

經濟學原理一課堂實驗(十五)：勞動市場談判

Principles of Economics I - Classroom Experiment (15): Labor Market Bargaining

三人一組，各組兩兩配對。配對的兩組有十張彩券，每張彩券可兌換分數 0.4 分。一組為面試官，負責提議如何分配十張彩券。可能的提議有 10-0, 9-1, 8-2, 7-3, 6-4, 5-5,... 等等。另一組為應徵者，只能回覆接受與否。如果接受，則按照該提議分配，如果不接受，則兩組都得到零張彩券。

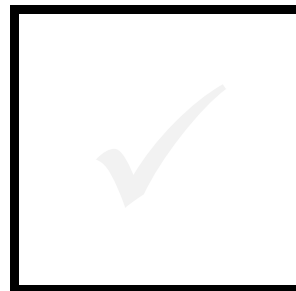
Form groups of 3. Each group is paired with another group. One group is the proposer, the other the respondent. Each pair has 10 tokens (each worth 0.4 points). Proposers decide how many tokens to give to Respondents. Possible proposals are 10-0, 9-1, 8-2, 7-3, 6-4, 5-5, etc. Respondents can either accept the split, or reject so that both get nothing.

| Name     | Major/Year | Student ID# |
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