

# Estimation of Risk Aversion Parameters: Binary Lottery Choice

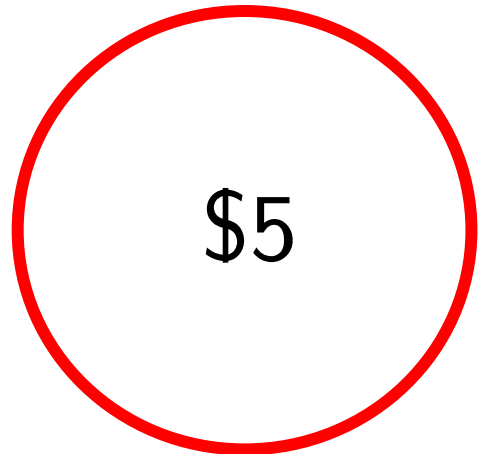
估計風險偏好：二選一風險決策

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Experimentics Lecture 3 (實驗計量第三講)

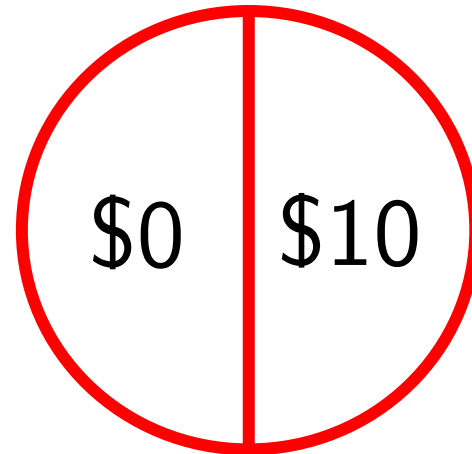
# Thaler and Johnson (1990); Keasey and Moon (1996)

- ▶ You received an endowment, and now have a choice:



Safe Choice (S):  $y=1$

or

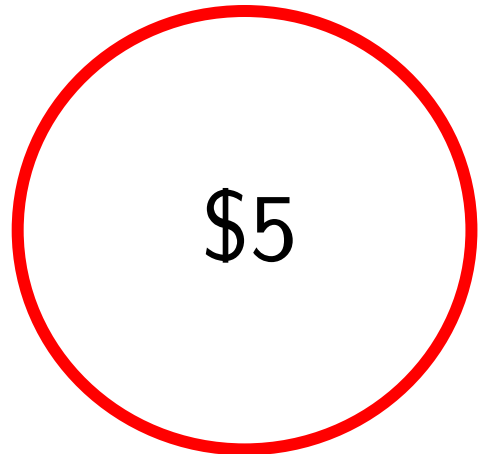


Risky Choice (R):  $y=0$

- ▶ Which would you choose if your endowment is \$10?
- ▶ Which would you choose if your endowment is \$1,000?

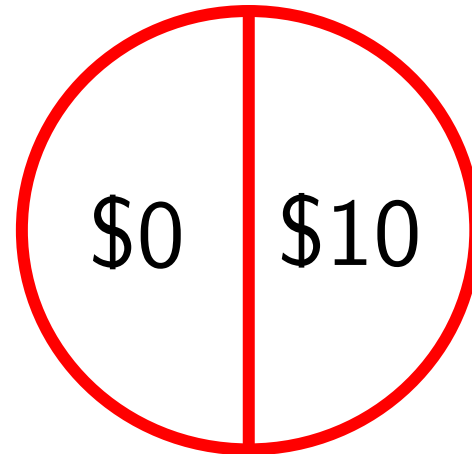
# Apply Binary Data Models to Risky Choice Experiments

- ▶ Ask subjects (with different endowment) to choose:



Safe Choice (S):  $y=1$

or



Risky Choice (R):  $y=0$

- ▶ To test **House Money Effect**:

Thaler and Johnson (1990)  
Keasey and Moon (1996)

- ▶ Choices more **risk-seeking** when initial endowment is high
- ▶ Or: Take more risk when reinvesting prior profit

# Apply Binary Data Models to Risky

- ▶ 1,050 subjects with wealth  $w_i$
- ▶ Binary Outcome: Choose
  - ▶ Safe ( $y = 1$ ), or Risky ( $y = 0$ )
- ▶ Simulated experiment data
  - ▶ `House_money_sim.dta`
  - ▶ `STATA`: `table w, contents(n y mean y)`
- ▶ 92% choose safe at  $w_i = \$0$
- ▶ 50% choose safe at  $w_i = \$10$

w	N(y)	mean(y)
0	50	.92
.5	50	.88
1	50	.88
1.5	50	.84
2	50	.84
2.5	50	.9
3	50	.84
3.5	50	.72
4	50	.78
4.5	50	.7
5	50	.7
5.5	50	.74
6	50	.72
6.5	50	.72
7	50	.5
7.5	50	.64
8	50	.5
8.5	50	.48
9	50	.56
9.5	50	.5
10	50	.5

# Probit Model for Choosing Safe Under Wealth Level $w_i$

- ▶ Model this as **Probit**:  $\Pr(y_i = 1|w_i) = \Phi(\beta_0 + \beta_1 w_i)$

where  $\Phi(z) = \Pr(Z < z) = \int_{-\infty}^z \phi(z) dz$  is standard Normal cdf

And its pdf is  $\phi(z) = \frac{1}{\sqrt{2\pi}} \exp\left(\frac{-z^2}{2}\right)$

- ▶ Likelihood:

$$L = \prod_{i=1}^n [\Phi(\beta_0 + \beta_1 w_i)]^{y_i} [1 - \Phi(\beta_0 + \beta_1 w_i)]^{1-y_i}$$

# Probit Model for Choosing Safe Under Wealth Level $w_i$

- ▶ Log-Likelihood: (Easier for numerical maximization!)

$$\log L = \sum_{i=1}^n y_i \ln [\Phi(\beta_0 + \beta_1 w_i)] + (1 - y_i) \ln [1 - \Phi(\beta_0 + \beta_1 w_i)]$$

- ▶ Since  $\Phi(-z) = 1 - \Phi(z)$ ,

- ▶ Rewrite log-Likelihood with Safe ( $y_i = 1$ ) & Risky ( $y_i = -1$ )

$$\log L = \sum_{i=1}^n \ln [\Phi(y_i \times (\beta_0 + \beta_1 w_i))]$$

- ▶ `probit y w` in STATA to perform MLE to find  $\beta_0, \beta_1$

# Probit Model for Choosing Safe Under Wealth Level $w_i$

► STATA

probit y w

Results:

```
Iteration 0: log likelihood = -634.4833
Iteration 1: log likelihood = -584.91375
Iteration 2: log likelihood = -584.5851
Iteration 3: log likelihood = -584.58503
Iteration 4: log likelihood = -584.58503
```

1,050 Subjects  
of 1 Round each

Probit regression

```
Number of obs      =      1,050
LR chi2(1)         =      99.80
Prob > chi2        =      0.0000
Pseudo R2         =      0.0786
```

Log likelihood = -584.58503

Strong House Money  
Effect ( $z = -9.70$ )

	y	Coef.	Std. Err.	z	P> z	[95% Conf. Interval]	
	w	-.1409882	.0145377	-9.70	0.000	-.1694816	-.1124948
	_cons	1.301654	.0911155	14.29	0.000	1.123071	1.480237

# Wald Test for the House Money Effect (Probit)

► Wald Test for  $\beta_1 = 0$  : 
$$W = \frac{(\hat{\beta}_1 - 0)^2}{\text{Var}(\hat{\beta}_1)} \sim \chi^2(1)$$

► STATA `test w=0`

Results:

```
( 1) [y]w = 0

      chi2( 1) =    94.05
      Prob > chi2 =    0.0000
```

Strong House Money Effect:  
 $W = (-9.70)^2 = 94.05$   
 $\gg 3.84 = \chi_{1,0.05}^2$



## Prediction: Pr(Safe) for Each Wealth Level

- ▶ Graph estimated probability:

$$\Phi(\beta_0 + \beta_1 w) = \Phi(1.302 - 0.141w)$$

- ▶ STATA Command:

```
margins, at(w=(0(1)15))  
marginsplot, ylabel(0(0.1)1) yline(0.5)
```

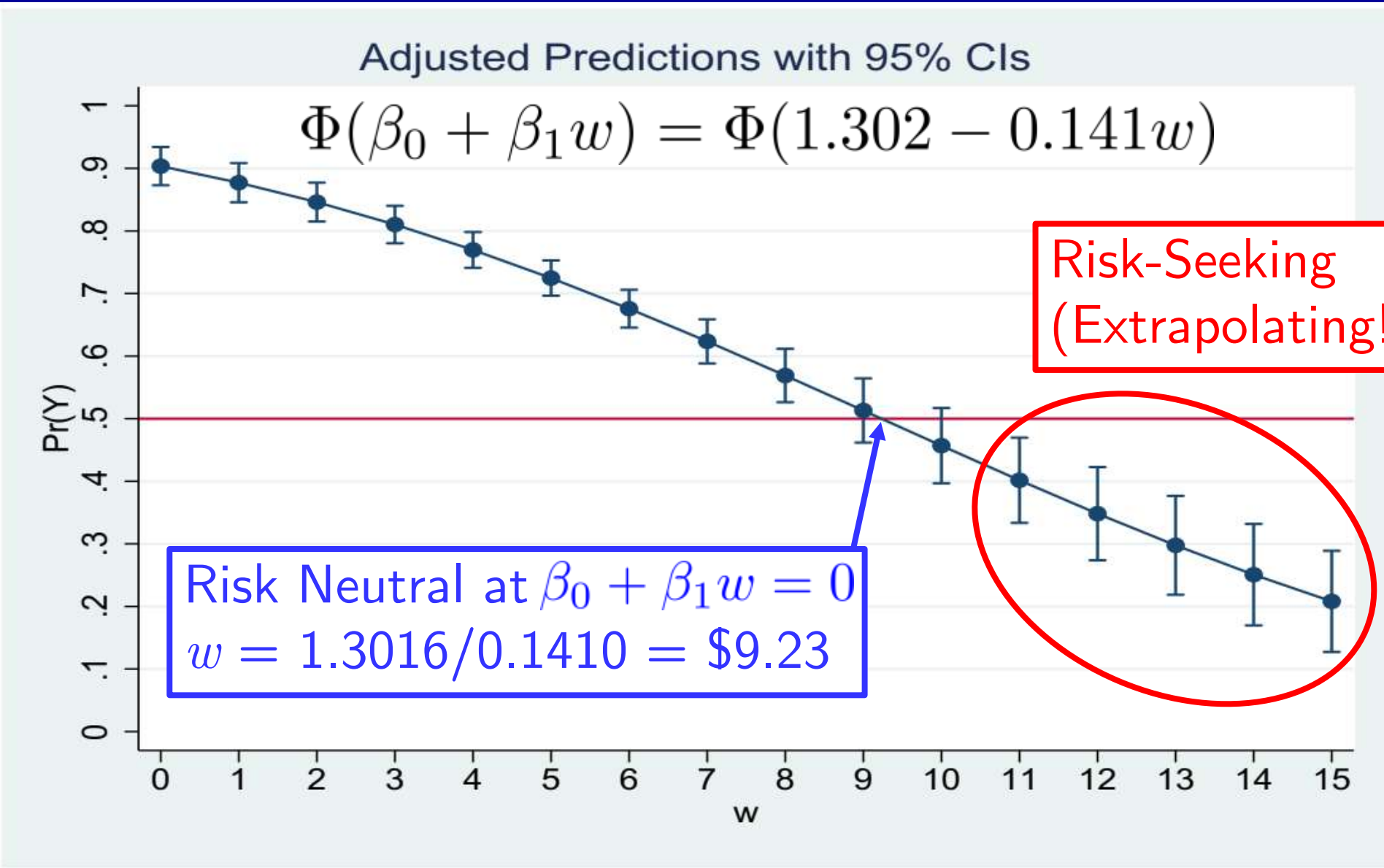
- ▶ STATA  
Results:

# Prediction:

▶ Graph es

▶ STATA

▶ STATA  
Results:



# Conditional Marginal Effect at No Wealth ( $w = \$0$ )

- ▶ Predict change in  $\text{Pr}(\text{Safe})$  due to change in  $w$  ( $w = \$0$ )

margins, dydx(w) at(w=0)

## ▶ STATA Results:

```
Conditional marginal effects          Number of obs   =   1,050
Model VCE      : OIM
Expression     : Pr(y), predict()
dy/dx w.r.t.  : w
at             : w = 0
```

Pr(Safe) drops by 2.41%  
when  $w$  rises from \$0 to \$1

	Delta-method				
	dy/dx	Std. Err.	z	P> z	[95% Conf. Interval]
w	-.024109	.0013299	-18.13	0.000	-.0267155    -.0215026

# Conditional Marginal Effect at Higher Wealth ( $w = \$10$ )

- ▶ Predict change in  $\text{Pr}(\text{Safe})$  due to change in  $w$  ( $w = \$10$ )

margins, dydx(w) at(w=10)

## ▶ STATA Results:

```
Conditional marginal effects          Number of obs   =   1,050
Model VCE      : OIM
Expression     : Pr(y), predict()
dy/dx w.r.t.  : w
at             : w                    =   10
```

Pr(Safe) drops by 5.59%  
as  $w$  rises from \$10 to \$11  
(Steeper slope in Figure)

	Delta-method				
	dy/dx	Std. Err.	z	P> z	[95% Conf. Interval]
w	-.0559177	.0053804	-10.39	0.000	-.0664631    -.0453723

# Average Marginal Effect

- ▶ Average predict change in  $\Pr(\text{Safe})$  due to change in  $w$   
margins, `dydx(w)` ~~`at(w=10)`~~

## ▶ STATA Results:

Average marginal effects				Number of obs	=	1,050
Model VCE : OIM						
Expression : $\Pr(y)$ , <code>predict()</code>						
dy/dx w.r.t. : $w$						
	Delta-method					
	dy/dx	Std. Err.	z	P> z	[95% Conf. Interval]	
w	-.0444259	.0039929	-11.13	0.000	-.0522518    -.0366	

Pr(Safe) drops by 4.44%  
on average as  $w$  rises by  
1 across all observations

# Likelihood Ratio Test for House Money Effect (Probit)

▶ Wald Test for  $\beta_1 = 0$  :  $W = \frac{(\hat{\beta}_1 - 0)^2}{\text{Var}(\hat{\beta}_1)} \sim \chi^2(1)$

▶ Likelihood Ratio (LR) Test between:

▶ Unrestricted:  $\log L_U = \sum_{i=1}^n \ln [\Phi(yy_i \times (\beta_0 + \beta_1 w_i))]$

▶ Restricted:  $\log L_R = \sum_{i=1}^n \ln [\Phi(yy_i \times (\beta_0))]$

▶ LR for  $\beta_1 = 0$  :  $LR = 2(\log L_U - \log L_R) \sim \chi^2(1)$

# Unrestricted Probit Model

$$\log L_U = \sum_{i=1}^n \ln [\Phi(y_i \times (\beta_0 + \beta_1 w_i))]$$

▶ STATA

```
probit y w
```

Results:

```
Iteration 0: log likelihood = -634.4833
Iteration 1: log likelihood = -584.91375
Iteration 2: log likelihood = -584.5851
Iteration 3: log likelihood = -584.58503
Iteration 4: log likelihood = -584.58503
```

1,050 Subjects  
of 1 Round each

Probit regression

```
Number of obs      =      1,050
LR chi2(1)         =      99.80
Prob > chi2        =      0.0000
Pseudo R2         =      0.0786
```

Log likelihood = -584.58503

$$\log L_U = -584.59$$

	Coef.	Std. Err.	z	P> z	[95% Conf. Interval]	
y						
w	-.1409882	.0145377	-9.70	0.000	-.1694816	-.1124948
_cons	1.301654	.0911155	14.29	0.000	1.123071	1.480237

# Restricted Probit Model

▶ Restricted:  $\log L_R = \sum_{i=1}^n \ln [\Phi(y_i \times (\beta_0))]$

▶ STATA  
Results:

```
probit y
```

```
Iteration 0: log likelihood = -634.4833  
Iteration 1: log likelihood = -634.4833
```

```
Probit regression
```

```
Log likelihood = -634.4833
```

```
Number of obs   =   1,050  
LR chi2(0)      =   -0.00  
Prob > chi2     =   .  
Pseudo R2      =  -0.0000
```

	Coef.	Std. Err.	z	P> z	[95% Conf. Interval]	
y						
_cons	.5464424	.0408516	13.38	0.000	.4663746	.6265101

1,050 Subjects  
of 1 Round each

$\log L_R = -634.48$



# Likelihood Ratio Test for House Money Effect (Probit)

▶ STATA

probit y w

Results:

```
Iteration 0: log likelihood = -634.4833
Iteration 1: log likelihood = -584.91375
Iteration 2: log likelihood = -584.5851
Iteration 3: log likelihood = -584.58503
Iteration 4: log likelihood = -584.58503
```

1,050 Subjects  
of 1 Round each

Probit regression

```
Number of obs = 1,050
LR chi2(1) = 99.80
Prob > chi2 = 0.0000
Pseudo R2 = 0.0786
```

$$\log L_U = -584.59$$

Log likelihood = -584.58503

$$\log L_R = -634.48$$

$$LR = 2(\log L_U - \log L_R)$$

$$= 2(-584.59 + 634.48) = 99.8$$

$$\gg \chi_{1,0.05}^2 = 3.84$$

	Interval
y	
w	
_cons	-.1124948 1.480237

# Likelihood Ratio Test for House Money Effect (Probit)

## ▶ STATA Command:

```
probit y w
est store with_w

probit y
est store without_w

lrtest with_w without_w
```

## ▶ STATA Results:

```
Likelihood-ratio test                                LR chi2(1) =    99.80
(Assumption: without_w nested in with_w)            Prob > chi2 =    0.0000
```

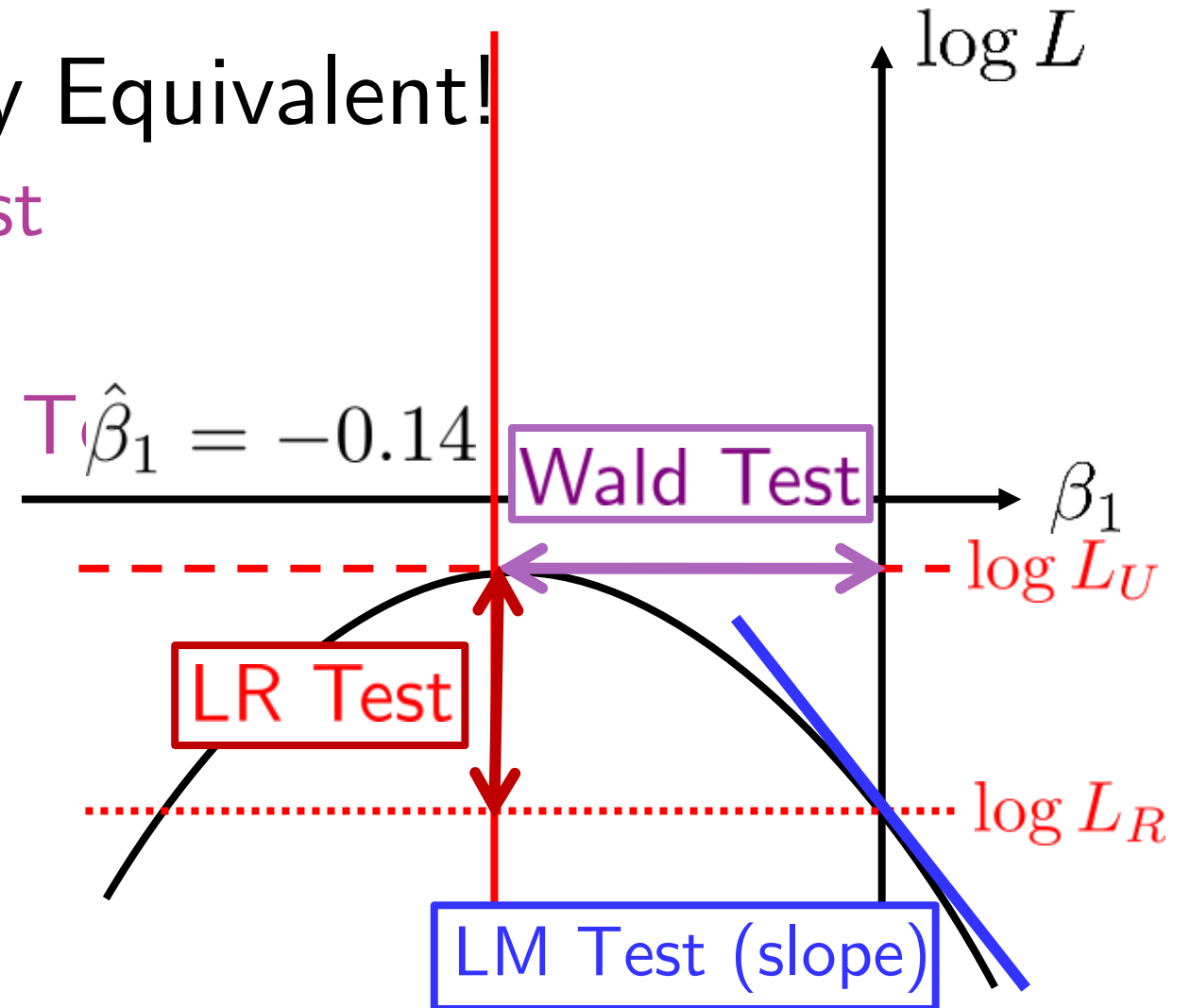
# Relation between Likelihood Ratio, Wald (and LM) Test

▶ All Three Asymptotically Equivalent!

▶ Likelihood Ratio (LR) Test

▶ Wald Test

▶ Lagrange Multiplier (LM) Test  $T_{\hat{\beta}_1} = -0.14$



# Maximum Likelihood Estimation (MLE) of Probit

- ▶ Estimate probit with MLE
- ▶ Use binary lottery choice of: `house_money_sim.dta`
  - ▶ STATA: `myprobit.do`
- ▶ Use `m1` to maximize

$\log L =$

$$\sum_{i=1}^n \ln [\Phi(yy_i \times (\beta_0 + \beta_1 w_i))]$$

```
* LOG-LIKELIHOOD EVALUATION PROGRAM "myprobit" STARTS HERE:
program define myprobit
* SPECIFY NAME OF QUANTITY WHOSE SUM WE WISH TO MAXIMIZE (logl)
* AND ALSO PARAMETER NAMES (EMBODIED IN xb)
* PROVIDE LIST OF TEMPORARY VARIABLES (p ONLY)

args logl xb
tempvar p

* GENERATE PROBABILITY OF CHOICE MADE BY EACH SUBJECT (p):

quietly gen double 'p'=normal(yy*'xb')

* TAKE NATURAL LOG OF p AND STORE THIS AS logl

quietly replace 'logl'=ln('p')

* END "myprobit" PROGRAM:

end
```

# Maximum Likelihood Estimation (MLE) of Probit

- ▶ To ignore errors if the following command is not applicable, can add at the beginning

- ▶ Maximize  $\log l$
- ▶ Over  $xb = \beta_0 + \beta_1 w_i$
- ▶ local variables like other defined by tempvar
- ▶ Such as 'p'

```
* LOG-LIKELIHOOD EVALUATION PROGRAM "myp  
capture program drop myprobit  
program define myprobit  
  
* SPECIFY NAME OF QUANTITY WHOSE SUM WE  
* AND ALSO PARAMETER NAMES (EMBODIED IN  
* PROVIDE LIST OF TEMPORARY VARIABLES (p  
  
args logl xb  
tempvar p
```

# Maximum Likelihood Estimation (MLE) of Probit

▶ Unlike global variables like `yy`

▶ Does not need single quotation marks like local variables `'p'` or `'logl'`

```
* GENERATE PROBABILITY OF CHOICE MADE BY  
quietly gen double 'p'=normal(yy*'xb')  
* TAKE NATURAL LOG OF p AND STORE THIS A  
quietly replace 'logl'=ln('p')  
* END "myprobit" PROGRAM:  
  
end
```

# Maximum Likelihood Estimation (MLE) of Probit

- ▶ The `ml` Routine uses the `lf` likelihood evaluator
- ▶ Run on each `row` of the data set, unlike the `d`-family evaluator (which runs on each `block of rows`)

```
* READ DATA
use "house money_sim", clear
* GENERATE (INTEGER) yy FROM y:
gen int yy=2*y-1
* SPECIFY LIKELIHOOD EVALUATOR (lf), EVALUATION PROGRAM (myprobit),
* AND EXPLANATORY VARIABLE LIST.
* RUN MAXIMUM LIKELIHOOD PROCEDURE
ml model lf myprobit ( = w)
ml maximize
```

# Maximum Likelihood Estimation (MLE) of Probit

## ▶ STATA Results:

```
initial:      log likelihood = -727.80454
alternative:  log likelihood = -635.1321
rescale:      log likelihood = -635.1321
Iteration 0:  log likelihood = -635.1321
Iteration 1:  log likelihood = -584.84039
Iteration 2:  log likelihood = -584.58503
Iteration 3:  log likelihood = -584.58503
```

Log likelihood = -584.58503

```
Number of obs   =      1050
Wald chi2(1)    =      94.05
Prob > chi2     =      0.0000
```

	Coef.	Std. Err.	z	P> z	[95% Conf. Interval]	
w	-.1409882	.0145377	-9.70	0.000	-.1694816	-.1124948
_cons	1.301654	.0911155	14.29	0.000	1.123071	1.480237



# Same as Probit Model

▶ STATA

probit y w

Results:

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```

1,050 Subjects  
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```
Number of obs      =      1,050
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```

Log likelihood = -584.58503

Strong House Money  
Effect ( $z = -9.70$ )

	y	Coef.	Std. Err.	z	P> z	[95% Conf. Interval]	
w		-.1409882	.0145377	-9.70	0.000	-.1694816	-.1124948
_cons		1.301654	.0911155	14.29	0.000	1.123071	1.480237

# Homogeneous Structural Modelling

- ▶ Reduced form models simply attempt to explain the data
- ▶ Structural Models: Assume all individuals have the same utility function:

$$U(x) = \frac{x^{1-r}}{1-r}, \quad r \neq 1$$
$$= \ln(x), \quad r = 1$$

- ▶ Constant Relative Risk Aversion (CRRA):  $r = \text{RRA}$
- ▶ Higher  $r =$  more risk averse
- ▶ Negative  $r =$  risk-seeking

# Homogeneous Structural Modelling

- ▶ In Binary Lottery Choice, Expected Utility for choosing Safe and Risky are:

$$EU(S) = \frac{(w + 5)^{1-r}}{1-r}$$

$$EU(R) = 0.5 \frac{(w)^{1-r}}{1-r} + 0.5 \frac{(w + 10)^{1-r}}{1-r}$$

- ▶ Choose Safe if  $EU(S) - EU(R) + \epsilon > 0$
- ▶ Fechner Error Term: When computing EU difference, individuals make computational error  $\epsilon \sim N(0, \sigma^2)$

# Homogeneous Structural Modelling

- ▶ Probability of Safe choice being made is:

$$\begin{aligned}\Pr(S) &= \Pr[EU(S) - EU(R) + \epsilon > 0] \\ &= \Pr[\epsilon > EU(S) - EU(R)] \\ &= \Pr\left[\frac{\epsilon}{\sigma} > \frac{EU(S) - EU(R)}{\sigma}\right] \\ &= 1 - \Phi\left[\frac{EU(S) - EU(R)}{\sigma}\right] = \Phi\left[\frac{EU(S) - EU(R)}{\sigma}\right]\end{aligned}$$

# Homogeneous Structural Modelling

- ▶ Filling in EU (and using the  $yy$  trick), we obtain the log-likelihood function:

$$\log L = \sum_{i=1}^n \ln \Phi \left[ yy_i \times \frac{\frac{(w_i+5)^{1-r}}{1-r} - \left( 0.5 \frac{(w_i)^{1-r}}{1-r} + 0.5 \frac{(w_i+10)^{1-r}}{1-r} \right)}{\sigma} \right]$$

- ▶ Choose  $r$  and  $\sigma$  to maximize  $\log L$ 
  - ▶ Need to program this in STATA using the `m1` command

# Homogeneous Structural Modelling

- ▶ Choose  $r$  and  $\sigma$  to maximize  $\log L$
- ▶ STATA command: `args logl r sig`

```
program drop structural
program structural
args logl r sig
tempvar eus eur diff p
quietly gen double 'eus'=(w+5)^(1-'r')/(1-'r')
quietly gen double 'eur'=0.5*w^(1-'r')/(1-'r')+0.5*(w+10)^(1-'r')/(1-'r')
quietly gen double 'diff'=('eus'-'eur')/'sig'
quietly gen double 'p'=normal(yy*'diff')
quietly replace 'logl'=ln('p')
end
```

# Homogeneous Structural Modelling

## ▶ STATA Results

```
initial: log likelihood = -<inf> (could not be evaluated)
feasible: log likelihood = -601.45646
rescale: log likelihood = -601.45646
rescale eq: log likelihood = -600.78259
Iteration 0: log likelihood = -600.78259
Iteration 1: log likelihood = -595.2424
Iteration 2: log likelihood = -595.22797
Iteration 3: log likelihood = -595.22739
Iteration 4: log likelihood = -595.22739
Number of obs = 1050
Wald chi2(0) = .
Log likelihood = -595.22739 Prob > chi2 = .
```

$$r = 0.2177$$
$$\sigma = 0.3586$$

		Coef.	Std. Err.	z	P> z	[95% Conf. Interval]	
r							
	_cons	.21765	.0976928	2.23	0.026	.0261757	.4091244
sig							
	_cons	.3585733	.1046733	3.43	0.001	.1534174	.5637292

# Homogeneous Structural Modelling

- ▶ The estimated (homogeneous) utility function is:

$$U(x) = \frac{x^{1-0.2177}}{1-0.2177} = \frac{x^{0.7823}}{0.7823}$$

- ▶ With Fechner computation error  $\epsilon \sim N(0, 0.3586^2)$
- ▶ Note that this estimation assumes every individual has the same risk preference
  - ▶ We can relax this assumption...



# Heterogeneous Agent Model

- ▶ Now assume each subject has his/her own  $r$  for the CRRA utility function:

$$U(x) = \frac{x^{1-r}}{1-r}$$

- ▶ Assume  $r$  has population distribution  $r \sim N(\mu, \sigma^2)$
- ▶ Subject respond to Multiple Price List (MPL) of Holt and Laury (2002)
  - ▶ Choose Safe or Risky lottery for each question

# Heterogeneous Agent Model

► Indifferent between S and R at threshold risk attitude  $r^*$

Problem	Safe(S)	Risky(R)	$r^*$
1	<u>(0.1, \$2.00; 0.9, \$1.60)</u>	(0.1, \$3.85; 0.9, \$0.10)	-1.72
2	(0.2, \$2.00; 0.8, \$1.60)	(0.2, \$3.85; 0.8, \$0.10)	-0.95
3	(0.3, \$2.00; 0.7, \$1.60)	(0.3, \$3.85; 0.7, \$0.10)	-0.49
4	(0.4, \$2.00; 0.6, \$1.60)	(0.4, \$3.85; 0.6, \$0.10)	-0.15
5	(0.5, \$2.00; 0.5, \$1.60)	(0.5, \$3.85; 0.5, \$0.10)	0.15
6	<u>(0.6, \$2.00; 0.4, \$1.60)</u>	<u>(0.6, \$3.85; 0.4, \$0.10)</u>	0.41
7	(0.7, \$2.00; 0.3, \$1.60)	(0.7, \$3.85; 0.3, \$0.10)	0.68
8	(0.8, \$2.00; 0.2, \$1.60)	(0.8, \$3.85; 0.2, \$0.10)	0.97
9	(0.9, \$2.00; 0.1, \$1.60)	(0.9, \$3.85; 0.1, \$0.10)	1.37
10	(1.0, \$2.00; <del>0.0, \$1.60</del> )	<u>(1.0, \$3.85; 0.0, \$0.10)</u>	$\infty$

# Heterogeneous Agent Model

- ▶ Threshold risk attitude  $r^*$  can be calculated with Excel in:
  - ▶ risk aversion calculations.xlsx
- ▶ Each subject is only asked 1 of the 10 problems
  - ▶ (Pseudo) data for 100 subjects: holtlaury\_sim.dta
- ▶ Subject  $i$  asked choice problem with threshold  $r_i^*$
- ▶ Safe Choice Dummy:
  - ▶  $y_i = 1$  if chose S
  - ▶  $y_i = 0$  if chose R

# Heterogeneous Agent Model

- ▶ Given  $r_i \sim N(\mu, \sigma^2)$ , we have:

$$\begin{aligned}\Pr(y_i = 1) &= \Pr(r_i > r_i^*) = \Pr\left(z > \frac{r_i^* - \mu}{\sigma}\right) \\ &= \Pr\left(z < \frac{\mu - r_i^*}{\sigma}\right) = \Phi\left[\frac{\mu}{\sigma} + \left(-\frac{1}{\sigma}\right)r_i^*\right] = \Phi[\alpha + \beta r_i^*]\end{aligned}$$

- ▶ Can estimate a probit model: `probit y rstar`

- ▶ Then, apply delta method:

```
nlcom (mu: -_b[_cons]/_b[rstar]) (sig: -1/_b[rstar])
```

# Heterogeneous Agent Model

## ▶ STATA Probit Results

```
Iteration 0: log likelihood = -68.994376
Iteration 1: log likelihood = -32.754689
Iteration 2: log likelihood = -31.899974
Iteration 3: log likelihood = -31.896643
Iteration 4: log likelihood = -31.896643
Probit regression Number of obs = 100
LR chi2(1) = 74.20
Prob > chi2 = 0.0000
Log likelihood = -31.896643 Pseudo R2 = 0.5377
```

	y	Coef.	Std. Err.	z	P> z	[95% Conf. Interval]	
	+						
	rstar	-1.826082	.3481266	-5.25	0.000	-2.508398	-1.143767
	_cons	.7306556	.2264169	3.23	0.001	.2868867	1.174424

Note: 10 failures and 0 successes completely determined.

# Heterogeneous Agent Model

STATA nlcom (mu: `-_b[_cons]/_b[rstar]`) (sig: `-1/_b[rstar]`)

Results

mu: `-_b[_cons]/_b[rstar]`

sig: `-1/_b[rstar]`

$$\hat{\mu} = 0.4001$$

$$\hat{\sigma} = 0.5476$$

	y	Coef.	Std. Err.	z	P> z	[95% Conf. Interval]	
	mu	.400122	.0978294	4.09	0.000	.2083799	.5918641
	sig	.5476205	.104399	5.25	0.000	.3430021	.7522389

- ▶ Hence, every subject has RRA coefficient drawn from:

$$r \sim N(0.4001, 0.5476^2)$$

- ▶ And calculate EU to make decision without error

# Delta Method

- ▶ (nlcom in STATA) used to obtain standard errors of  $\hat{\mu}, \hat{\sigma}$
- ▶ More generally, consider reduced form estimates  $\hat{\alpha}, \hat{\beta}$
- ▶ Variance matrix is: 
$$\hat{V} \begin{pmatrix} \hat{\beta} \\ \hat{\alpha} \end{pmatrix} = \begin{pmatrix} \text{Var}(\hat{\beta}) & \text{Cov}(\hat{\beta}, \hat{\alpha}) \\ \text{Cov}(\hat{\alpha}, \hat{\beta}) & \text{Var}(\hat{\alpha}) \end{pmatrix}$$
- ▶ After estimating probit, can see it in STATA: `mat V=e(V)`
- ▶ STATA Results: `mat list V`

```
symmetric V[2,2]
                y:                y:
                rstar              _cons
y:rstar      .12119211
y:_cons     -.04842685      .05126459
```

# The Delta Method

- ▶ Can uncover structure parameters  $\mu, \sigma$  from reduced form estimates of  $\alpha, \beta$  through

$$\alpha = \frac{\mu}{\sigma}, \beta = -\frac{1}{\sigma} \Rightarrow \mu = -\frac{\alpha}{\beta}, \sigma = -\frac{1}{\beta}$$

- ▶ Estimate matrix  $D = \begin{pmatrix} \frac{\partial \mu}{\partial \beta} & \frac{\partial \mu}{\partial \alpha} \\ \frac{\partial \sigma}{\partial \beta} & \frac{\partial \sigma}{\partial \alpha} \end{pmatrix} = \begin{pmatrix} \frac{\alpha}{\beta^2} & -\frac{1}{\beta} \\ \frac{1}{\beta^2} & 0 \end{pmatrix}$

- ▶ Use square root of diagonal in  $\hat{V} \begin{pmatrix} \hat{\beta} \\ \hat{\alpha} \end{pmatrix} = \hat{D} \left[ \hat{V} \begin{pmatrix} \hat{\beta} \\ \hat{\alpha} \end{pmatrix} \right] \hat{D}'$



# Interval Data

- ▶ Revisit Holt and Laury (2002)
- ▶ Still assume subjects have CRRA utility function:

$$U(x) = \frac{x^{1-r}}{1-r}$$

- ▶ But subject are asked each problem in order, revealing **where in the list they switch**
  - ▶ More precise information available regarding subject risk preference

# Interval Data

► EU-maximizing subject has RRA  $r$  between 0.15 and 0.41

Problem	Safe(S)	Risky(R)	$r^*$
1	<u>(0.1, \$2.00; 0.9, \$1.60)</u>	(0.1, \$3.85; 0.9, \$0.10)	-1.72
2	(0.2, \$2.00; 0.8, \$1.60)	(0.2, \$3.85; 0.8, \$0.10)	-0.95
3	(0.3, \$2.00; 0.7, \$1.60)	(0.3, \$3.85; 0.7, \$0.10)	-0.49
4	(0.4, \$2.00; 0.6, \$1.60)	(0.4, \$3.85; 0.6, \$0.10)	-0.15
5	<u>(0.5, \$2.00; 0.5, \$1.60)</u>	(0.5, \$3.85; 0.5, \$0.10)	0.15
6	(0.6, \$2.00; 0.4, \$1.60)	<u>(0.6, \$3.85; 0.4, \$0.10)</u>	0.41
7	(0.7, \$2.00; 0.3, \$1.60)	(0.7, \$3.85; 0.3, \$0.10)	0.68
8	(0.8, \$2.00; 0.2, \$1.60)	(0.8, \$3.85; 0.2, \$0.10)	0.97
9	(0.9, \$2.00; 0.1, \$1.60)	(0.9, \$3.85; 0.1, \$0.10)	1.37
10	(1.0, \$2.00; <del>0.0, \$1.60</del> )	<u>(1.0, \$3.85; 0.0, \$0.10)</u>	$\infty$

# Interval Data: Interval Regression Model

- ▶ Estimate population  $r$  from subject-specific intervals

- ▶ (Pseudo) data for 100 subjects: `interval_data_sim.dta`

- ▶ For  $r_i \sim N(\mu, \sigma^2)$ , subject  $i$  with  $l_i < r_i < h_i$  has

$$L_i = \Pr(l_i < r < h_i) = \Pr(r_i < h_i) - \Pr(r < l_i)$$

$$= \Phi\left(\frac{u_i - \mu}{\sigma}\right) - \Phi\left(\frac{l_i - \mu}{\sigma}\right)$$

- ▶ Hence,  $\log L = \sum_{i=1}^n \log \left[ \Phi\left(\frac{u_i - \mu}{\sigma}\right) - \Phi\left(\frac{l_i - \mu}{\sigma}\right) \right]$

# Interval Data: Interval Regression Model

- ▶ Interval Regression: Estimate likelihood-maximizing  $\hat{\mu}, \hat{\sigma}$
- ▶ STATA command: `intreg rlower rupper`

- ▶ Result:

```
Fitting constant-only model:
Iteration 0: log likelihood = -199.07231
Iteration 1: log likelihood = -198.96851
Iteration 2: log likelihood = -198.96849
Fitting full model:
Iteration 0: log likelihood = -198.96849
Iteration 1: log likelihood = -198.96849
Interval regression Number of obs = 100
LR chi2(0) = 0.00
Log likelihood = -198.96849 Prob > chi2 = .
```

	Coef.	Std. Err.	z	P> z	[95% Conf. Interval]
_cons	.613146	.0597808	10.26	0.000	.4959777 .7303143
/lnsigma	-.5323404	.0764651	-6.96	0.000	-.6822092 -.3824716

# Interval Data

## ▶ STATA Results

```
Fitting constant-only model:
Iteration 0: log likelihood = -199.07231
Iteration 1: log likelihood = -198.96851
Iteration 2: log likelihood = -198.96849
Fitting full model:
Iteration 0: log likelihood = -198.96849
Iteration 1: log likelihood = -198.96849
Interval regression Number of obs = 100
LR chi2(0) = 0.00
Log likelihood = -198.96849 Prob > chi2 = .

-----+-----

```

	Coef.	Std. Err.	z	P> z	[95% Conf. Interval]	
_cons	.613146	.0597808	10.26	0.000	.4959777	.7303143
/lnsigma	-.5323404	.0764651	-6.96	0.000	-.6822092	-.3824716
sigma	.587229	.0449025			.505499	.6821733

```
-----+-----
Observation summary: 0 left-censored observations
0 uncensored observations
6 right-censored observations
94 interval observations
```

$$r \sim N(0.6131, 0.5872^2)$$

# Interval Data: Interval Regression Model

- ▶ If risk attitude depends on age and gender:

$$r_i = \beta_0 + \beta_1 \text{age}_i + \beta_2 \text{male}_i + \epsilon_i, \quad \epsilon_i \sim N(0, \sigma^2)$$

- ▶ Explanatory variables  $\vec{x}_i = (1 \quad \text{age}_i \quad \text{male}_i)'$

- ▶ Have coefficients  $\vec{\beta} = (\beta_0 \quad \beta_1 \quad \beta_2)'$

$$r_i = \vec{x}_i' \vec{\beta} + \epsilon_i, \quad \epsilon_i \sim N(0, \sigma^2) \Rightarrow r_i \sim N(\vec{x}_i' \vec{\beta}, \sigma^2)$$

- ▶ Hence,

$$\log L = \sum_{i=1}^n \log \left[ \Phi \left( \frac{u_i - \vec{x}_i' \vec{\beta}}{\sigma} \right) - \Phi \left( \frac{l_i - \vec{x}_i' \vec{\beta}}{\sigma} \right) \right]$$

# Interval Data: Interval Regression Model

▶ STATA `intreg rlower rupper age male`

Result:

```
Fitting constant-only model:
Iteration 0: log likelihood = -199.07231
Iteration 1: log likelihood = -198.96851
Iteration 2: log likelihood = -198.96849
Fitting full model:
Iteration 0: log likelihood = -197.24143
Iteration 1: log likelihood = -197.17109
Iteration 2: log likelihood = -197.17108
Interval regression Number of obs = 100
LR chi2(2) = 3.59
Log likelihood = -197.17108 Prob > chi2 = 0.1657
```

	Coef.	Std. Err.	z	P> z	[95% Conf. Interval]
age	.02213	.0196956	1.12	0.261	-.0164727 .0607327
male	-.2165679	.1341118	-1.61	0.106	-.4794222 .0462864
_cons	.1592841	.4565128	0.35	0.727	-.7354646 1.054033

# Interval Data

## ▶ STATA Result:

But none significant

```
Fitting constant-only model:  
Iteration 0: log likelihood = -199.07231  
Iteration 1: log likelihood = -198.96851  
Iteration 2: log likelihood = -198.96849  
Fitting full model:  
Iteration 0: log likelihood = -197.24143  
Iteration 1: log likelihood = -197.17109  
Iteration 2: log likelihood = -197.17108  
Interval regression Number of obs = 100  
LR chi2(2) = 3.59  
Log likelihood = -197.17108 Prob > chi2 = 0.1657
```

	Coef.	Std. Err.	z	P> z	[95% Conf. Interval]	
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male	-.2165679	.1341118	-1.61	0.106	-.4794222	.0462864
_cons	.1592841	.4565128	0.35	0.727	-.7354646	1.054033
-----						
/lnsigma	-.5507208	.0764747	-7.20	0.000	-.7006085	-.4008332
-----						
sigma	.5765341	.0440903			.4962832	.6697618

$$\hat{r}_i = 0.159 + 0.022age_i - 0.217male_i$$

$$\hat{\sigma} = 0.577$$

```
6 right-censored observations  
94 interval observations
```



# Continuous (Exact) Data

- ▶ Ask subject Certainty Equivalent (CE) for a lottery
  - ▶ Amount for sure indifferent with lottery
  - ▶ Exact information of subject risk preference

▶ With the CRRA utility function:  $U(x) = \frac{x^{1-r}}{1-r}$

▶ If (0.3, \$3.85; 0.7, \$0.10) has CE = 0.75, can find  $r$

so:

$$0.3 \frac{(3.85)^{1-r}}{1-r} + 0.7 \frac{(0.1)^{1-r}}{1-r} = \frac{(0.75)^{1-r}}{1-r}$$

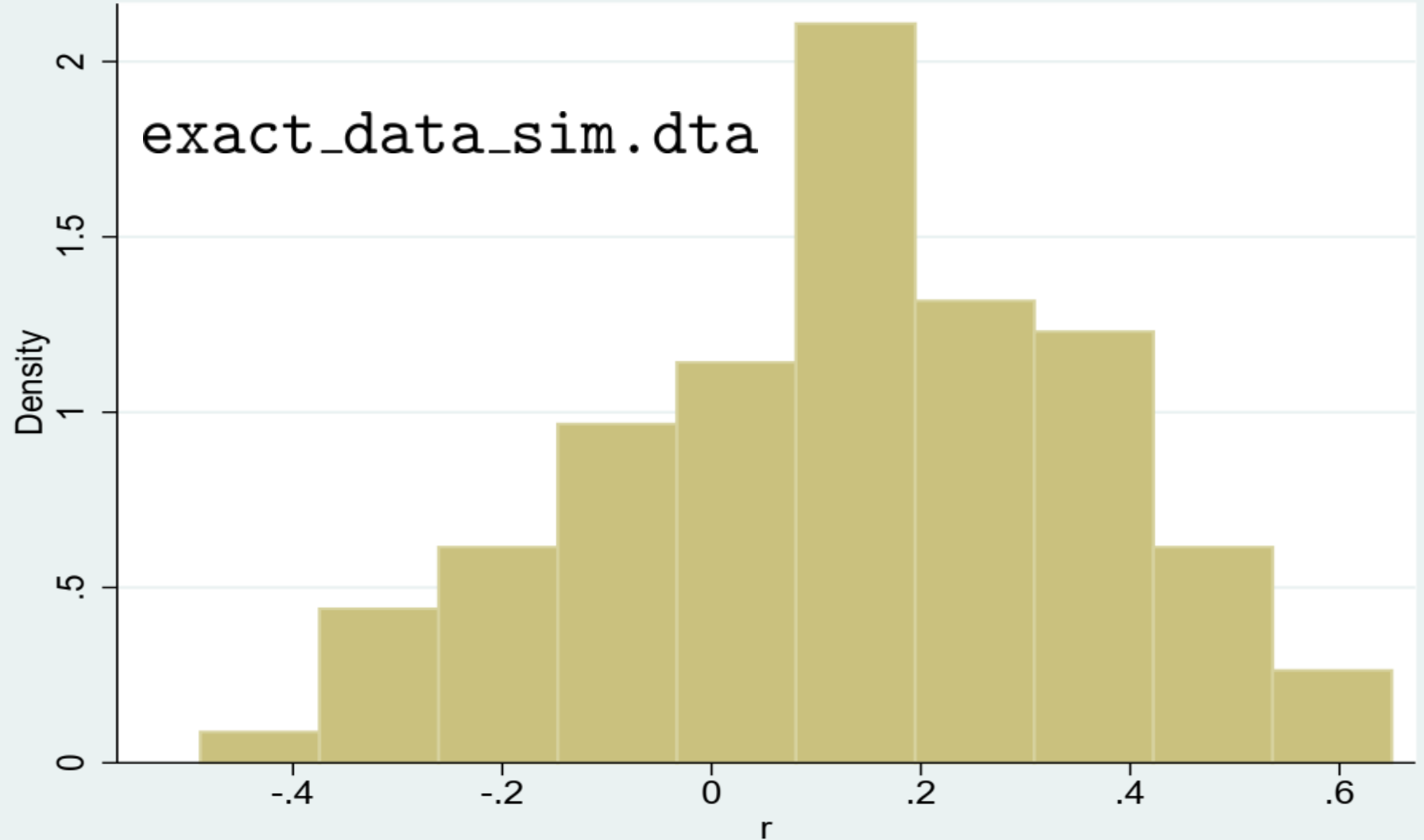
▶  $r = 0.41!$  (See risk aversion calculations.xlsx)

# Continuous (Exact) Data

- ▶ To elicit subject CE with **Incentive Compatibility (IC)**
  - ▶ Provide incentives for truthful report
- ▶ Use **Becker-DeGroot-Marschak (BDM)** Mechanism
  - ▶ Becker et al. (1964)
    1. Report CE. Then, computer draw a random price
    2. If random price is higher than CE, earn random price
    3. If random price is lower than CE, play the lottery
- ▶ Why is it IC to report truthfully?

# Continuous (Exact) Data

- ▶ Simulated Data for  $N=100$ :



# Continuous (Exact) Data

- ▶ Given population distribution  $r \sim N(\mu, \sigma^2)$

- ▶ Want to estimate  $\hat{\mu}, \hat{\sigma}$

- ▶ Density for observation  $r_i$  is

$$f(r_i; \mu, \sigma) = \frac{1}{\sigma\sqrt{2\pi}} \exp\left(-\frac{(r_i - \mu)^2}{2\sigma^2}\right) = \frac{1}{\sigma} \phi\left(\frac{r_i - \mu}{\sigma}\right)$$

- ▶ Hence, the sample log-likelihood function is:

$$\log L = \sum_{i=1}^n \ln \left[ \frac{1}{\sigma} \phi\left(\frac{r_i - \mu}{\sigma}\right) \right]$$

# Continuous (Exact) Data

- ▶ Choose  $r$  and  $\sigma$  to maximize  $\log L$
- ▶ STATA command: `args lnf xb sig`

```
program define exact
args lnf xb sig
tempvar y p
quietly gen double 'y'=$ML_y1
quietly gen double 'p'=(1/'sig')*normalden(('y'-'xb')/'sig')
quietly replace 'lnf'=ln('p')
end

ml model lf exact (r= ) ()
ml maximize
```

# Continuous (Exact) Data

## ▶ STATA Results

```
initial: log likelihood = -<inf> (could not be evaluated)
feasible: log likelihood = -60.251905
rescale: log likelihood = -7.5739988
rescale eq: log likelihood = 3.1167494
Iteration 0: log likelihood = 3.1167494
Iteration 1: log likelihood = 3.2682025
Iteration 2: log likelihood = 3.6372157
Iteration 3: log likelihood = 3.637384
Iteration 4: log likelihood = 3.637384
Number of obs = 100
Wald chi2(0) = .
Log likelihood = 3.637384 Prob > chi2 = .
```

$$\hat{\mu} = 0.1340$$

$$\hat{\sigma} = 0.2333$$

	r	Coef.	Std. Err.	z	P> z	[95% Conf. Interval]	
eq1							
	_cons	.1340463	.0233327	5.74	0.000	.0883149	.1797776
eq2							
	_cons	.2333275	.0164987	14.14	0.000	.2009905	.2656644

# Sample Mean and Sample Variance are MLE!

- ▶ This is exactly the sample mean and variance of  $r$
- ▶ STATA command: `summ r`

Variable	Obs	Mean	Std. Dev.	Min	Max
r	100	.1340463	.2345029	-.4884877	.6499107

- ▶ Except sample variance is divided by  $(n - 1)$  instead of  $n$
- ▶ Recall from your Econometrics class
- ▶ Sample mean and sample variance maximizes likelihood!
- ▶ But ML applies to other continuous data (even censored)

# CE Closer to Risk Neutrality?

- ▶  $\hat{\mu}^{\text{MLE}} = 0.1340$  much closer to 0 than previous ones:
  - ▶ Homogeneous Agent Model:  $\hat{r}^{\text{Homo}} = 0.2177$
  - ▶ Heterogeneous Agent Model:  $\hat{\mu}^{\text{Hetero}} = 0.4001$
  - ▶ Interval Data:  $\hat{\mu}^{\text{Interval}} = 0.6131$
- ▶ Subjects **tend toward risk neutrality** when asked CE
  - ▶ As if they compute EV and report something near
- ▶ Explains: Prefer safer lottery in binary choice (P-bet)
  - ▶ But place higher valuation on riskier lottery (\$-bet)

Preference Reversals!!



# Acknowledgment

- ▶ This presentation is based on
  - ▶ Section 3.1, 3.3-10 of the lecture notes of *Experimetrics*,
- ▶ prepared for a mini-course taught by Peter G. Moffatt (UEA) at National Taiwan University in Spring 2019
- ▶ We thank 沈汶鋒, 陳詠駿、張學仁, 蘇靖勛、胡南圳 and 林欣蓁 for their in-class presentations and 沈汶鋒 for providing STATA screen shots