## Expected utility theory exercises

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## Solutions

**1.** Consider the expected utility theory presented in class, but with  $C = \{c_1, c_2, c_3\}$ . We assume that  $c_1 \prec c_3$ .

**1.1** Show that if there is a function  $u:C\to \mathbb{R}$  such that

$$\mu \preceq \mu'$$
 if and only if  $\sum_{i=1}^{n} \mu(c_i)u(c_i) \leq \sum_{i=1}^{n} \mu'(c_i)u(c_i),$  (1)

then  $\precsim$  satisfies (EU1)-(EU3).

**Solution.** I only show (EU2) and (EU3). For (EU3), since u represents  $\succ$ , we have

$$\sum_{i=1}^{3} \mu_1(c_i)u(c_i) < \sum_{i=1}^{3} \mu_2(c_i)u(c_i) < \sum_{i=1}^{3} \mu_3(c_i)u(c_i).$$

If we let

$$\alpha = \frac{\sum_{i=1}^{3} \mu_3(c_i) u(c_i) - \sum_{i=1}^{3} \mu_2(c_i) u(c_i)}{\sum_{i=1}^{3} \mu_3(c_i) u(c_i) - \sum_{i=1}^{3} \mu_1(c_i) u(c_i)},$$

then it is straightforward to verify that

$$\sum_{i=1}^{3} \mu_2(c_i)u(c_i) = \alpha \left(\sum_{i=1}^{3} \mu_1(c_i)u(c_i)\right) + (1-\alpha) \left(\sum_{i=1}^{3} \mu_3(c_i)u(c_i)\right),$$

and hence (EU3) follows from representation.

Now consider (EU2). Suppose that  $\mu_1 \prec \mu_2$ . Then,

$$\sum_{i=1}^{3} \mu_1(c_i)u(c_i) < \sum_{i=1}^{3} \mu_2(c_i)u(c_i).$$

Hence,

$$\alpha \sum_{i=1}^{3} \mu_1(c_i)u(c_i) + (1-\alpha) \sum_{i=1}^{3} \mu_3(c_i)u(c_i) < \alpha \sum_{i=1}^{3} \mu_2(c_i)u(c_i) + (1-\alpha) \sum_{i=1}^{3} \mu_3(c_i)u(c_i).$$

Similarly, if  $\alpha \mu_1 + (1 - \alpha)mu_3 \prec \alpha \mu_2 + (1 - \alpha)\mu_3$  and  $\alpha < 1$ , then

$$\alpha \sum_{i=1}^{3} \mu_1(c_i)u(c_i) + (1-\alpha) \sum_{i=1}^{3} \mu_3(c_i)u(c_i) < \alpha \sum_{i=1}^{3} \mu_2(c_i)u(c_i) + (1-\alpha) \sum_{i=1}^{3} \mu_3(c_i)u(c_i)$$

which implies that

$$\alpha \sum_{i=1}^{3} \mu_1(c_i) u(c_i) < \alpha \sum_{i=1}^{3} \mu_2(c_i) u(c_i),$$

and, dividing both sides by  $\alpha$ , this implies that  $\mu_1 \prec \mu_2$ .

**1.2** Suppose that  $\preceq$  satisfies (EU1)-(EU3). Construct u as in class with  $u(c_3) = 1$  and  $u(c_1) = 0$ . Show that (1) holds with the following steps.

(a) Show that  $\alpha c_3 + (1 - \alpha)c_1 \prec \alpha' c_3 + (1 - \alpha')c_1$  if and only if  $\alpha < \alpha'$ .

**Solution.** We use  $\delta_{c_i}$  to denote the lottery that concentrates on  $c_i$ . Suppose that  $\alpha < \alpha'$ . Then,

$$\delta_{c_3} = \alpha \delta_{c_3} + (1 - \alpha) \delta_{c_3} \succ \alpha \delta_{c_3} + (1 - \alpha) \delta_{c_1}, \tag{2}$$

where the preference follows from (EU2) and  $c_3 \succ c_1$ . Now,

$$\begin{aligned} &\alpha'\delta_{c_3} + (1-\alpha')\delta_{c_1} \\ &= \frac{\alpha'-\alpha}{1-\alpha}\delta_{c_3} + \left(1-\frac{\alpha'-\alpha}{1-\alpha}\right)\left[\alpha\delta_{c_3} + (1-\alpha)\delta_{c_1}\right] \\ &\succ \frac{\alpha'-\alpha}{1-\alpha}\left[\alpha\delta_{c_3} + (1-\alpha)\delta_{c_1}\right] + \left(1-\frac{\alpha'-\alpha}{1-\alpha}\right)\left[\alpha\delta_{c_3} + (1-\alpha)\delta_{c_1}\right] \\ &= \alpha\delta_{c_3} + (1-\alpha)\delta_{c_1}, \end{aligned}$$

where the strict preference follows from (EU2) and (2). The other direction is similar.

(b) For any  $\mu \in \Delta(C)$ , show that

$$\mu \sim [u(c_2)\mu(c_2) + \mu(c_3)]c_3 + [(1 - u(c_2))\mu(c_2) + \mu(c_1)]c_1.$$

Solution.

$$\mu = \mu(c_2)\delta_{c_2} + (1 - \mu(c_2)) \left[ \frac{\mu(c_1)}{1 - \mu(c_2)} \delta_{c_1} + \frac{\mu(c_3)}{1 - \mu(c_2)} \delta_{c_3} \right]$$
  

$$\sim \mu(c_2)[u(c_2)\delta_{c_3} + (1 - u(c_2))\delta_{c_1}] + (1 - \mu(c_2)) \left[ \frac{\mu(c_1)}{1 - \mu(c_2)} \delta_{c_1} + \frac{\mu(c_3)}{1 - \mu(c_2)} \delta_{c_3} \right]$$
  

$$= [u(c_2)\mu(c_2) + \mu(c_3)]\delta_{c_3} + [(1 - u(c_2))\mu(c_2) + \mu(c_1)]\delta_{c_1},$$

where the indifference follows from (EU2).

(c) Show that the result follows from (a) and (b) and that  $\mathbb{E}_{\mu}(u) = u(c_2)\mu(c_2) + \mu(c_3)$ . Solution. The result is immediate.

2. Show that the set of simple lotteries,  $\Delta(\mathbb{R}_+)$ , is closed under compound lottery, that is, if  $\mu_1$  and  $\mu_2$  are simple lotteries and  $\alpha \in (0, 1)$ , then  $\alpha \mu_1 + (1 - \alpha)\mu_2$  is well-defined and is itself a simple lottery.

**Solution.** Let  $\mu_1$  and  $\mu_2$  be two simple lotteries, and let

$$C = \{ c \in \mathbb{R}_+ : \mu_1(c) > 0 \text{ or } \mu_2(c) > 0 \}.$$

Clearly, C is also a finite set. This shows that  $\alpha \mu_1 + (1 - \alpha)\mu_2$  is also a simple lottery

- **3.** Show that if  $\preceq$  is a relation over  $\Delta(\mathbb{R}_+)$  satisfying (EU1)-(EU3) represented by u, then
  - 1.  $\precsim$  satisfies MC iff u is strictly increasing;

**Solution.** If u is strictly increasing, then  $c_1 > c_2$  implies tat  $u(c_1) > u(c_2)$  and hence,  $c_1 \succ c_2$ . Thus, MC is satisfied. Similarly, if MC is satisfied and if  $c_1 > c_2$ , then  $c_1 \succ c_2$  and hence  $u(c_1) > u(c_2)$ .

2.  $\precsim$  satisfies (strict) risk aversion iff u is (strictly) concave.

**Solution.** If u is concave, then for any  $\mu$ ,  $\mathbf{E}_{\mu}[u(c)] \leq u[\mathbf{E}_{\mu}(c)]$  by Jensen's inequality, which implies  $\mu \preceq \mathbb{E}_{\mu}(c)$ , and hence  $\preceq$  satisfies risk aversion. Conversely, if  $\preceq$  satisfies risk aversion, then for any  $c_1, c_2$  and any  $\alpha \in (0, 1)$ ,

$$\alpha \delta_{c_1} + (1 - \alpha) \delta_{c_2} \precsim \delta_{\alpha c_1 + (1 - \alpha) c_2},$$

and hence

$$\alpha u(c_1) + (1 - \alpha)u(c_2) \le u[\alpha c_1 + (1 - \alpha)c_2].$$

Thus, u is concave.

4. Consider the insurance problem presented in class. There are two states of the world: high (h) and low  $(\ell)$ , and the probability of  $\ell$  is  $\mu$ . Without insurance, consumption at h is  $w_h$  and at  $\ell$  is  $w_\ell$  with  $w_\ell < w_h$ . One unit of insurance pays 1 at  $\ell$  but charges premium p. The agent chooses how much insurance to buy, and, with x units of insurance, consumption levels are

$$c_h = w_h - px$$
 and  $c_\ell = w_\ell + (1 - p)x$ .

The agent maximizes expected utility with utility function u and is strictly risk averse.

**4.1** Suppose that  $p = \mu$ . Find the optimal x.

Solution. The maximization problem is

$$\max_{x \ge 0} (1-\mu)u(w_h - px) + \mu u[w_\ell + (1-p)x].$$

The FOC then implies

$$-(1-\mu)pu'(w_h - px) + \mu(1-p)u'[w_\ell + (1-p)x] \le 0,$$
(3)

with equality whenever x > 0.

Thus, when  $p = \mu$ , this implies

$$-u'(w_h - px) + u'[w_\ell + (1 - p)x] \le 0.$$
(4)

Now, since  $w_h > w_\ell$ ,

$$x^* = w_h - w_\ell > 0$$

solve (4) and is unique.

**4.2** Show that there exists an upper bound  $\bar{p} < 1$  on the premium such that for all  $p \ge \bar{p}$ , optimal x = 0.

Solution. Let  $\bar{p}$  be determined by

$$\frac{\bar{p}}{1-\bar{p}} = \frac{\mu u'(w_\ell)}{(1-\mu)u'(w_h)}.$$

Then, for any  $p \ge \overline{p}$ , (3) is satisfied with x = 0.