6 Supply, Demand, and Government Policies

PRINCIPLES OF
ECONOMICS
FOURTH EDITION

N. GREGORY MANKIW

Premium PowerPoint® Slides
by Ron Cronovich
2008 update
Modified by Joseph Tao-yi Wang

In this chapter, look for the answers to these questions:

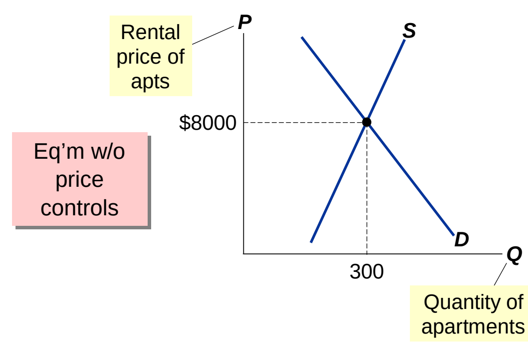
- What are price ceilings and price floors? What are some examples of each?
- How do price ceilings and price floors affect market outcomes?
- How do taxes affect market outcomes? How does the outcome depend on whether the tax is imposed on buyers or sellers?
- What is the incidence of a tax? What determines the incidence?

Government Policies That Alter the Private Market Outcome

- Price controls
  - **Price ceiling**: a legal maximum on the price of a good or service. *Example: rent control.*
  - **Price floor**: a legal minimum on the price of a good or service. *Example: minimum wage.*
- Taxes
  - The govt can make buyers or sellers pay a specific amount on each unit bought/sold.

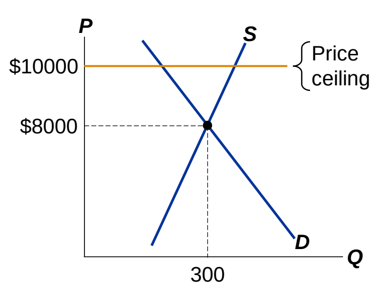
We will use the supply/demand model to see how each policy affects the market outcome (the price buyers pay, the price sellers receive, and eq'm quantity).

EXAMPLE 1: The Market for Apartments



How Price Ceilings Affect Market Outcomes

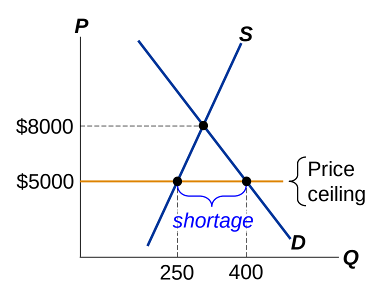
A price ceiling above the eq'm price is **not binding** – has no effect on the market outcome.



How Price Ceilings Affect Market Outcomes

The eq'm price ($8000) is above the ceiling and therefore illegal.

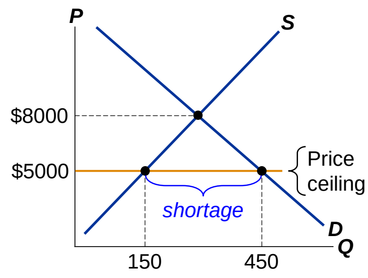
The ceiling is a **binding constraint** on the price, causes a shortage.



How Price Ceilings Affect Market Outcomes

In the long run, supply and demand are more price-elastic.

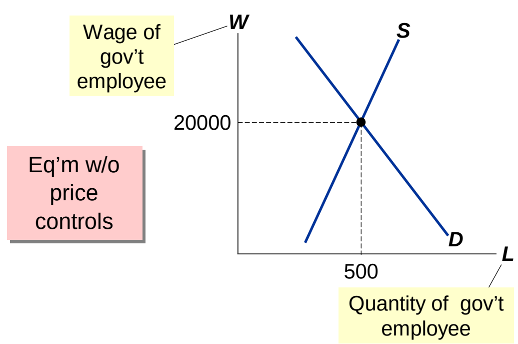
So, the shortage is larger.



Shortages and Rationing

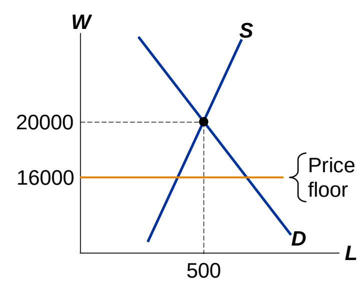
- With a shortage, sellers must ration the goods among buyers.
- Some rationing mechanisms: (1) long lines (2) discrimination according to sellers' biases
- These mechanisms are often unfair, and inefficient: the goods do not necessarily go to the buyers who value them most highly.
- In contrast, when prices are not controlled, the rationing mechanism is efficient (the goods go to the buyers that value them most highly) and impersonal (and thus fair).

EXAMPLE 2: Wages of Gov'tal Employee



How Price Floors Affect Market Outcomes

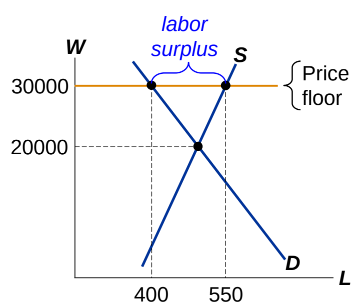
A price floor below the eq'm price is **not binding** – has no effect on the market outcome.



How Price Floors Affect Market Outcomes

The eq'm wage ($20,000) is below the floor and therefore illegal.

The floor is a **binding constraint** on the wage, causes a surplus (*i.e.,* unemployment).

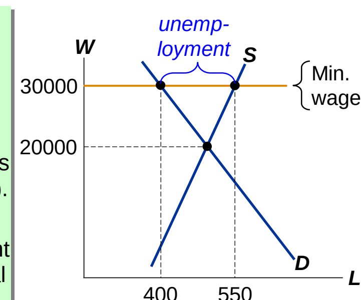


The Minimum Wage

Min wage laws do not affect highly skilled workers.

They do affect unskilled workers (like secretaries).

What is the form of unemployment for governmental employees in Taiwan?



Everyone takes the exams!

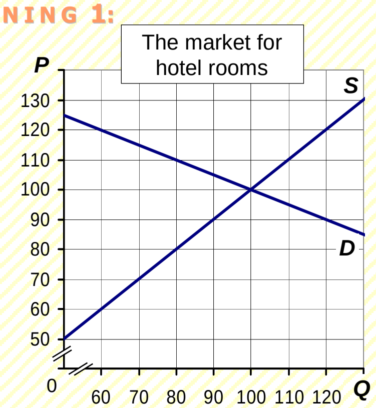
ACTIVE LEARNING 1:
Price floors & ceilings

Determine effects of:

A. $90 price ceiling

B. $90 price floor

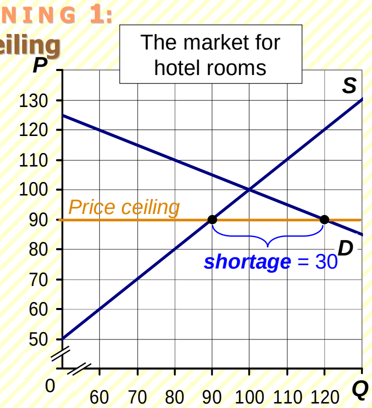
C. $120 price floor



ACTIVE LEARNING 1:
A. $90 price ceiling

The price falls to $90.

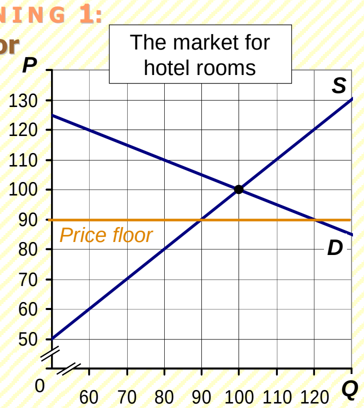
Buyers demand 120 rooms, sellers supply 90, leaving a shortage.



ACTIVE LEARNING 1:
B. $90 price floor

Eq'm price is above the floor, so floor is not binding.

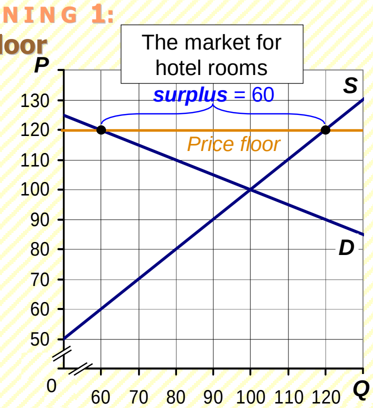
P = $100,
Q = 100 rooms.



ACTIVE LEARNING 1:
C. $120 price floor

The price rises to $120.

Buyers demand 60 rooms, sellers supply 120, causing a surplus.



Evaluating Price Controls

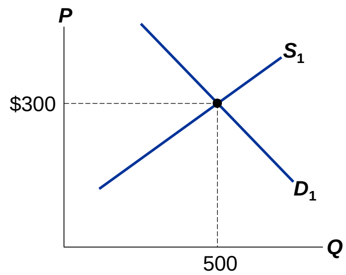
- Recall one of the Ten Principles:
  Markets are usually a good way to organize economic activity.
- Prices are the signals that guide the allocation of society's resources. This allocation is altered when policymakers restrict prices.
- Price controls often intended to help the poor, but often hurt more than help.

Taxes

- The govt levies taxes on many goods & services to raise revenue to pay for national defense, public schools, etc.
- The govt can make buyers or sellers pay the tax.
- The tax can be a % of the good's price, or a specific amount for each unit sold.
  - For simplicity, we analyze per-unit taxes only.

EXAMPLE 3: The Market for Pizza

Eq'm w/o tax

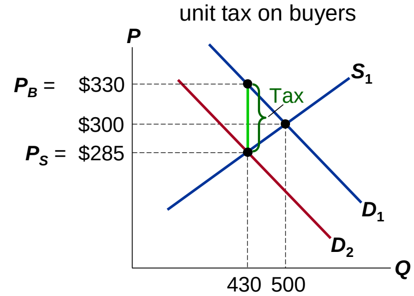


A Tax on Buyers

A tax on buyers shifts the ***D*** curve down by the amount of the tax.

The price buyers pay rises, the price sellers receive falls, eq'm ***Q*** falls.

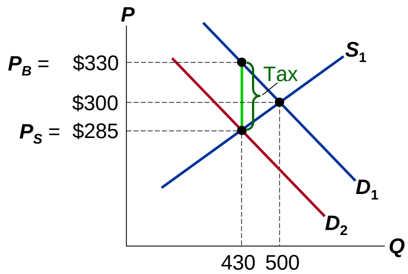
Effects of a $45 per unit tax on buyers



The **Incidence** of a Tax:

how the burden of a tax is shared among market participants

Because of the tax, buyers pay $30 more, sellers get $15 less.

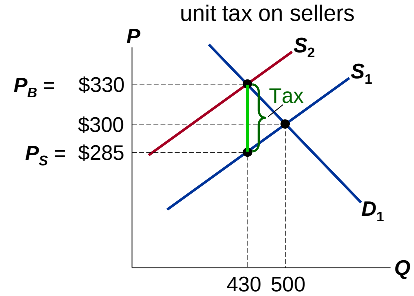


A Tax on Sellers

A tax on sellers shifts the ***S*** curve up by the amount of the tax.

The price buyers pay rises, the price sellers receive falls, eq'm ***Q*** falls.

Effects of a $45 per unit tax on sellers

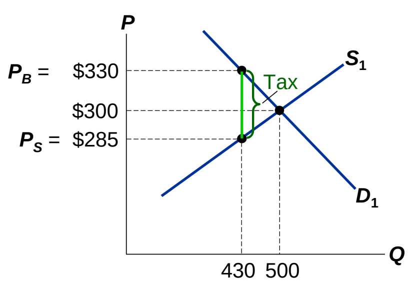


The Outcome Is the Same in Both Cases!

The effects on ***P*** and ***Q***, and the tax incidence are the same whether the tax is imposed on buyers or sellers!

What matters is this:

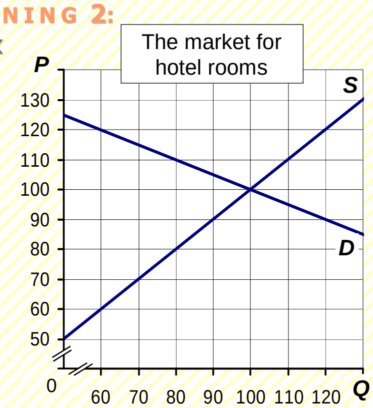
A tax drives a wedge between the price buyers pay and the price sellers receive.



ACTIVE LEARNING 2: Effects of a tax

Suppose govt imposes a tax on buyers of $30 per room.

Find new ***Q***, ***P_B***, ***P_S***, and incidence of tax.



ACTIVE LEARNING 2: Answers

Q = 80

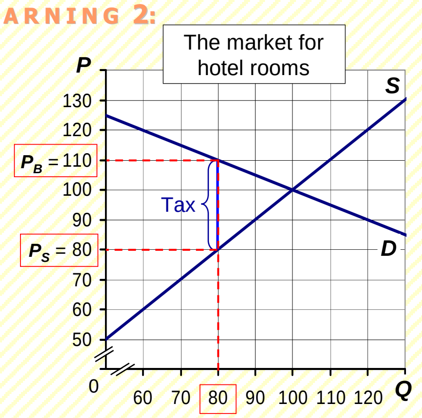
P_B = $110

P_S = $80

Incidence

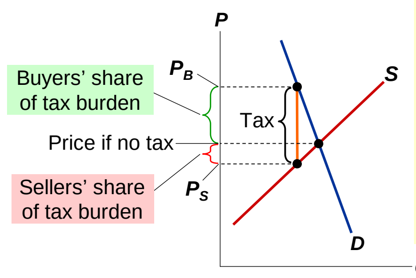
buyers: $10

sellers: $20



Elasticity and Tax Incidence

CASE 1: Supply is more elastic than demand

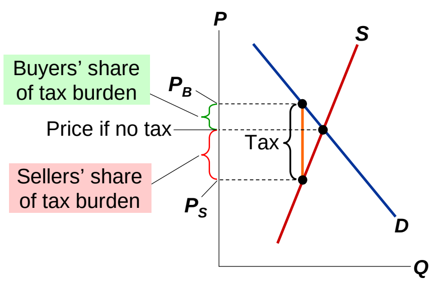


It's easier for sellers than buyers to leave the market.

So buyers bear most of the burden of the tax.

Elasticity and Tax Incidence

CASE 2: Demand is more elastic than supply



It's easier for buyers than sellers to leave the market.

Sellers bear most of the burden of the tax.

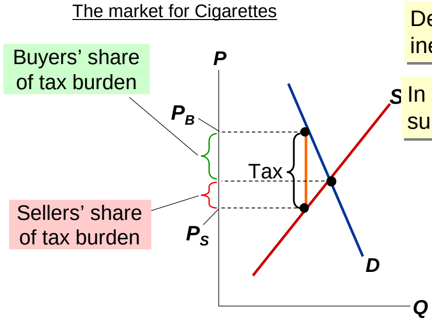
CASE STUDY: Who Pays the Cigarette Tax?

- 2006: Taiwan's Legislative Yuan increased the cigarette tax by $5.
- Possible "goal" of the tax: to raise revenue from those who profit from harming other's health – "evil" cigarette companies.
- But who really pays this tax?

CASE STUDY: Who Pays the Cigarett Tax?

The market for Cigarettes

Demand is inelastic.



In the short run, supply is elastic.

Hence, addicted smokers pay most of the tax.

CONCLUSION: Government Policies and the Allocation of Resources

- Each of the policies in this chapter affects the allocation of society's resources.
  - *Example 1:* a tax on pizza reduces eq'm Q. With less production of pizza, resources (workers, ovens, cheese) will become available to other industries.
  - *Example 2:* a binding minimum wage causes a surplus of workers, a waste of resources.
- So, it's important for policymakers to apply such policies very carefully.

CHAPTER SUMMARY

- A price ceiling is a legal maximum on the price of a good. An example is rent control. If the price ceiling is below the eq'm price, it is binding and causes a shortage.
- A price floor is a legal minimum on the price of a good. An example is the minimum wage. If the price floor is above the eq'm price, it is binding and causes a surplus. The labor surplus caused by the minimum wage is unemployment.

CHAPTER SUMMARY

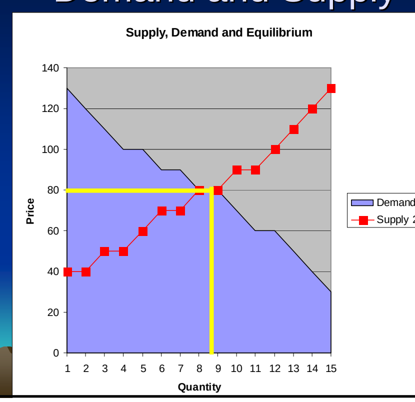
- A tax on a good places a wedge between the price buyers pay and the price sellers receive, and causes the eq'm quantity to fall, whether the tax is imposed on buyers or sellers.
- The incidence of a tax is the division of the burden of the tax between buyers and sellers, and does not depend on whether the tax is imposed on buyers or sellers.
- The incidence of the tax depends on the price elasticities of supply and demand.

Price Control and Taxation

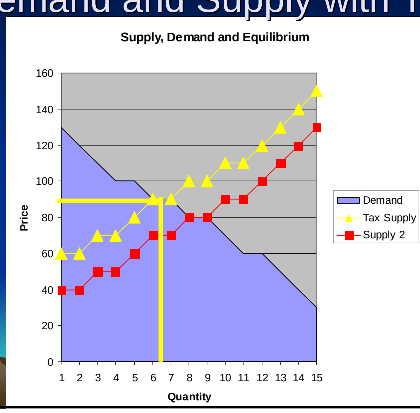
- Markets are "good"?
- Price control is "bad"!

- Homework: Mankiw, Ch. 6, pp.132-134, Problem 2, 7, 11

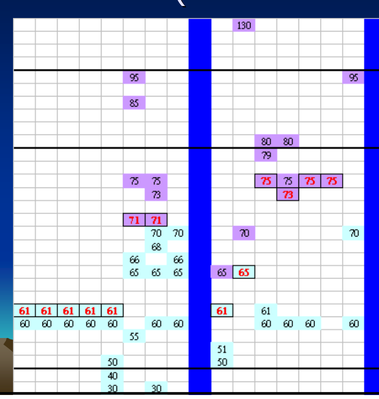
Demand and Supply

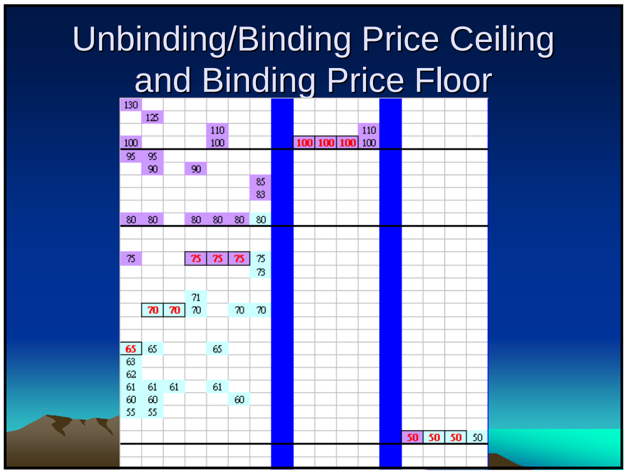


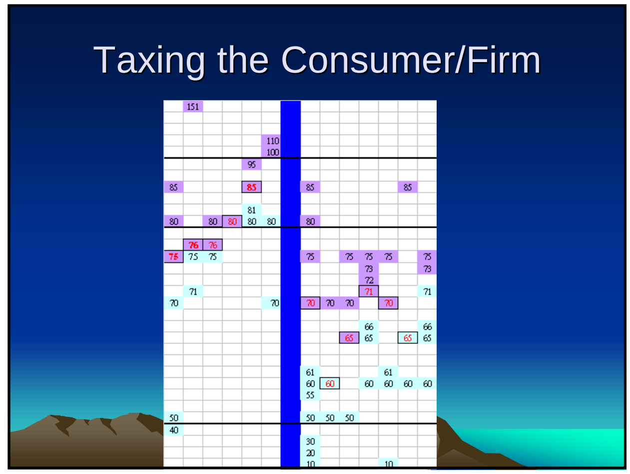
Demand and Supply with Tax

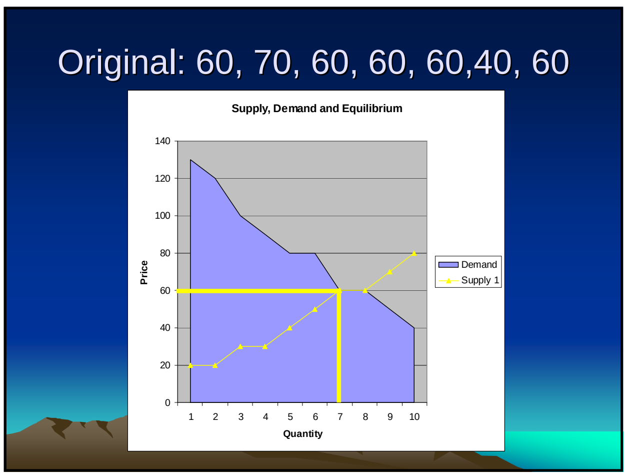


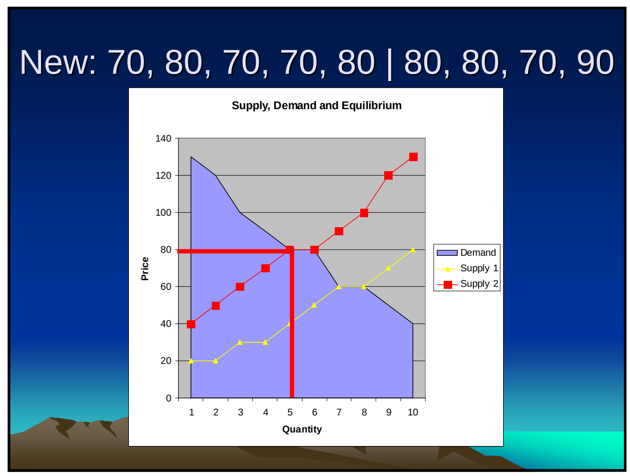
Bids and Asks (no restrictions)`

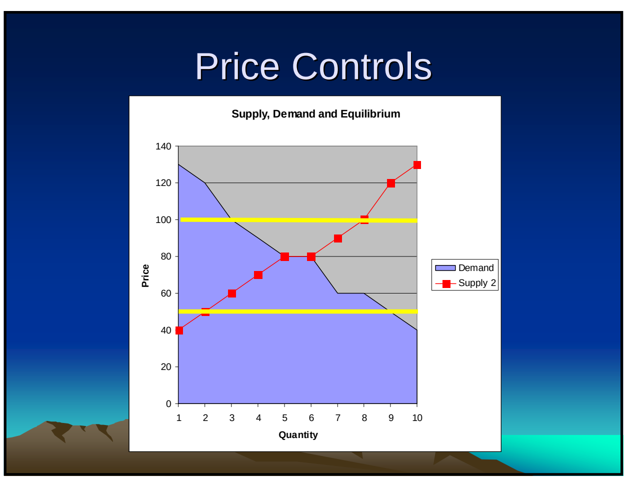


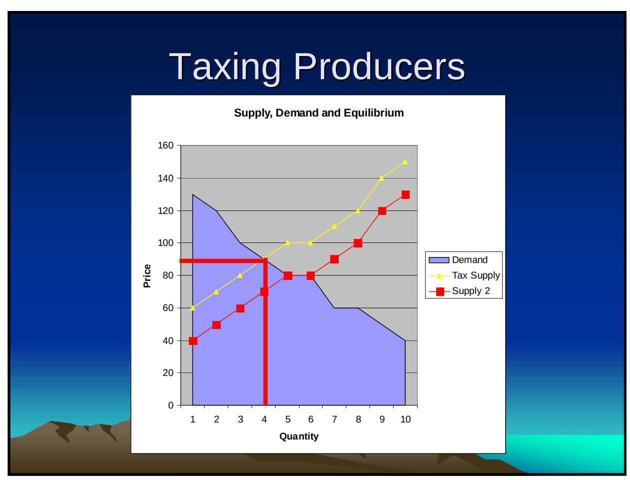

Unbinding/Binding Price Ceiling
and Binding Price Floor


Taxing the Consumer/Firm


Original: 60, 70, 60, 60, 60,40, 60
Supply, Demand and Equilibrium
Price
Quantity
Demand
Supply 1


New: 70, 80, 70, 70, 80 | 80, 80, 70, 90
Supply, Demand and Equilibrium
Price
Quantity
Demand
Supply 1
Supply 2


Price Controls
Supply, Demand and Equilibrium
Price
Quantity
Demand
Supply 2


Taxing Producers
Supply, Demand and Equilibrium
Price
Quantity
Demand
Tax Supply
Supply 2

Taxing Consumers