false footage was exposed	-0.014	0.062	0.115	-0.031
	[0.094]	[0.073]	[0.123]	[0.078]
SET × three weeks after the false footage was exposed	-0.171**	-0.123*	-0.043	-0.225***
	[0.076]	[0.070]	[0.098]	[0.078]
SET ×four weeks after the false footage was exposed	-0.074	0.010	0.046	-0.101*
	[0.064]	[0.059]	[0.075]	[0.052]
Week and channel fixed effects Channel Specific Time Trend	•	✓	¥	✓
Observations	1,456	1,456	6,073	6,073
R-squared	0.773	0.773	0.722	0.722

Notes: (1) Standard errors are in brackets. (2) The dependent variable is $\ln(y_{rjt}) - \ln(y_{rot})$. (3) Column 1 and 2 present the result using data of year 2007. Column 3 and 4 present the result using data of all years. (4) All other controls not presented in this table include: news channel dummies, the proportion of pan-blue supporters in a region (B_{rt}) , the square term of the proportion of pan-blue supporters in a region (B_{rt}^2) , the interaction term between the exceptional event and the proportion of pan-blue supporters in a region $(E_t \cdot B_{rt})$, the interaction term between the exceptional event and the square term of the proportion of pan-blue supporters $(E_t \cdot B_{rt}^2)$, the interaction term between the exceptional event and news channel dummy($E_t \cdot I_j$), regional fixed effects ϕ_r , week dummies in column 1 and 3, $t \cdot t^2 \cdot t^3$ and the interactions between these time-related variables and news channel dummies to control for channel specific time trends in column 2 and 4. (5) The control group of news channels is FTV. The coefficient on "TVBS/SET× the week of the Chou videotape/special reports broadcast" captures relative to FTV, ratings fluctuations for TVBS/ SET during these two false reports incidents. (6) ***Significant at 1 percent level. **Significant at 5 percent level. *Significant at 10 percent level.