

### 2.8.1 Pure and Impure Altruism

$$u_i(x) = x_i + \alpha \sum_{k \neq i} x_k, \alpha \geq 0 \sim u_{\text{Altruism}}$$

① PD= 

|          |            |            |
|----------|------------|------------|
|          | <b>C</b>   | <b>D</b>   |
| <b>C</b> | <b>H,H</b> | <b>S,T</b> |
| <b>D</b> | <b>T,S</b> | <b>L,L</b> |

 $T > H > L > S$

Find the “utility payoff matrix” of PD if subjects all have utility  $u_{\text{Altruism}}$ .

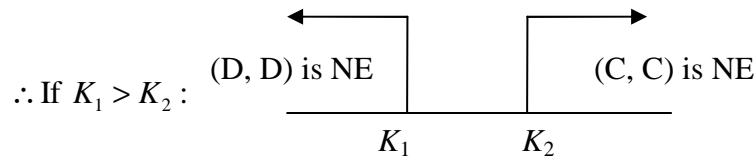
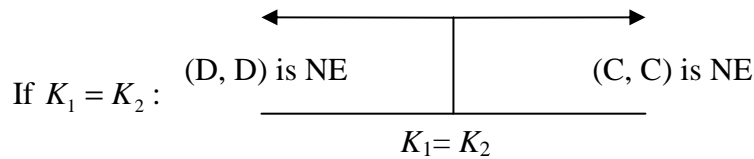
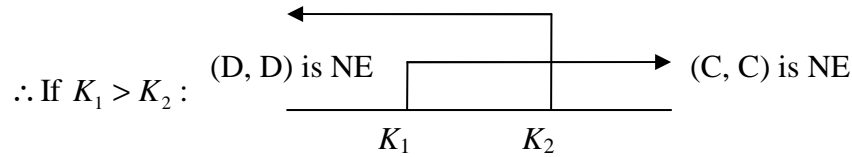
(sol)  $i = 1, k = 2,$

|   |                                |                                |
|---|--------------------------------|--------------------------------|
|   | C                              | D                              |
| C | $H(1 + \alpha), H(1 + \alpha)$ | $S + \alpha T, T + \alpha S$   |
| D | $T + \alpha S, S + \alpha T$   | $L(1 + \alpha), L(1 + \alpha)$ |

② When will  $(D, D)$  still be the only Nash equilibrium? When will  $(C, C)$  be NE?

(sol)  $(D, D)$  is NE iff  $(L - S) + \alpha(L - T) \geq 0$  iff  $\alpha \leq \frac{L - S}{T - L} = K_1$

$(C, C)$  is NE iff  $(H - T) + \alpha(H - S) \geq 0$  iff  $\alpha \geq \frac{T - H}{H - S} = K_2$



$\Rightarrow (D, D)$  is unique Nash Eq. iff  $\alpha < \min\{K_1, K_2\}$ .

③ How much Altruism explain corporation on  $[(C, C)]$  in PD?

(sol) If  $\alpha > K_2$ , we may sustain  $(C, C)$  as NE.

If  $K_1 \geq \alpha \geq K_2$ , we may sustain  $(C, C)$  and  $(D, D)$  as NE.

**④ Can  $u_{Altruism}$  explain rejection in ultimatum games?**

(sol) Given an offer  $(10 - a, a)$ ,  $u_r(\text{reject}) = 0 + \alpha \cdot 0 = 0 \geq u_r(\text{accept}) = a + \alpha(10 - a)$

$\Leftrightarrow \alpha \leq \frac{-a}{10 - a}$ . This requires  $\alpha < 0$  ( $\because \frac{-a}{10 - a}$ ), which contradicts the assumption that people are altruistic ( $\alpha \geq 0$ ) not spiteful.

**[Homework] Can explain public goods contribution?**

**2.8.2 Guilt-Equality [Fehr and Schmidt (1999)]**

$$u_i(x) = x_i - \frac{\alpha_i}{n-1} \sum_{k \neq i} \max(x_k - x_i, 0) - \frac{\beta_i}{n-1} \sum_{k \neq i} \max(x_i - x_k, 0) \sim u_{FS}, \text{ where}$$

$$0 \leq \beta_i \leq 1, \beta_i \leq \alpha_i \text{ (不好意思)}$$

**① Find the PD's utility payoff matrix?**

(sol)

|   |   |   |
|---|---|---|
|   | C   | D   |
| C | $H, H$                                    | $S - \alpha_i(S - T), T - \beta_i(T - S)$ |
| D | $T - \beta_i(T - S), S - \alpha_i(S - T)$ | $L, L$                                    |

**② When will (D, D) still be NE? When will (C, C) be NE?**

(sol) (D, D) is NE iff  $(L - S) + \alpha_i(S - T) \geq 0$

$$\text{iff } \alpha_i \leq \frac{L - S}{T - S} = K_3 \quad (\text{not envy enough})$$

(D, D) is NE iff  $(H - T) + \beta_i(T - S) \geq 0$

$$\text{iff } \beta_i \geq \frac{T - H}{T - S} = K_4 \quad (\text{fell bad enough about getting too much})$$

**③ How many Inequality Aversion explain corporation in PD?**

(sol) As long as people feel “不好意思” for getting too much ( $\beta_i \geq K_4$ ), (C, C) is sustained.

**④ Can  $u_{FS}$  explain “rejection in ultimatum games”?**

(sol) Given an offer  $(10 - a, a)$ , where

$$a \leq \frac{10}{2} = 5,$$

$$u_r(\text{reject}) = 0 \geq u_r(\text{accept}) = a - \alpha_R(10 - 2a) = (1 + 2\alpha_R)a - 10\alpha_R$$

$$\Leftrightarrow \alpha_R \geq \frac{a}{10 - 2a} \text{ or } a \leq 10 \left( \frac{\alpha_R}{1 + 2\alpha_R} \right)_{\#}$$

$$\left( \text{If } 10 \geq a \geq 5, \text{ need } 0 \leq a - \beta_R(2a - 10) \Leftrightarrow \beta_R \geq \frac{a}{2a - 10} = \frac{1}{2 - \frac{10}{a}} \geq \frac{1}{2 - 1} = 1 \text{ impossible} \right)$$

⑤ Can  $u_{FS}$  explain “fair offers proposed in ultimatum games”?

$$\text{(sol) Given } \alpha_R, \text{ belief is } u_p(10 - a, a) = \begin{cases} 0, \text{ if } a < 10 \left( \frac{\alpha_R}{1 + 2\alpha_R} \right) \leq 5 \\ (10 - a) - \beta_p(10 - 2a), \text{ if } 10 \left( \frac{\alpha_R}{1 + 2\alpha_R} \right) \leq a \leq 5 \\ (10 - a) - \alpha_p(2a - 10), \text{ if } a > 5 \end{cases}$$

$$\because \alpha_p \geq \beta_p, \text{ won't offer } a > 5; (10 - a) - \beta_p(10 - 2a), \text{ won't pick } a < \frac{10\alpha_R}{1 + 2\alpha_R}$$

$$\Rightarrow \text{Pick } \alpha \text{ to } \max(2\beta_p - 1)a + 10(1 - \beta_p)$$

If  $\beta_p > \frac{1}{2}$ , Pick largest  $a = 5$  (If you feel guilty for getting too much, propose 5-5)

If  $\beta_p < \frac{1}{2}$ , Pick smallest  $a = \frac{10\alpha_R}{1 + 2\alpha_R}(1 + \varepsilon)$  (Squeeze out as much as possible, but

still accept.)

### 2.8.2 Fehr & Schmidt(1999)[Continued]

© Can  $u_{FS}$  also explain “contribution in public goods games”?

(Sol) Player  $i$  contribution  $g_i \in [0, y], G = \{g_1, \dots, g_n\}$

$$\text{Earnings } x_i(G) = y - g_i + m \sum_{k=1}^n g_k, \text{ where } m < 1$$

**[A]**  $i$  th player is free ride iff for given  $g_i$

$$\begin{aligned}
0 &\geq (I)_i = u_i(G) - u_i(0, g_{-i}) \\
&= \left[ \left( y - g_i + m \sum_{k=1}^n g_k \right) - \frac{\alpha_i}{n-1} \sum_{k \neq i} \max(g_i - g_k, 0) - \frac{\beta_i}{n-1} \sum_{k \neq i} \max(g_k - g_i, 0) \right] \\
&\quad - \left[ \left( y + m \sum_{k \neq i} g_k \right) - 0 - \frac{\beta_i}{n-1} \sum_{k \neq i} g_k \right] \\
&= (m-1)g_i - \frac{\alpha_i}{n-1} \sum_{k \neq i} \max(g_i - g_k, 0) - \frac{\beta_i}{n-1} \sum_{k \neq i} \max(g_k - g_i, 0) + \frac{\beta_i}{n-1} \sum_{k \neq i} g_k \\
&\quad (\text{Wolog, assume } g_1 \geq g_2 \geq \dots \geq g_i \geq \dots \geq g_n) \\
&\Leftrightarrow (I)_i = (m-1)g_i - \frac{\alpha_i}{n-1} \sum_{k=i+1}^n g_i - g_k + \frac{\beta_i}{n-1} \sum_{k=1}^{i-1} g_i + \frac{\beta_i}{n-1} \sum_{k=i+1}^n g_k \leq 0 \\
&\text{If } (m-1) + \beta_i \leq 0, \text{ then } (I) \leq (m-1)g_i - 0 + \beta_i g_i = [(m-1) + \beta_i]g_i \leq 0 \\
&\therefore \beta_i \leq 1 - m \text{ supports free-riding always.}
\end{aligned}$$

**[B]** Show that if  $k$  th players free ride,  $k > m \cdot \frac{n-1}{2}$ , then everyone free rides.

(Sol) Assume  $g_1 \geq \dots \geq g_{n-k} \geq g_{n-k+1} = \dots = g_n = 0$ , for some  $k > m \left( \frac{n-1}{2} \right)$ . Then

consider  $i = n - k$ ,

$$\begin{aligned}
(I)_{n-k} &= (m-1)g_{n-k} - \frac{\alpha_{n-k}}{n-1} \sum_{j=n-k+1}^n (g_{n-k} - 0) - \frac{\beta_{n-k}}{n-1} \sum_{j=1}^{n-k-1} (g_j - g_{n-k}) + \frac{\beta_{n-k}}{n-1} \sum_{j=1}^{n-k-1} g_j \\
&= \left[ (m-1) - \frac{k}{n-1} \cdot \alpha_{n-k} + \frac{n-k-1}{n-1} \cdot \beta_{n-k} \right] \cdot g_{n-k} \\
&= \left[ m - (1 - \beta_{n-k}) - \frac{k}{n-1} \cdot (\alpha_{n-k} + \beta_{n-k}) \right] \cdot g_{n-k} \\
&\stackrel{-\alpha_{n-k} \leq -\beta_{n-k}}{\leq} \left[ -(1 - \beta_{n-k}) + m - \frac{2k}{n-1} \cdot \beta_{n-k} \right] \cdot g_{n-k} \\
&\stackrel{m < \frac{2k}{n-1}}{\leq} \left[ -(1 - \beta_{n-k}) + m - m\beta_{n-k} \right] \cdot g_{n-k} \\
&= -(1-m)(1 - \beta_{n-k}) \cdot g_{n-k} \leq 0
\end{aligned}$$

$\Rightarrow g_{n-k} = 0$ . By mathematic induction,  $g_1 = \dots = g_n = 0$ .

**[C]** Show “ $k$  people have  $\beta_i < 1 - m$  (free ride), others have

$\beta_i > 1 - m$  &  $\frac{m + \beta_i - 1}{\alpha_i + \beta_i} > \frac{i}{n-1}$  will condition  $g_i \in [0, y]$ ” is an equilibrium.

(Sol) Assume  $0 = g_1 = \dots = g_k \leq g_{k+1} = \dots = g_n$ , Consider  $i \geq k + 1$ , ( $g_1 - g_k$  trivial by

[A]),

$$\begin{aligned}
(I)_i &= (m-1)g_i - \frac{\alpha_i}{n-1} \sum_{j=1}^{i-1} (g_i - g_j) + \frac{\beta_i}{n-1} \sum_{j=i+1}^n g_i + \frac{\beta_i}{n-1} \sum_{j=1}^{i-1} g_j \\
&= \left[ (m-1) + \beta_j - \frac{i-1}{n-1} (\alpha_i + \beta_i) \right] g_i + \frac{\alpha_i + \beta_i}{n-1} \sum_{j=i+1}^n g_i > 0 \\
\text{since } \frac{(m + \beta_i - 1)}{\alpha_i + \beta_i} &> \frac{i}{n-1} > \frac{i-1}{n-1} \#
\end{aligned}$$

### 2.8.2 Other (Homework)

1. Show that G-E (Fehr-Schmidt 99') predicts, under proposer competition:

(1) Proposers offer almost everything to Responder (independent of # of proposers)  
Under Responder competition, we have:

(2) Responders accept any offer; Proposer offers 0 iff  $\beta_p < \frac{n-1}{n}$

highest equation offer is  $\min_{k \in \{1, \dots, n\}} \frac{\alpha_k}{\beta_k + 2\alpha_k + (n-1)(1-\beta_k)} \rightarrow 0$  as  $n \rightarrow \infty$

2. ERC:  $u_i(x) = u\left(x_i, \frac{x_i}{\sum_{k=1}^n x_k}\right)$ . Show that

(1) Offer between 0 and 50% in dictator game

(2) How can G-E (F-S) get this concavity?

(3) Ultimatum: Reject 0 always. Never reject 50-50.

Rejection rate  $\downarrow$  as %  $\uparrow$  and as pie size  $\downarrow$  (fixing %)

Offer  $< 50\%$ ,  $>$  Dictator results.

(4) 3 players ultimatum-dictator combo: Allocation to the inactive Recipient is ignored

(5) What's ERC's prediction for PD and PG?

3. Consider PG with punishment: After contribution, announces  $G$  Player  $i$  can punish  $k$  one unit with a punishment  $P_{ik}$  at cost  $c < 1$ .

(1) Standard Game Theory predicts  $P_{ik} = 0$ .

(2) If are sufficiently guilty ( $\beta_i \leq 1 - m$ ) and sufficiently

envions:  $\alpha_i > c(n-1)(1 + \alpha_i) - c(n^* - 1)(\alpha_i + \beta_i) \Rightarrow \exists$  eq. with  $g_k > 0$

### 2.8.3 Rabin (1993): Fairness Equilibrium

Two Players: 1 & 2

Strategy:  $a_i$

$i$ 'th belief about other's strategy:  $b_j (= b_{3-j})$

$i$ 'th belief about other's belief:  $c_i$

**Kindness (of 1 toward 2):**  $f_1(a_1, b_2) = \frac{\pi_2(b_2, a_1) - \pi_2^{fair}(b_2)}{\pi_2^{max}(b_2) - \pi_2^{min}(b_2)}$ ,  $\pi_2(b_2) = \text{possible}$

payoffs of 2 given  $b_2$  (belief about 2's action) equitable(ex:  $\frac{\pi^{\max} + \pi^{\min}}{2}$  excluding

Pareto dominated .....)

$f_1 > 0$  :kind;  $f_1 < 0$  :mean

**Perceived kindness (of what 1 think about 2's kindness to her):**

$$\tilde{f}_2(b_2, c_1) = \frac{\pi_1(c_1, b_2) - \pi_1^{fair}(c_1)}{\pi_1^{\max}(c_1) - \pi_1^{\min}(c_1)}$$

**Social Utility function(for 1)**

$$u_1(a_1, b_2, c_1) = \pi_1(a_1, b_2) + \alpha \cdot \tilde{f}_2(b_2, c_1) + \alpha \cdot \tilde{f}_2(b_2, c_1) \cdot f_1(a_1, b_2)$$

Eq. requires  $a_i = b_i = c_i$  ( $a_1 = b_1 = c_1, a_2 = b_2 = c_2$ )

□ PD

|   |                   |                   |
|---|-------------------|-------------------|
|   | C                 | D                 |
| C | 4, 4              | $-\varepsilon, 6$ |
| D | $6, -\varepsilon$ | 0, 0              |

⇒

|   |  |                         |
|---|--|-------------------------|
|   | C  | D                       |
| C | $4 + \frac{3}{4}\alpha, 4 + \frac{3}{4}\alpha$ | $-\frac{1}{2}\alpha, 6$ |
| D | $6, -\frac{1}{2}\alpha$                        | 0, 0                    |

if  $\varepsilon = 0$

$$\pi_i^{\max}(C) = 4, \pi_i^{\min}(C) = -\varepsilon, \pi_i^{\max}(D) = 0,$$

$$\pi_i^{\min}(D) = 0, \pi_i^{fair}(C) = \frac{4 + \varepsilon}{2}, \pi_i^{fair}(D) = 6 \text{ (0 is excluded)}$$

$$f_1(C, C) = \frac{4 - \frac{4 + \varepsilon}{2}}{4 + \varepsilon} = \frac{2 - \frac{\varepsilon}{2}}{4 + \varepsilon}, \tilde{f}_2(C, C) = \frac{4}{4 + \varepsilon} - \frac{1}{2},$$

$$u_1(C, C, C) = 4 + \alpha \left( \frac{4}{4 + \varepsilon} - \frac{1}{2} \right) \left( \frac{4}{4 + \varepsilon} + \frac{1}{2} \right) = 4 + \alpha \left[ \frac{4^2}{(4 + \varepsilon)^2} - \frac{1}{4} \right]$$

$$f_1(D, D) = \frac{0 - 6}{6 - 0} = -1, \tilde{f}_2(D, D) = -1, u_1(D, D, D) = 0 - \alpha + \alpha = 0 = u_2(D, D, D)$$

$$f_1(C, D) = \frac{6 - 6}{6 - 0} = 0, \tilde{f}_2(D, C) = \frac{-\varepsilon - \frac{4 + \varepsilon}{2}}{4 + \varepsilon} = \frac{-\varepsilon}{4 + \varepsilon} - \frac{1}{2},$$

$$u_1(C, D, C) = -\varepsilon + \alpha \left( \frac{-\varepsilon}{4 + \varepsilon} - \frac{1}{2} \right) = \frac{-(1 + \alpha)\varepsilon}{4 + \varepsilon} - \frac{1}{2}\alpha = u_2(C, D, C)$$

$$f_1(D, C) = \frac{-\varepsilon - \frac{4 + \varepsilon}{2}}{4 + \varepsilon} = \frac{-\varepsilon}{4 + \varepsilon} - \frac{1}{2}, \tilde{f}_2(C, D) = \frac{6 - 6}{6 - 0} = 0, u_1(D, C, D) = 6 = u_2(D, C, D)$$

$$\otimes (C, C) \text{ is a Fairness Eq. if } \left(4 + \frac{3}{4}\alpha\right) - 6 = \frac{3}{4}\alpha - 2 \geq 0 \Leftrightarrow \alpha \geq \frac{8}{3}$$

$$\text{(For } \varepsilon \neq 0, (C, C) \text{ is F.E. if } \left\{4 + \alpha \left[ \frac{4^2}{(4 + \varepsilon)^2} - \frac{1}{4} \right] \right\} - 6 \geq 0 \Leftrightarrow \alpha \geq \frac{2}{\frac{4^2}{(4 + \varepsilon)^2} - \frac{1}{4}})$$

### 2.8.3 Rabin (1993): F. E. (Continued)

☐ Chicken

|   |        |      |
|---|--------|------|
|   | C      | D    |
| C | -2, -2 | 2, 0 |
| D | 0, 2   | 1, 1 |

 $\Leftrightarrow$ 

|   |                         |  |
|---|-------------------------|--|
|   | C                       | D  |
| C | -2, -2                  | 2, $-\frac{1}{2}\alpha$                        |
| D | $-\frac{1}{2}\alpha, 2$ | $1 + \frac{3}{4}\alpha, 1 + \frac{3}{4}\alpha$ |

$$\pi_i^{\max}(C) = 1, \pi_i^{\min}(C) = 0, \pi_i^{\max}(D) = 2, \pi_i^{\min}(D) = -2, \pi_i^{\text{fair}}(C) = \frac{1}{2}, \pi_i^{\text{fair}}(D) = 2$$

$$f_1(C, C) = \frac{1 - \frac{1}{2}}{1 - 0} = \frac{1}{2}, \tilde{f}_2(C, C) = \frac{1}{2},$$

$$u_1(C, C, C) = 1 + \alpha \left(\frac{1}{2}\right) + \alpha \left(\frac{1}{2}\right)^2 = 1 + \frac{3}{4}\alpha = u_2(C, C, C)$$

$$f_1(D, D) = \frac{-2 - 2}{2 - (-2)} = -1, \tilde{f}_2(D, D) = -1,$$

$$u_1(D, D, D) = -1 + \alpha(-1) + \alpha(-1)^2 = -2 = u_2(D, D, D)$$

$$f_1(C, D) = \frac{2 - 2}{2 - (-2)} = 0 = \tilde{f}_2(C, D), \tilde{f}_2(D, C) = \frac{0 - \frac{1}{2}}{1 - 0} = -\frac{1}{2} = f_1(D, C),$$

$$u_1(C, D, C) = 0 - \frac{1}{2}\alpha = u_2(C, D, C)$$

$$\Rightarrow u_1(D, C, D) = 2 = u_2(D, C, D)$$

1. (D, D) is F. E. if  $(-2) - \left(\frac{-1}{2}\alpha\right) = -2 + \frac{\alpha}{2} \geq 0 \Leftrightarrow \alpha \geq 4$

2. (C, C) is F. E. if  $\left(1 + \frac{3}{4}\alpha\right) - 2 = \frac{3}{4}\alpha - 1 \geq 0 \Leftrightarrow \alpha \geq \frac{4}{3}$

3. (C, D) is F. E. if  $\alpha \leq \frac{4}{3}$  (So is (D, C) ...)

### 2.8.4 Extensive Form Fairness Equilibrium: Falk & Fischbacher(1998) (TBA)

$i$ 's strategy  $s_i$

belief about  $j$ 's choice:  $s_i'$

belief about  $j$ 's belief about  $i$ 's choice:  $s_i''$